



Brazil

 **LATINLAWYER** 2022



# WWL

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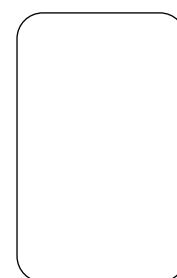
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# ADMINISTRATIVE LITIGATION

Here, we identify 19 practitioners for their outstanding handling of complex administrative litigation proceedings.

## Most Highly Regarded

**Hamilton Dias de Souza**

*Dias de Souza Advogados Associados*  
São Paulo

**Leo Krakowiak**

*Advocacia Krakowiak*  
São Paulo

**Roberto Quiroga Mosquera**

*Mattos Filho*  
São Paulo

**Roberto Quiroga Mosquera** of Mattos Filho tops our ranking with peers commending him as “a renowned professional” in the administrative sphere.

**João Marcos Colussi** is highlighted for his exceptional knowledge of administrative tax proceedings that encompass a wide range of issues.

**Leo Krakowiak** with Advocacia Krakowiak garners accolades thanks to his considerable expertise advising clients in tax disputes.

**Hamilton Dias de Souza** of Dias de Souza Advogados Associados stands out among peers as a long-standing fixture in the Brazilian market, winning praise for his taxation knowledge.

At Sergio Bermudes Advogados, **Flavio Jardim** impresses clients with his “highly consumer-oriented approach” and “in-depth knowledge of public law” when dealing with disputes.

**Guilherme Coelho** is praised by clients as a “knowledgeable” practitioner who is “respected by federal judges in Brazil” thanks to his “profound knowledge of federal courts proceedings”.

Florianio de Azevedo Marques Neto of Manesco, **Ramires, Perez, Azevedo Marques Sociedade de Advogados** earns acclaim as a “renowned” practitioner who is a leader in the administrative litigation sector thanks to his vast experience in the field.

**José Roberto Manesco** is a highly experienced practitioner who is recognised for his adept handling of a diverse range of administrative issues.

From Machado Meyer Sendacz e Opice Advogados, **Lucas Sant’anna** is a greatly appreciated practitioner thanks to his “solid track record and real commitment to clients”.

**Pedro Pereira Lopes** with LDCM Advogados impresses sources with his “profound knowledge of legal concepts” and his “responsiveness and attention to clients”.

At Wald, Antunes, Vita, Longo e Blattner Advogados, **Bernardo Cavalcanti Freire** is revered for the depth of his experience in administrative litigation, with clients highlighting how he “deeply knows the case, the client and the jurisprudence”.

## Biography



### Bernardo Cavalcanti Freire

*Wald, Antunes, Vita e Blattner Advogados*

Bernardo Cavalcanti Freire is a partner at Wald, Antunes, Vita e Blattner Advogados since 2019. He graduated from the Federal University of Pernambuco in 2006, with a prominent study on the applicability of the bankruptcy and restructuring regimes to football clubs; and achieved his LLM in Corporate Law from Insper (Instituto de Ensino e Pesquisa) in 2011, after studying the shareholders' agreement in mixed capital companies.

Among his practice areas, he has an especially intense activity in litigation, administrative, bankruptcy and restructuring, commercial/corporate, banking and finance law.

He was recognized as one of the most admired lawyers in Brazil by several publications, including *Análise Advocacia*, *Leaders League*, *Best Lawyers*, *Latin Lawyer*, *Legal 500*, *Lawyer Monthly* and *Who's Who Legal*, being acknowledged as Thought Leader in Arbitration and National Leader in Administrative Litigation by the last of those.

He is the author of several articles published in books, law magazines and websites, such as *Consultor Jurídico*, and nationwide newspapers, such as *Folha de São Paulo*. In addition, he is recurrently a collaborator in legal collective publications on arbitration, competition and private law.

## DIRECTORY

An asterisk denotes practitioners who have profiles in the preceding pages.

Nominees have been selected based on comprehensive, independent survey work with both general counsel and private practitioners worldwide.

Only specialists who have met independent international research criteria are listed.

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**WWL says:** *Bernardo Cavalcanti Freire is revered for the depth of his experience in administrative litigation, with clients highlighting how he "deeply knows the case, the client and the jurisprudence".*

# AGRIBUSINESS

In this chapter, WWL presents the top 16 agribusiness lawyers in Brazil. They have been chosen for their outstanding experience and expertise in transactional, regulatory and contentious matters in the sector.

Passos e Sticca Advogados Associados sees three lawyers listed.

**André Passos** is a specialist in agribusiness law, civil litigation, finance, international business, and tax. He has “solid experience advising multinational companies, funds, and financial institutions”.

The well-renowned **Ralph Sticca** is an expert in civil contentious matters, corporate law, and M&A proceedings in the agribusiness sector.

**Filipe Casellato Scabora** is “an expert in agribusiness” with “a deep knowledge in tax and accounting matters”.

**Bruno Tuca** of Mattos Filho is lauded for his work on transactions for financing, M&A and general corporate matters in the agribusiness sector.

**Rossana Fernandes Duarte** is described by her peers as “an experienced professional and a tough negotiator”. One source adds she

is “a true expert in her field with more than 30 years of experience”.

**Thiago Giantomassi Medeiros** at Demarest Advogados is “well known as a top lawyer in the agribusiness industry” who focuses his practice on corporate finance and M&A negotiations.

**Renato Buranello** at VBSO Advogados is widely regarded by market sources as “one of the leading lawyers in agribusiness”.

**Domicio dos Santos Neto** of Santos Neto Advogados is “a very experienced lawyer” in the agribusiness field with an outstanding track-record advising clients on cross-border transactions, structured commodity financings and syndicated loans.

**Tiago Lessa** of Pinheiro Neto Advogados gains praise for his reputable agribusiness

practice which covers financial transactions and regulatory matters.

**Christian de Lima Ramos** of Ramos e Zuanon Advogados is widely praised for his precise legal work and agribusiness expertise. He is recognised as “a well-known lawyer” who “always tries to be a dealmaker”.

**Gabriel Buscarini Leutewiler** of Lazzarini Moretti Advogados is highlighted by peers as a “transparent, efficient and trustworthy” practitioner with notable “expertise in international funding”.

**Juliano Lazzarini Moretti** is an agribusiness specialist, renowned for his impressive transactional and contractual work.

**Nancy Gombossy de Melo Franco** at Franco Leutewiler Henriques Advogados is “a well-known practitioner” who is “very experienced in commodities”.

## Biographies



### Ralph Melles Sticca

*Passos e Sticca Advogados Associados*

Ralph Melles Sticca is the founding partner of *Passos e Sticca Advogados Associados (PSAA)*, with 20 years of experience in the agribusiness sector helping clients on tax consultancy and litigation, contract and corporate laws, as well as with financial and accounting issues on M&A operations and international transactions.

He holds a Ph.D. and a master's degree in controlling and accounting at the University of São Paulo (USP), as well as degrees in business administration and in accounting, both at the University of São Paulo (USP). He is also specialist in tax (IBET) and international tax (Sheltons-SITTI).

Ralph is a former tax consultant at PwC, attorney at Coimex Trading, Fiscal Council member at Company S.A., and Chairman of the 12th Subsection Brazilian Bar Association (OAB) Tax Committee. He is also member of the Brazilian Financial Law Association (ABDF) and the International Fiscal Association (IFA).

Since 2008 he has been teaching law, business and accounting subjects in MBA courses at Fundace Business School (USP), Escola Superior Luiz de Queiroz (ESALQ/USP), Fundação Getúlio Vargas (FGV) and Escola Paulista de Direito (EPD). He is also a scientific journal reviewer at *Revista Contabilidade & Finanças (RC&F/USP)*, *Revista de Educação e Pesquisa em Contabilidade (REPeC/ABRACON)*, and *Revista Contabilidade Vista & Revista (UFMG)*.

Ralph is author of several scientific papers, such as "Hedge accounting choice as exchange loss avoidance under financial crisis: Evidence from Brazil" (*Emerging Markets Review*, 2019) and "Factors to promote disagreement between tax authorities and taxpayers in regard to hedge Validation" (*RCC/UFSC*, 2013), and coauthor of *LexisNexis' Practical Guide to U.S. Transfer Pricing and Foreign Tax & Trade Briefs*.

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### Domicio dos Santos Neto

*Santos Neto Advogados*

Domicio dos Santos Neto is the founding partner at *Santos Neto Advogados*, and head of agribusiness, project finance, trade finance, capital markets, OTC and derivatives, corporate finance and banking and finance departments. Domicio has an outstanding track record advising clients on the negotiation of cross-border transactions, structured commodity financings and syndicated loans, with more than 26 years of experience.

Domicio was admitted to the Brazilian Bar Association (OAB), São Paulo chapter, in 1990. He has an LLB (1990) and a master's degree in tax law (1998), both from the Pontifical Catholic University of São Paulo; and a master's degree in commercial law from the University of São Paulo (2002). He is a former member of the commission on foreign trade and international relations of the São Paulo chapter of the Brazilian Bar Association.

Domicio is a speaker at many Brazilian and international conferences and author of several published articles on agribusiness and banking and finance.

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**WWL says:** *Ralph Melles Sticca garners plaudits for his agribusiness practice which sees him regularly engaged in complex corporate transactions and financing matters.*

**WWL says:** *Domicio dos Santos Neto is "a very experienced lawyer" in the agribusiness field with an outstanding track-record advising clients on cross-border transactions, structured commodity financings and syndicated loans.*

## DIRECTORY

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Only specialists who have met independent international research criteria are listed.

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# ARBITRATION

This year, we single out 66 leading arbitration lawyers who come highly recommend for their deep expertise in handling complex domestic and international proceedings, spanning from corporate, civil and commercial matters.

## Most Highly Regarded

**Carlos Alberto Carmona**

*Marques Rosado Toledo Cesar &  
Carmona Advogados*  
São Paulo

**Cristiano de Sousa Zanetti**

*Cristiano Zanetti Advogados*  
São Paulo

**Valeria Galíndez**

*Galíndez Arb*  
São Paulo

**Eduardo Damião Gonçalves**

*Mattos Filho Veiga Filho Marrey Jr e  
Quiroga Advogados*  
São Paulo

**Renato Stephan Grion**

*Pinheiro Neto Advogados*  
São Paulo

**Marcelo Roberto Ferro**

*Ferro Castro Neves Daltro & Gomide  
Advogados*  
Rio de Janeiro

Ferro Castro Neves Daltro & Gomide Advogados excels with four practitioners listed in this chapter.

Market sources praise **Marcelo Roberto Ferro** as "one of the best lawyers in Brazil" who possesses "the unique ability to explain complex concepts in the most simple and objective terms".

**José Roberto de Castro Neves** is singled out by market sources for his vast experience and "remarkable knowledge of the law" when it comes to arbitration proceedings.

**Karina Goldberg** distinguishes herself as a top name for arbitration matters, with sources highlighting her "pragmatic and strategic counsel".

**Eduardo Pecoraro** is a leading figure in the Brazilian market, commended for his top-tier work on domestic and international arbitrations, ranging from construction and infrastructure to transactional disputes.

Demarest Advogados sees three leading lawyers recognised here.

**Rafael Villar Gagliardi** is "a highly skilled arbitration practitioner" and earns plaudits for his first-rate handling of energy and infrastructure disputes.

**Celso Xavier** is "a very experienced and savvy attorney" who is singled out for "his creative thinking when trying to find solutions for the clients".

**Carlo de Lima Verona** maintains a sterling reputation thanks to his vast experience and extensive practice in international commercial and investment disputes.

Pinheiro Neto Advogados stands out with three listings.

**Renato Stephan Grion** is "a highly regarded arbitration practitioner" with a wealth of experience in commercial arbitration and litigation proceedings.

**Gilberto Giusti** stands out for his impressive domestic and international arbitration practice involving civil, commercial, and corporate matters.

**Júlio César Bueno** is a highly accomplished disputes specialist with vast experience in construction and infrastructure projects.

Peers and clients say **Eduardo Damião Gonçalves** from Mattos Filho is highlighted by peers as "a leading figure of international arbitration in Brazil."

**Flávio Spaccaquerche Barbosa** is a distinguished practitioner in the Brazilian market with a stellar track-record handling infrastructure, construction, and energy-related disputes.

**Rafael Francisco Alves** at MAMG Advogados enjoys a stellar reputation in the market thanks to his "deep knowledge in the infrastructure arena".

At Cristiano Zanetti Advogados, **Cristiano de Sousa Zanetti** is "an excellent arbitrator" and singled out as "one of the best references on civil and contractual matters".

**Carlos Alberto Carmona** with Marques Rosado Toledo Cesar & Carmona Advogados is highlighted by market sources as "the best arbitrator in Brazil".

**Eleonora Coelho** at Eleonora Coelho Advogados receives widespread acclaim as "a leading arbitrator in Brazil" thanks to her top-notch practice spanning a variety of commercial, civil and transactional matters.

**Fabiano Robalinho Cavalcanti** from Sergio Bermudes Advogados is a well-renowned name in Brazil for handling domestic and international arbitration matters in the energy arena.

**Marcio Vieira Souto Costa Ferreira** is a highly accomplished disputes specialist with vast experience in international arbitration.

**André de Albuquerque Cavalcanti Abbud** at BMA - Barbosa Müssnich Aragão ranks highly among peers and draws praise as "a very smart lawyer and a superb arbitrator".

**Ricardo de Carvalho Aprigliano** with Aprigliano Advogados is "an experienced and talented arbitrator" who is widely considered by peers as "one of the best arbitrators in Brazil".

**Adriana Braghetta** from Adriana Braghetta Lawyers comes highly recommend for her "excellent academic background and considerable experience acting as arbitrator".

Founding partner **José Emilio Nunes Pinto** at Jose Emilio Nunes Pinto Advogados draws praise as "an arbitrator with vast experience and ability to focus on the relevant aspects of the case".

At Lee Taube Gabardo Sociedade de Advogados, the "outstanding" **João Bosco Lee** is "one of the finest Brazilian arbitrators with an international practice".



**Lauro Gama** with Lauro Gama Advogados wins plaudits for his extensive experience advising clients on a broad range of commercial and cross-border disputes.

**Rodrigo Garcia da Fonseca** at Fonseca e Salles Lima Advogados Associados garners praise from market sources for his stellar handling of domestic and international arbitration-related litigation.

Founding partner **Pedro Batista Martins** at Batista Martins Advogados is a skilled arbitrator who excels in corporate and commercial disputes relating to infrastructure projects.

**Selma Maria Ferreira Lemes** from Selma Lemes Advogados is a sterling arbitration practitioner and comes highly recommended for her profound expertise in commercial disputes.

**Nelson Eizirik** at Eizirik Advogados possesses "a strong track record as an arbitrator and is the go-to authority on corporate and capital markets matters".

**Mauricio Almeida Prado** with MAP Negotiation and Arbitration is a top-tier disputes specialist with impressive experience in corporate arbitration and construction-related matters.

With over two decades of experience, **Flávia Bittar Neves** from Flávia Bittar Advocacia comes highly recommended for her deep expertise in construction and energy proceedings.

**Giovanni Ettore Nanni** at Nanni Advogados is a key name in Brazil's arbitration market, with commentators describing him as "one of the best arbitrators in civil law".

**Hermes Marcelo Huck** with Huck Otranto Camargo Advogados is a distinguished practitioner with vast experience resolving complex disputes and related litigation.

**Francisco Paulo De Crescenzo Marino** from Francisco Marino Advogados receives widespread acclaim and is considered "an excellent arbitrator who is kind, attentive and extremely knowledgeable".

**Debora Visconte** from Visconte Advogados is celebrated for her top-tier work advising clients on domestic and international disputes.

From TozziniFreire Advogados, **Fernando Eduardo Serec** is held in high esteem by market sources as "an experienced and respected arbitrator".

**Valeria Galíndez** from Galíndez Arb is "a very dedicated arbitrator, rendering excellent decisions and conducting proceedings in a fast and precise way".

At Lefosse Advogados, **Pedro Soares Maciel** is highlighted by peers and clients alike as "an excellent arbitrator" who is "experienced in M&A disputes".

**Gustavo Tepedino** with Gustavo Tepedino Advogados is widely regarded "a star individual" who is "one of the best arbitrators in Brazil".

## Biographies



**Rafael Francisco Alves**

*MAMG Advogados*

Rafael Francisco Alves represents clients in domestic and international arbitration, mediation and negotiation proceedings on complex disputes regarding construction contracts, M&A transactions, commercial partnerships, real estate, banking, oil & gas, energy, among others.

He is former Deputy Counsel at the Secretariat of the ICC International Court of Arbitration, in Paris.

Ph.D, Master of Laws and Bachelor of Laws from University of São Paulo (USP). He also holds a LL.M. from New York University (NYU), where he was an Arthur T. Vanderbilt Scholar, and recipient of the Arthur T. Vanderbilt Medal (2010). NYU Weinfeld Fellow.

Professor of arbitration at the Graduate Program (FGV LAW) at Fundação Getulio Vargas. Author of the books "A inadmissibilidade das medidas antiarbitragem no direito brasileiro" (Atlas, 2009), "Árbitro e Direito: o julgamento do mérito na Arbitragem" (Almedina, 2018), "Lei de Arbitragem Anotada: a Jurisprudência do STF e do STJ" (with Andre Abbud and Daniel Levy, Thomson Reuters, Revista dos Tribunais, 2019), "The Brazilian Arbitration Act: A Case Law Guide" (with Andre Abbud and Daniel Levy, Kluwer Wolters, 2019), as well as several articles in books and national and international publications.

Rafael has been highlighted by Chambers and Partners, LACCA Approved, Who's Who Legal, The Legal 500, Leaders League and Análise Advocacia.

Rafael speaks Portuguese, English and Spanish.

He is Council Member of CPR and co-chair of the Brazilian Advisory Board of CPR. Rafael is also director of the Brazilian Arbitration Committee (CBAr) and member of the International Council for Commercial Arbitration (ICCA).

He regularly sits as arbitrator in Brazil and is member of the list of arbitrators at: CAM-CCBC, CAMARB, CMAA, CAE, CAMFIEP, CAMITAL, CARB, IMAB, CAMESC and ARBITAC. Founder and Coordinator of the NYU Alumni Club in São Paulo.



**Ricardo de Carvalho Aprigliano**

*Aprigliano Advogados*

Ricardo Aprigliano is the founder of Aprigliano Advogados, based in São Paulo - Brazil. He holds a bachelor's degree from the University of São Paulo (USP), where he also obtained his LL.M and JSD. Ricardo has pursued legal researches in arbitration at the University of Oxford (UK) and at the University of Florence (Italy) and he is a regular university professor at undergraduate and graduate courses in Brazil. In addition, Ricardo is Fellow of the Chartered Institute of Arbitrators, and has participated in the ICC Advanced Arbitration Academy for Latin America in 2017-2018.

He has more than 25 years of experience, acting as both arbitrator and counsel, in a wide range of sectors, such as construction, infrastructure, corporate law, energy and real estate.

Ricardo is Vice President of the Center for Arbitration and Mediation of CAM-CCBC and his name is also on the list of the main Brazilian arbitral institutions.

He has acted as an arbitrator and counsel in arbitration proceedings under the rules of ICC, AMCHAM, CAM-CCBC, FIESP-CIESP, FGV, ARBITAC and CAMNORTE. He has published books and articles on arbitration and civil procedure law. Among other activities, Ricardo is professor at the Post Graduate Program of USP/AASP and has lectured at various Brazilian and European institutions. He is also the former deputy editor-in-chief of the Brazilian Journal of Arbitration, published by Kluwer and former deputy general secretary of the Brazilian Institute of Procedure Law (IBDP).

Ricardo is fluent in Portuguese, English, Italian and Spanish.

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**WWL says:** *Rafael Francisco Alves enjoys a stellar reputation in the market thanks to his "deep knowledge in the infrastructure arena".*

**WWL says:** *Ricardo de Carvalho Aprigliano is "an experienced and talented arbitrator" who is widely considered by peers as "one of the best arbitrators in Brazil".*



### **José Roberto de Castro Neves**

*Ferro Castro Neves Daltro & Gomide Advogados*

José Roberto de Castro Neves is a senior partner and founder of Ferro, Castro Neves, Daltro & Gomide Advogados, with offices in São Paulo, Rio de Janeiro and Brasília. José Roberto specialises in civil and commercial litigation, commercial, administrative and contract law. He has considerable experience in court proceedings and complex arbitrations.

He received his master's degree in law from Cambridge University and both his civil law doctorate (PhD) and his bachelor's degree in law from the State University of Rio de Janeiro.

He has published many books – among them *Direito dos Contratos* (On the Law of Contracts), *Direito das Obrigações* (On the Law of Obligations), *Introdução ao Direito Civil* (Introductory Lessons to Civil Law) and *Medida por Medida – O Direito em Shakespeare* (On the Relationship Between Shakespeare and the Law). He has also published numerous articles on civil law and arbitration.

He participated in the commission selected by the Brazilian Senate to review the Brazilian arbitration law. He is also a member of the constitutional law commission of the Brazilian Bar Association and a civil law permanent member of the Institute of Attorneys from Brazil.

José Roberto has been recognised by many specialist publications as a leading lawyer in Brazil. For more than two decades, he has been a professor of civil law at the Pontifical Catholic University of Rio de Janeiro. He also lectures at the Magistrate School of the State of Rio de Janeiro and Fundação Getúlio Vargas Foundation.

He is married and has three children.

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**WWL says:** *José Roberto de Castro Neves is singled out by market sources for his vast experience and "remarkable knowledge of the law" when it comes to arbitration proceedings.*



### **Eleonora Coelho**

*Eleonora Coelho Advogados*

Eleonora Coelho is the founding partner of Eleonora Coelho Advogados. She has a master's degree in litigation, arbitration and alternative dispute resolution (ADR) from Université Paris II - Panthéon Assas; and a Bachelor of Laws degree from the University of São Paulo Law School.

She has 20 years of experience in national and international arbitrations, ADR and court litigation, and in the definition of pre-litigation strategies.

Eleonora is currently the president of the Centre for Arbitration and Mediation of the Brazil-Canada Chamber of Commerce (CAM-CCBC). She acted as general secretary of CAM-CCBC from May 2015 to April 2019. She is former vice president of the Brazilian Arbitration Committee (CBAr). She was also part of the Commission of Jurists designated by the Federal Senate to update the Brazilian Arbitration Act.

Eleonora is listed in the roster of arbitrators of various arbitral institutions.

She acts as arbitrator and counsel in several domestic and international arbitrations of great complexity, under the rules of various institutions, as well as in ad hoc cases. The disputes concern banking, construction, corporate, civil, commercial, and business-related matters, among others.

Eleonora has authored various publications and frequently gives classes and lectures related to arbitration and mediation.

Eleonora is fluent in Portuguese, English and French.

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**WWL says:** *Eleonora Coelho receives widespread acclaim as "a leading arbitrator in Brazil" thanks to her top-notch practice spanning a variety of commercial, civil and transactional matters.*



### **André de Luiz Correia**

*Correia Fleury Gama e Silva Advogados*

André de Luiz Correia has been practicing law for more than 25 years and is a founding partner of CFGS. He focuses on business arbitration and has represented some of Brazil's biggest construction companies and financial institutions, as well as some of the world's major private equity firms and sovereign funds. His current portfolio includes billion-real cases regarding construction contracts, infrastructure, energy and financial services industries, merger and acquisitions, among others. He is also recognized for his experience in the oil and gas industry.

LL.M with honors in Business Law from the Northwestern Pritzker School of Law (2014). Master's Degree in Civil Procedural Law from the Pontifical Catholic University of São Paulo – PUC/SP (1999). Bachelor's Degree in Law from the Pontifical Catholic University of São Paulo – PUC/SP (1995).

Listed in Chambers Global and Latin America as one of Brazil's leading Dispute Resolution – Arbitration and Litigation lawyers (2013 – 2022)

Named one of Brazil's best arbitration lawyers by *Análise Advocacia* 500. (2022).

Recommended by Who's Who Legal in the categories Arbitration and Litigation (2013-2022).

Recognized in Leaders League Brazil as a 'rising star individual' in business arbitration (2019)

Winner of the Client's Choice Award for Arbitration and ADR (2019).

Appointed by LACCA – Latin American Corporate Counsel Association as one of Brazil's Thought Leaders in Litigation (2018).

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**WWL says:** *Andre de Luiz Correia comes highly recommended by peers and clients who praise him as "a highly skilled arbitration practitioner" for transaction and construction-related claims.*



### Marcelo Roberto Ferro

*Ferro Castro Neves Daltro & Gomide Advogados*

Marcelo Roberto Ferro is one of the founding partners of Ferro, Castro Neves, Daltro & Gomide (FCDG), a law firm established in 2005 by a group of renowned and highly experienced professionals who shared the aspiration of offering their clients superior law services. FCDG endeavours to provide an exclusive service, particularly in civil, commercial and administrative law, as well as in commercial and business matters, in both court litigation and arbitration.

Marcelo distinguished himself in the field of domestic and international arbitration, acting as counsel and arbitrator in domestic and international arbitrations in Brazil, Europe and the United States of America, under the rules of ICC, UNCITRAL, ad hoc and Other institutions. He also provides consultancy on enforcement of international courts' decisions and arbitration awards, and assists clients with the elaboration and negotiation of arbitral clauses.

Marcelo was educated at the PUC-RJ, where he obtained his LLB; the University of Law, Economics and Social Sciences in Paris, where he obtained his degree in civil law (DSU), and University of São Paulo, where he obtained his master's degree (LLM).

Licensed member of the Brazilian Bar Association - Rio de Janeiro, São Paulo and Brasília chapters, and is fluent in Portuguese, French and English. Marcelo is also a former member of the London Court of International Arbitration (LCIA) and a former president of its Latam and Caribbean users' council. Marcelo is a former vice chair of the ICC Commission on Arbitration and ADR, and a former chair of ICC Brazil's arbitration and mediation committee. Marcelo teaches at the Pontifical Catholic University - Rio de Janeiro.

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**WWL says:** *Market sources praise Marcelo Roberto Ferro as "one of the best lawyers in Brazil" who possesses "the unique ability to explain complex concepts in the most simple and objective terms".*



### Karina Goldberg

*Ferro Castro Neves Daltro & Gomide Advogados*

Karina Goldberg is a partner of Ferro, Castro Neves, Daltro & Gomide (FCDG), a law firm established in 2005 by a group of renowned and highly experienced professionals who shared the aspiration of offering their clients superior law services in dispute resolution. With offices in Rio de Janeiro and São Paulo, FCDG endeavours to provide an exclusive service, particularly in private and commercial law, in both court litigation and arbitration.

Karina Goldberg distinguished herself in Brazilian contractual and commercial litigation, together with an extensive practice in domestic and international arbitration, including contractual and commercial disputes, shareholders and M&A disputes, infrastructure and construction disputes, security and investment cases.

Karina was educated at Pontifícia Universidade Católica de São Paulo (2001), where she obtained her Bachelor's degree in law; and at Utrecht University, Holland (2003), where she obtained her Master's Degree (LL.M.) in European Private Law. Karina has been practicing dispute resolution since 2001 and has worked at the New York Office of Debevoise & Plimpton in 2015/2016, joining the International Dispute Resolution Group.

Top Ranked lawyer in Dispute Resolution – Litigation and Arbitration – by Chambers Latin America and Chambers Global, year after year, since 2014. Ranked among the future leaders in Arbitration by Who is Who Legal: Arbitration – Future Leaders since 2017.

Karina is currently a member of the Court of Arbitration of SIAC (Singapore International Arbitration Centre); of the ICC Commission on International Arbitration and ADR (Alternative Dispute Resolution); of the Editorial Board of the ICC Dispute Resolution Bulletin, of the IBA UNIDROIT Working Group and of the IBA International Commercial Arbitration Case Law Subcommittee. Karina is fluent in Portuguese and English.

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**WWL says:** *Karina Goldberg distinguishes herself as a top name for arbitration matters, with sources highlighting her "pragmatic and strategic counsel".*



### Fabiana Leite

*Eleonora Coelho Advogados*

Fabiana Leite is a partner at Eleonora Coelho Advogados, an alternative dispute resolution boutique in São Paulo, Brazil. Fabiana has extensive experience in domestic and international arbitration. She represents clients and acts as secretary to arbitral tribunals, having worked in more than 80 arbitral proceedings involving private, commercial, corporate, construction, energy and infrastructure disputes, among others.

Fabiana is also an Officer of the Brazilian Arbitration Committee (CBAR); Brazil's representative at the Equal Representation in Arbitration Pledge (ERA Pledge) Young Practitioners Subcommittee; co-chair of the Association of Young Practitioners in Arbitration and ADRs of CAM-CCBC (NewGen CAM-CCBC); and co-founder and academic coordinator of the ThinkTank HardTark Project, promoted by the Arbitration Channel, in which young professionals interview recognized professionals in international arbitration.

She frequently lectures on arbitration-related matters at events and academic institutions and has authored several publications on arbitration and ADR issues. Also, she has been recommended by Who's Who Legal Ranking National Guide – Brazil – Arbitration in 2020, 2021 and 2022.

Fabiana holds a postgraduate degree in Dispute Resolution and an LLB from Pontifícia Universidade Católica de São Paulo (PUC-SP).

She is fluent in Portuguese and English and has intermediate comprehension of French.

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**WWL says:** *Fabiana Leite impresses market commentators with her top-tier practice and is well versed in a diverse range of domestic and international arbitration proceedings.*



### Marcela Levy

*Mannheimer, Perez e Lyra Advogados*

Marcela Levy has been recurrently recognized by publications as a leading young practitioner.

A partner at Mannheimer, Perez e Lyra Advogados since late 2016, she joined the firm as an intern in 2005, and is now based in the São Paulo office.

Her practice is dedicated to litigation before state courts and national and international arbitration, having vast experience with the resolution of corporate disputes and controversies in the areas of construction, infrastructure, energy, financial markets, insurance and reinsurance. Marcela has been involved in the firm's most high profile and international cases, having worked alongside lawyers from the most renowned law firms across the globe.

She holds a law degree from the Catholic University of Rio de Janeiro (PUC-RJ) and an LLM from Columbia University, having been recognized as a Harlan Fiske Stone Scholar, in appreciation of superior academic achievement.

After graduating from Columbia and successfully passing the NY bar exam, Marcela went on to work in New York as a visiting attorney at Wachtell, Lipton, Rosen & Katz, where she joined the firm's litigation practice.

She is a member of the Brazilian Bar Association, the ICC Brazil arbitration and mediation commission and the Brazilian Arbitration Committee (CBAr).

Fully proficient in English, Marcela is also licensed to practice in the State of New York.

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**WWL says:** *Marcela Levy is a standout arbitrator who regularly advises clients from a wide range of sectors, from construction and energy to finance.*



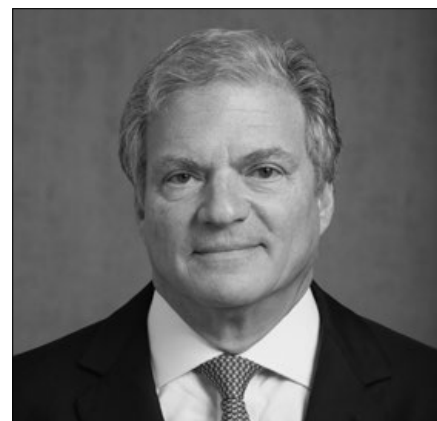
### Paulo Macedo Garcia Neto

*MAMG Advogados*

Paulo Macedo Garcia has a large experience in domestic and international litigation and arbitration, having handled cases which covered a broad range of commercial judicial and arbitration disputes related to a number of industries such as energy, franchising, education, agribusiness, health, urban sanitation, cellulose, insurance, construction and infrastructure. Paulo has represented foreign and local clients in complex corporate and commercial disputes under the rules of the International Chamber of Commerce (ICC), Getulio Vargas Foundation (FGV), Brazilian Canadian Chamber of Commerce (CAM-CCBC), CIESP/FIESP, and CAESP. He is listed as arbitrator before various arbitration institutions. He has clerked to Justices of the Supreme Federal Court of Brazil (STF) and Superior Court of Justice (STJ). Paulo was recognized as an Arbitration leader by The Legal 500 2022, highlighted by Leaders League 2022 and considered one of the leading lawyers in Arbitration in Brazil by Latin Lawyer 250 2021. He holds a Ph.D., a Master of Laws and a LL.B. from the University of São Paulo School of Law, and an LL.M. from Columbia University. He is a Parker School of Foreign and Comparative Law of the Columbia University, member of the Brazilian Arbitration Committee (CBAR) and of the Brazilian Institute of Procedural Law (IBDP). Former director of the Columbia International Arbitration Association. He speaks Portuguese and English.

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**WWL says:** *The "excellent" Paulo Macedo Garcia Neto ranks highly among peers thanks to his top-tier domestic and international arbitration practice spanning an array of sectors, including energy and construction.*



### Sergio Mannheimer

*Mannheimer, Perez e Lyra Advogados*

Sergio has almost 40 years of practice in dispute resolution, both before Brazilian Courts and in national and international arbitration.

He is dedicated to complex dispute resolution, having worked on a multitude of the most important disputes in Brazil in the last years, involving issues of corporate law, contracts, civil liability, administrative law, restructuring and insurance. Sergio has extensive experience representing Brazilian and international clients from various sectors, including infrastructure, construction, energy, oil and gas and financial markets. Sergio also acts frequently as an arbitrator in high value disputes before the ICC and other reputed arbitral institutions.

Sergio acted as a public attorney for the State of Rio de Janeiro for over 30 years and was a lecturer on Civil and Administrative Law at renowned Rio de Janeiro universities.

Sergio is a recommended lawyer ("Vertrauensanwalt") of the German Consulate in Rio de Janeiro and presided the work group of the Rio de Janeiro Public Attorney Office to regulate the use of arbitration by the State.

Sergio has a Bachelor's Degree in Law from the Rio de Janeiro State University (UERJ) and an LL.M. from the Ruprecht-Karls Universität in Germany.

He has is co-author of the treatises *New Themes on Arbitration* (FGV, 2014) and *General Theory of Arbitration* (Editora Forense, 2019) and author of more than 40 articles on civil law, administrative law and arbitration in national and international publications.

Sergio is a member of the Brazilian Bar Association, of the ICC Brazil arbitration and mediation commissions and of the Brazilian Arbitration Committee (CBAr).

Sergio is fluent in English, German, French and Spanish.

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**WWL says:** *With over four decades of experience, Sergio Mannheimer is singled out by sources as a go-to arbitration specialist for commercial and corporate disputes.*



**Fernando Marcondes**  
MAMG Advogados

Fernando Marcondes practises in the areas of construction, infrastructure, real estate and arbitration.

He represents national and international clients in major operations involving infrastructure; industries and real estate buildings; legal management of construction contracts; negotiation; and dispute resolution. He sits as arbitrator and dispute board member in construction-related matters. He has acted as an arbitrator in a number of procedures on infrastructure projects (hydropower, thermoelectric, wind power, highways) and mining.

Fernando is the author of *Arbitragem Comercial, Guia Prático para o Cidadão*; and the co-author of *Construção Civil e Direito, Arbitragem e Perícia*; *Arbitragem – Temas Contemporâneos*; *Operações Imobiliárias – Estruturação e Tributação*; and *Métodos Judiciais de Resolução de Conflitos Empresariais*. He is also the coordinator and co-author of *Direito da Construção*, *Temas de Direito da Construção* and *Direito da Construção no Ambiente Internacional*. He is also the author of several papers on arbitration and construction law in magazines and newspapers.

Fernando is a former college civil law and construction law professor.

Fernando is considered one of the leading lawyers for arbitration in Brazil by *Latin Lawyer 250*; *LACCA Approved*; and *Expert Guides*, which also names him in its list of the "Best of the Best" in Latin America. He is also "highly recommended" for his infrastructure practice by *Latin Lawyer 250*. In addition, he is recognised as a leading construction lawyer by *The Legal 500*, and as a thought leader in construction by *Who's Who Legal*; and listed by *Anuário Análise Advocacia 500* among the most admired lawyers in Brazil. Recommended by *Chambers Global* and *Chambers Latin America* for his skilled construction-related arbitration practice. He was also the only Brazilian construction lawyer appointed to *Lexology: Clients' Choice* in 2020.

Fernando's professional highlights include assisting on hiring and expansion work at a Central American airport; advising on a client's internal cultural adaptation and negotiation of an alliance agreement for running public transport works; advising on arbitration relating to the work of a large hydroelectric plant; advising a highway concessionaire in various contracts on federal highways; project structuring for the construction of private port for disposal of grain harvest; construction contract for airport expansion and retrofit; assisting a construction company in arbitration proceeding related to oil refinery; assisting companies involved in infrastructure projects concessions related to the 2016 Olympic Games; assisting concessionary companies in arbitration proceeding related to highway concession contracts and construction-related matters.

Fernando speaks Portuguese, English and Spanish.

Fernando is the founder, ex-president and permanent council member of the Brazilian Institute of Construction Law; an appointed country representative in Brazil for the Dispute Resolution Board Foundation; former vice president of the infrastructure law commission of the Brazilian Bar Association (Rio de Janeiro section); and president of the Spanish Arbitration Club's Brazilian chapter. He is also a member of the SindusCon/SP legal committee; the Society of Construction Law (London); the Chartered Institute of Arbitrators (CIArb) and the Brazilian Arbitration Committee (CBAr).

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**WWL says:** *Fernando Marcondes is a standout practitioner with deep expertise in complex construction and infrastructure disputes.*



**Octavio Fragata Martins de Barros**  
Rennó, Penteadó, Sampaio Advogados

Octávio Fragata Martins de Barros is a partner and head of the dispute resolution practice of Rennó, Penteadó, Reis & Sampaio Advogados.

Octavio concentrates his practice in litigation and arbitration, focusing mainly in corporate, construction, oil and gas and infrastructure disputes. He has vast experience as an attorney and arbitrator in international disputes and arbitration procedures before ICC and AAA, and Brazilian institutions CCBC, CIESP/FIESP, CBMA and FGV. Member of the ICC Task Forces "Maximizing the Probative Value of Witness Evidence" and "States, State Entities and ICC Arbitration" and was appointed Coordinator of the Latin American ICC Young Arbitrators Forum (ICC-YAF) 2011-2014. He currently sits as Director of the Centro Brasileiro de Mediação e Arbitragem (CBMA).

Octavio holds a Ph.D and a LLM. in International Law from Rio de Janeiro State University (UERJ), has studied Private International Law at The Hague Academy of International Law and Arbitration, Mediation and Negotiation from Fundação Getúlio Vargas.

Octavio is a former associate and partner of renowned national and international law firms in the areas of litigation and arbitration, having acted as *pro bono* lawyer at the Rio de Janeiro's 2016 Olympic Games Ad Hoc Tribunal.

He is a professor at Fundação Getúlio Vargas and Escola Superior de Advocacia. A former member of the editing committee of the Brazilian Arbitration Journal, Octavio published several articles and chapters in arbitration related books and journals, such as his last book "Como julgam os árbitros".

Fluent in Portuguese, English and Spanish, he is frequently invited as speaker at events in Brazil and elsewhere.

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**WWL says:** *Octávio Fragata Martins de Barros maintains a strong reputation in the market thanks to his wealth of experience handling arbitral and litigious matters in the construction arena.*



### Eduardo Pecoraro

*Ferro Castro Neves Daltro & Gomide Advogados*

Eduardo Pecoraro is a founder and managing partner of Ferro, Castro Neves, Daltro & Gomide (FCDG), a law firm established in 2005 by a group of renowned and highly experienced professionals who shared the aspiration of offering their clients superior law services in dispute resolution. With offices in Rio de Janeiro, São Paulo and Brasília, FCDG endeavours to provide an exclusive service, particularly in private and commercial law, in both court litigation and arbitration.

Eduardo Pecoraro distinguished himself in commercial litigation with an extensive practice in domestic and international arbitration, infrastructure and construction, bankruptcy/restructuring and M&A disputes.

Eduardo was educated at the University of São Paulo (USP) (Largo de São Francisco), where he obtained a bachelor's degree in law in 2001. He is fluent in Portuguese, English and Italian.

Eduardo is the co-author of *Separação, Divórcio e Inventário em Cartório* (São Paulo, Quartier Latin, 2008) and *"Direito e Infraestrutura"* (São Paulo, Saraiva, 2012).

Eduardo is currently a member of the Brazilian Bar Association, the Brazil Institute of Corporate Restructuring Studies (IBR), a member of the arbitration committee of the Brazilian Bar Association (São Paulo chapter) and a member of the board of the IBDic - Instituto Brasileiro de Direito da Construção (Brazilian Institute of Construction Law).

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**WWL says:** *Eduardo Pecoraro is a leading figure in the Brazilian market, commended for his top-tier work on domestic and international arbitrations, ranging from construction and infrastructure to transactional disputes.*



### Fabiano Robalinho Cavalcanti

*Sergio Bermudes Advogados*

Fabiano Robalinho Cavalcanti holds an LLM from Harvard Law School (2000) and an LLB from the Catholic University of Rio de Janeiro (PUC/RJ, 1997). He is a partner at Sergio Bermudes Law Firm, the leading firm in arbitration and litigation in accordance with domestic and international rankings, with offices in São Paulo, Rio de Janeiro, Brasília and Belo Horizonte. He is also a professor at FGV Law School in Rio de Janeiro, where he lectures on arbitration and private international law (conflicts of laws) since 2006.

After taking his LLM from Harvard Law School in 2000, he was admitted in the NY Bar and worked at Debevoise and Plimpton in New York until 2001 as a foreign intern.

Fabiano has broad experience in acting as counsel in domestic and international arbitration, as well as court litigation. He has represented clients in some of the main disputes in Brazil, quite often with developments in other jurisdictions. He is used to act together with foreign counsels in transnational litigation, with parallel proceedings in different jurisdictions and enforcement of foreign decisions.

He has been appointed to the ICC International Court of Arbitration for the 2021-2024 term.

Due to his experience and knowledge of Brazilian Law, he is often appointed as arbitrator in domestic and international disputes by parties and arbitral institutions as the ICC. He is a member of the ICC Latin American Group and a board member of the Brazilian Arbitration Committee (CBAR). His name is included in the list of arbitrators of the main Brazilian arbitration institutions (CCBC, CBMA, FGV and CAMARB)

Fabiano is fluent in Portuguese, English and Spanish.

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**WWL says:** *Fabiano Robalinho Cavalcanti is a well-renowned name in Brazil for handling domestic and international arbitration matters in the energy arena.*



### Luciano Benetti Timm

*Carvalho Machado e Timm Advogados*

Luciano Benetti Timm is one of the founding partners of Carvalho, Machado e Timm Advogados, a law firm established in 2002 in South of Brazil, which has grown nationally, expanding its services to other capitals like São Paulo, Brasília and Rio de Janeiro. He teaches at Fundação Getúlio Vargas in São Paulo. Luciano was graduated in Law in 1994, obtained his master's degree in private law (1997) and doctor's degree in business law (2004), both at the Federal University of Brazil. Besides, he has also achieved a LLM in the University of Warwick (1999) and post doctorate fellowship at the University of California – Berkeley, focusing his studies on Law, Economics & businesses (2007). He is a prominent figure in Brazilian arbitration due to his interdisciplinary knowledge, which goes beyond the ordinary knowing of the law. It has enabled him to understand his clients businesses in order to provide them with the best legal strategies and advise. In the past year Luciano was invited to integrate the Ministry of Justice, as secretary of State of Consumer Affairs, being recognized for shifting consumer protection to a more economic regulation approach. Lately, he has been working in high complex commercial litigation cases before appellate courts and regulatory agencies.

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**WWL says:** *Luciano Timm is lauded by market observers as "a great arbitrator and a pragmatic attorney with experience in various market sectors".*



## Rodrigo Garcia da Fonseca

*Fonseca e Salles Lima Advogados  
Associados*

With 30 years of experience, Mr Rodrigo Garcia da Fonseca's practice focuses on dispute resolution, including arbitration and court litigation. Over the years, Mr Fonseca has acted in several high-profile cases in various areas of business law, in Brazil and abroad. He acts both as counsel and arbitrator, in domestic and international proceedings under the rules of various institutions, as well as in ad hoc cases. He also has extensive experience in arbitration-related court litigation. Mr Fonseca is a member of the ICC Latin American arbitration group, the vice president of the arbitration commission of the Brazilian Bar Association, Rio de Janeiro section, and the vice president of the Center of Arbitration and Mediation of the Brazil-Canada Chamber of Commerce (CAM-CCBC). He was one of the coordinators of the pro bono arbitration counsel programme providing legal assistance and representation before the Court of Arbitration for Sport (CAS) ad hoc divisions during the Rio 2016 Olympic Games, and was certified by the Dispute Resolution Board Foundation to participate in dispute boards in contracts related to the Rio 2016 Olympic and Paralympic Games. Mr Fonseca is a member of the lists of arbitrators of various institutions and was the chief editor of the *Brazilian Journal of Arbitration and Mediation* from 2004 to 2013. He is a lecturer in arbitration matters at the Superior School of Advocacy of the Brazilian Bar Association, in Rio de Janeiro. He has authored several legal articles and is a frequent guest speaker on courses and at conferences and seminars in Brazil and abroad. Mr Fonseca is fluent in Portuguese, English, French and Spanish.

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**WWL says:** *Rodrigo Garcia da Fonseca garners praise from market sources for his stellar handling of domestic and international arbitration-related litigation.*

## DIRECTORY

An asterisk denotes practitioners who have profiles in the preceding pages.

Nominees have been selected based on comprehensive, independent survey work with both general counsel and private practitioners worldwide.

Only specialists who have met independent international research criteria are listed.

### Mauricio Almeida Prado

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# ASSET RECOVERY

Here we identify five highly regarded lawyers for their impressive work in asset recovery, investigations, and related litigation.

## Most Highly Regarded

**Henrique Forssell**  
*Duarte Forssell Advogados*  
São Paulo

**Antenor Madruga**  
*Madruga BTW*  
Brasília

The “excellent” **Antenor Madruga** with Madruga BTW is “a leading practitioner in the field”, advising domestic and international clients on a range of criminal matters and related litigation.

From Duarte Forssell Advogados, **Henrique Forssell** is celebrated for his wealth of experience handling complex domestic and international asset recovery and investigation claims.

**Domingos Fernando Refinetti** at Wongtschowski & Zanotta Advogados impresses market sources with his top-tier handling of asset recovery litigation and arbitration proceedings.

At FeldensMadruga, **Luciano Feldens** draws praise from peers and clients as “a key player in the field” thanks to his deep expertise in criminal law arising from money laundering and financial crime.

**Otto Eduardo Fonseca De Albuquerque Lobo** at Lobo & Martin Advogados is highly regarded for his extensive knowledge on asset protection matters.

## DIRECTORY

Nominees have been selected based on comprehensive, independent survey work with both general counsel and private practitioners worldwide.

Only specialists who have met independent international research criteria are listed.

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# BANKING

In this chapter, we recognise 44 prominent individuals in the Brazilian market for their superb work representing domestic and international clients in the full spectrum of financial and regulatory matters.

## Most Highly Regarded

**Donald E Baker**  
*White & Case LLP*  
São Paulo

**Anthony Oldfield**  
*Clifford Chance LLP*  
São Paulo

**Bruno Balduccini**  
*Pinheiro Neto Advogados*  
São Paulo

**Plinio Pinheiro Guimarães N**  
*Pinheiro Guimarães*  
Rio de Janeiro

**Ivie Moura Alves**  
*Pinheiro Guimarães*  
São Paulo

**Nei Schilling Zelmanovits**  
*Machado Meyer Sendacz e Opice*  
*Advogados*  
São Paulo

Pinheiro Neto Advogados performs impressively with 11 individuals highlighted this year.

**Bruno Balduccini** is a well-regarded expert that concentrates his practice on the transactional and advisory needs of financial and payment institutions both domestically and internationally. He is an expert in banking, payments, M&A, insurance, foreign trade matters, and foreign exchange.

**José Luiz Homem de Mello** is praised by market commentators for his knowledge of capital market transactions, financing, regulatory matters, acquisitions, and mergers.

As described by his peers, **Tiago Lessa** is “a new generation expert in banking regulations, derivatives, funding instruments and cross border structures” and “a great lawyer”.

**Fernando Mirandez Del Nero Gomes** is “an excellent attorney” known for his successful work in the banking industry. He is “a business-oriented lawyer and a great all-round corporate lawyer”.

**Leonardo Baptista Rodrigues Cruz** is an expert at negotiating M&A contracts, joint ventures, securities placement, project finance, and in setting up financial institutions and payment institutions. He is “an all-round finance lawyer with an extensive background”.

**Raphael Palmieri Salomão** is described as “an effective, knowledgeable, and agile lawyer” that is “a joy to work with”.

Pinheiro Guimarães sees five individuals highlighted this year.

**Ivie Moura Alves** is “a terrific attorney” with extensive experience in domestic and international financing. She is widely recognized as a market leader in the banking field.

**Plinio Pinheiro Guimarães N** is widely regarded as a leading lawyer in banking and finance in Brazil. Market commentators applaud his extensive knowledge of the law and inquisitive understanding of the Brazilian market.

**Francisco José Pinheiro Guimarães** is a leading lawyer in Brazil with impressive academic and professional credentials. His hands-on approach and strong negotiation skills mean he is highly sought-after in the banking sector.

**Francisco Pinheiro Guimarães N** is a senior partner of the firm with impressive experience in banking law. He is an expert in project finance, structured finance, corporate finance, and syndicated lending.

**Nei Schilling Zelmanovits** at Machado Meyer Sendacz e Opice Advogados is “an excellent and reputable lawyer” who focuses his practice on the transactional, regulatory, and administrative fields of banking law.

**Adriano Schnur Ferreira** is a well-regarded banking lawyer who specialises in structured finance and project transactions. He also has extensive experience in the transport, logistics, and mining sectors.

White & Chase’s **Donald Baker** is a seasoned professional with extensive experience in corporate matters, capital markets, and cross-border corporate finance transactions.

**John Anderson Jr** focuses his practice on project and acquisition finance, M&A, and restructuring and capital markets transactions. Sources praise him as a “very hands-on and knowledgeable” lawyer who is “smart, assertive, and easy to work with”.

Sources recognise **Marina Anselmo Schneider** of Mattos Filho as “a well-known practitioner in the field, who is highly recommended”. In particular, her experience lies in domestic and international transactions, finance and structured finance.

**Pablo Sorj** is a banking specialist with experience across various sectors including project finance and energy. Market commentators note “his extensive knowledge makes him one of the best of his generation”.

Lefosse Advogados’ **Renata Cardoso** is a knowledgeable banking lawyer with “a great ability to explain things in a clear and concise manner”. According to market commentators, “she is known for her responsiveness and expertise”.

**Kenneth Antunes Ferreira** possesses “a deep expertise in regulatory matters” pertaining to banking law and is “very smart and knowledgeable”.

Levy & Salomão Advogados’ **Eduardo Salomão Neto** is an exceptional practitioner whose first-rate practice focuses on regulatory, domestic and international banking matters.

**Luiz Roberto de Assis** is a highly renowned lawyer who specialises in banking law, with particular expertise in the structuring and negotiation of financial transactions and international lending.

**Isabel Carvalho** of Hogan Lovells is “an outstanding lawyer” who “provides excellent advice in complex cases” and is a leading multidisciplinary lawyer in Brazil.

## Biographies



**José Luis Leite Doles**  
*Barcellos Tucunduva Advogados*

José Luis Leite Doles was born in 1958 and admitted in 1982. He attained a bachelor of laws (LLB) at São Paulo University Law School in 1981. He is the partner in charge of the firm's banking and capital markets area. His areas of expertise include banking, aircraft financing, financial markets, asset management and capital markets. He has a solid background and experience in banking and financial law. Before joining the firm in 2007 he was part of BankBoston Brazil's legal department for 17 years, 14 of these as general counsel. He was responsible for the structuring of BankBoston's legal department in Brazil, in addition to the compliance activity, and has extensive experience and knowledge in the development of sophisticated financial products and in the implementation of corporate governance and risk-management programmes.

Before joining BankBoston he was senior counsel at Citibank-Brazil. He gathered wide knowledge in trade finance, foreign exchange, lending, treasury operations, structured operations and banking products in Brazilian and international markets.

He is a former director of the National Association of Investment Banks (ANBID) from 2003 to 2006, where he coordinated the legal and compliance commissions and was elected as a member of the Audit Committee of Banco ABC Brasil SA in August 2018. He speaks Portuguese, English, French and Spanish.

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**WWL says:** *Jose Luis Leite Doles is a well-established practitioner, renowned for his technical expertise in banking, financial markets and asset management.*



**Giancarlo Melito**  
*Barcellos Tucunduva Advogados*

Giancarlo Melito has been with Barcellos Tucunduva Advogados since 1998 and was made a partner in 2007. He is in charge of the electronic payment system and fintech departments, areas in which he has a solid background and experience. His areas of expertise include contract law, business law and corporate law. He has a PhD in law from the University of São Paulo Law School in Brazil (cum laude, 2013) and a PhD in law from the University of Angers Law School in France (cum laude, 2013), where he also obtained a master's degree in contract law (honours, 2005). He qualified as a specialist in corporate law at the Law School of FMU University in Brazil (2003), and is a professor of contract and business law at Fundação Getúlio Vargas since 2009. He is a former professor of civil and commercial law at Universidade da Cidade de São Paulo (2007–2012).

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**WWL says:** *Giancarlo Melito is internationally renowned for his fintech expertise and impressive track-record acting on non-contentious mandates and regulatory matters.*



**Domicio dos Santos Neto**  
*Santos Neto Advogados*

Domicio dos Santos Neto is the founding partner at Santos Neto Advogados, and head of agribusiness, project finance, trade finance, capital markets, OTC and derivatives, corporate finance and banking and finance departments. Domicio has an outstanding track record advising clients on the negotiation of cross-border transactions, structured commodity financings and syndicated loans, with more than 26 years of experience.

Domicio was admitted to the Brazilian Bar Association (OAB), São Paulo chapter, in 1990. He has an LLB (1990) and a master's degree in tax law (1998), both from the Pontifical Catholic University of São Paulo; and a master's degree in commercial law from the University of São Paulo (2002). He is a former member of the commission on foreign trade and international relations of the São Paulo chapter of the Brazilian Bar Association.

Domicio is a speaker at many Brazilian and international conferences and author of several published articles on agribusiness and banking and finance.

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**WWL says:** *Domicio dos Santos Neto comes highly recommended as "a renowned name in the market", praised for his "commercial awareness and market insight".*

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# BUSINESS CRIME DEFENCE & INVESTIGATIONS

This year we highlight 32 stand out practitioners for their vast expertise in investigations pertaining to white-collar crime, corporate compliance, and fraud claims.

## Most Highly Regarded

**Carlos Ayres**

*Maeda, Ayres & Sarubbi Advogados*  
São Paulo

**Shin Jae Kim**

*TozziniFreire Advogados*  
São Paulo

**Antenor Madruga**

*FeldensMadruga*  
Brasília

TozziniFreire Advogados excels with four listings.

Peers and clients commend **Shin Jae Kim** as “a standout professional” in the investigations arena thanks to his vast experience in corporate investigations and anti-corruption matters.

**Karla Lini Maeji** is singled out for her top-tier practice handling domestic and international investigations relating to fraud and corruption.

**Giovanni Falcetta** draws praise for his first-rate practice advising clients on complex compliance and anti-fraud proceedings.

**Renata Muzzi** enjoys a stellar reputation in the market as a superb anti-corruption and compliance practitioner with considerable experience advising clients on internal investigations.

Maeda, Ayres & Sarubbi Advogados sees three practitioners listed in this chapter.

**Carlos Ayres** stands out among peers thanks to his adept handling of internal investigations for a range of major domestic and international clients.

Co-founder **Bruno Carneiro Maeda** earns plaudits for his experience handling multi-jurisdictional disputes and internal investigations.

**Erica Sarubbi** is celebrated for her market-leading work on complex anti-corruption investigations.

**Antenor Madruga** from Madruga BTW is a highly respected figure in the Brazilian market where he excels in asset recovery proceedings and litigation.

**Dora Cavalcanti Cordani** with Cavalcanti, Sion e Salles Advogados draws praises from market sources as “a very prominent practitioner” in the criminal law arena acting on behalf of individuals.

**Miguel Reale Júnior** at Miguel Reale Junior Advogados is widely recognised as a go-to name for complex criminal law matters.

**Antonio Vaz** with Ernst & Young is “a very professional practitioner who does a lot of work for public trader companies”.

From Azevedo Sette Advogados, **Isabel Franco** is “a fantastic professional” who receives widespread endorsements from peers and clients alike for her superb work handling anti-corruption claims.

At Moraes Pitombo Advogados, **Flávia Mortari Lotfi** enjoys a stellar reputation among the foremost business crime and investigations lawyers in the Brazilian market thanks to over two decades of experience handling corporate and criminal law matters.

**Antônio Sérgio Altieri de Moraes Pitombo** impresses market commentators with his encyclopaedic knowledge of criminal law and vast experience handling litigation proceedings.

**Rogério Fernando Taffarello** with Mattos Filho enjoys a sterling reputation in the Brazilian market handling white-collar crime matters on behalf of corporates and individuals.

**Thiago Jabor Pinheiro** is singled out for his impressive practice handling internal investigations and anti-corruption procedures.

At Machado Meyer Sendacz e Opice Advogados, **Juliana Sá de Miranda** is distinguished for her remarkable experience handling cross-border corporate investigations and compliance proceedings.

**Raphael Rodrigues Soré** with KPMG is “a standout lawyer in the market” who garners praise for his impressive investigations and criminal proceedings practice.

The “fantastic” **Adriana Dantas** at Lefosse Advogados is identified by sources as a well-regarded name in the investigations space. She is highly sought after for her expertise in compliance and defence issues.

**Eloy Rizzo Neto** from Demarest Advogados earns plaudits for his experience handling complex compliance and anti-corruption matters.

With Wongtschowski & Zanotta Advogados, **Domingos Fernando Refinetti** impresses peers with his top-tier investigations practice handling bankruptcy, restructuring and related litigation claims.

Peers and clients say **Alberto Zacharias Toron** from Toron Torihara e Szafir is “a top criminal lawyer in Brazil who is involved in high-profile mandates”.

## Biographies



### Antônio Sérgio Altieri de Moraes Pitombo

*Moraes Pitombo Advogados*

Antônio Sérgio A de Moraes Pitombo has been involved in the practice of criminal and contentious advocacy law for more than two decades, and is known for his work in several cases of repercussion.

Pitombo graduated from the University of São Paulo with a master's degree, and a PhD in criminal law. He obtained his post-PhD degree from the *Ius Gentium Conimbrigae* at the University of Coimbra's Faculty of Law. He is a member of the Institute of Brazilian Lawyers; the Brazilian Institute of Criminal Sciences; the Manoel Pedro Pimentel Institute, linked to the department of criminal law, criminology and forensic medicine at the University of São Paulo's Faculty of Law; the National Association of Criminal Defense Lawyers; and the International Association of Penal Law.

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**WWL says:** Antônio Sérgio Altieri de Moraes Pitombo impresses market commentators with his encyclopaedic knowledge of criminal law and vast experience handling litigation proceedings.



### Flávia Mortari Lotfi

*Moraes Pitombo Advogados*

Flávia Mortari Lotfi has been a member of Moraes Pitombo Advogados for over two decades. Her practice specializes in complex criminal cases and compliance issues, involving corporate clients. She is a specialist both in national and international economic criminal law. In 2008 she also obtained a degree from Fundação Getúlio Vargas, as a specialist in white collar crimes. In 2012, Mrs. Lotfi finished her Masters in Commercial and Corporate Law at the Queen Mary University of London. She is also a Certified Compliance and Ethics Professional (CCEP) by the Society of Corporate and Ethics Compliance (SCCE). Mrs. Lotfi has worked in almost every major operation enacted by the Federal Police and has tried hundreds of cases before the Brazilian Supreme Court. She also works providing clients with legal opinions and promoting internal investigations.

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**WWL says:** Flávia Mortari Lotfi enjoys a stellar reputation among the foremost business crime and investigations lawyers in the Brazilian market thanks to over two decades of experience handling corporate and criminal law matters.

## DIRECTORY

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# CAPITAL MARKETS

This year's research recognises 58 practitioners for their outstanding work advising clients in relation to highly complex capital markets transactions.

## Most Highly Regarded

**Jean Marcel Arakawa**

*Mattos Filho*  
São Paulo

**Manuel Garciadiaz**

*Davis Polk & Wardwell LLP*  
São Paulo

**Donald E Baker**

*White & Case*  
São Paulo

**John Guzman**

*White & Case*  
São Paulo

**Vanessa Fiusa**

*Mattos Filho*  
São Paulo

Mattos Filho achieves seven listings in this chapter.

**Jean Marcel Arakawa** is dubbed a "very experienced lawyer" who is praised for her strong expertise on the CVM.

**Vanessa Fiusa** ranks prominently in our research thanks to her first-rate practice which sees her represent financial institutions in a range of transactions.

**Marina Anselmo Schneider** possesses considerable experience handling cross-border capital markets transactions.

White & Case excels with three listings.

**Donald Baker** is a first-rate practitioner with a stellar reputation for his capital markets practice which sees him sought after by multinational financial institutions.

**John Guzman** garners praise as "a very good lawyer" who is highly regarded by shareholders and other financial institutions for his transactional know-how.

**Abraham Paul** secures strong endorsements from peers for his considerable experience assisting issuers and underwriters in a range of transactions.

BMA - Barbosa Müssnich Aragão achieves an impressive three listings.

**Luiz Antonio de Sampaio Campos** is revered for his adept handling of capital markets transactions and administrative proceedings before the CVM.

**Paulo Cezar Aragão** is a key name in the market coming highly recommended for his contribution to the capital markets space in Brazil.

**Camila Goldberg Cavalcanti** is lauded a "great person to work with" by peers thanks to her top-tier representation of financial institutions in a range of equity transactions.

**Manuel Garciadiaz** at Davis Polk & Wardwell is commended for his vast experience in listings by Brazilian companies, on a domestic and international level.

**Juan Giraldez** with Cleary Gottlieb Steen & Hamilton is looked upon with enormous favour by sources who commend his experience in both equity and debt capital markets.

**Grenfel Calheiros** of Simpson Thacher & Bartlett earns widespread acclaim for his representation of a number of high-profile investment banks and organisations in IPOs and other transactions.

At Pinheiro Neto Advogados, **Guilherme Sampaio Monteiro** is a well-established name in the Brazilian capital markets arena thanks to his work on a range of notable transactions.

**Marcelo Trindade** at Trindade & Trindade Advogados Associados is a renowned practitioner, recognised for his expertise in assisting public companies in complex transactions.

**Elia Helena de Gregorio Ambrosio Chimenti** of Machado Meyer Sendacz e Opice Advogados is regarded as a leading light in the field thanks to her long-standing expertise in public offerings.

**Ivie Moura Alves** with Pinheiro Guimarães is highly thought of among peers thanks to her profound knowledge of capital markets transactions, with a focus on debt issuances.

**Cristina Tomiyama** is a prominent name within the capital markets arena, highlighted for her encyclopaedic knowledge of regulations.

**Carlos Barbosa Mello** at Lefosse Advogados is regarded as "one of the best lawyers" in Brazil when it comes to transactional matters.

**Trench Rossi Watanabe's** Daniel de Miranda Facó is heralded as "a legend in the market" who enjoys "a great relationship with banks and regulators".

**Joaquim José Aceturi de Oliveira** of Cescon Barriau Flesch & Barreto Advogados receives commendations from market respondents who applaud his negotiation skills during transactions.

**Marcelo Cosac** with Madrona Advogados is held in high esteem by market commentators who commend his "proximity and dedication to clients" in combination with his "business orientated and intelligent" approach to cases.

## Biography



**Marcelo Cosac**  
*Madrona Advogados*

Marcelo Cosac is an expert in domestic and international financing transactions, securitization, project finance, formation and capitalization of investment funds and other debt and investment vehicles, and securities and titles, including credit rights funds, real estate investment funds, private equity funds, issues and offers of commercial papers, promissory notes, debentures, bonds and Receivables Certificates (Real Estate and Agribusiness).

His experience is focused on the various segments of the economy, such as real estate, banking, services, industrial and agribusiness. He advises both creditors and intermediary institutions (underwriters), asset management companies, issuers and borrowers.

Marcelo is member of the Brazilian Association of Publicly Held Companies (ABRASCA), the Brazilian Institute of Real Estate Law (IBRADIM), the Advisory Committee on Real Estate Finance (SECOVI) and the International Chamber of Commerce (ICC BRASIL).

Marcelo received his LL.B from the Pontifical Catholic University of São Paulo, and an LL.M from University of Pennsylvania.

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**WWL says:** *Marcelo Cosac is held in high esteem by market commentators who commend his "proximity and dedication to clients" in combination with his "business-orientated and intelligent" approach to cases.*

## DIRECTORY

An asterisk denotes practitioners who have profiles in the preceding pages.

Nominees have been selected based on comprehensive, independent survey work with both general counsel and private practitioners worldwide.

Only specialists who have met independent international research criteria are listed.

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# COMMERCIAL LITIGATION

We highlight 51 leading practitioners for their outstanding work handling complex commercial disputes in a broad range of industry sectors.

## Most Highly Regarded

### Sergio Bermudes

*Sergio Bermudes Advogados*  
Rio de Janeiro

### José Roberto de Castro Neves

*Ferro Castro Neves Daltro & Gomide Advogados*  
Rio de Janeiro

### Marcelo Roberto Ferro

*Ferro Castro Neves Daltro & Gomide Advogados*  
Rio de Janeiro

### Eduardo Secchi Munhoz

*E Munhoz Advogados*  
São Paulo

### Flávio Luiz Yarshell

*Yarshell e Camargo Advogados*  
São Paulo

Demarest Advogados excels with five listings.

**Rafael Villar Gagliardi** is hailed “a sharp attorney” thanks to his market-leading litigation practice advising clients from a range of sectors, from energy and infrastructure to restructuring.

**Carlo de Lima Verona** comes highly recommended by market sources for his domestic and international litigation practice.

Peers and clients say Celso Xavier is “the best litigation lawyer in Brazil” specialising in contractual disputes.

Ferro Castro Neves Daltro & Gomide Advogados sees four practitioners listed in this chapter.

**Marcelo Roberto Ferro** is a seasoned litigator who impresses market sources with his “very knowledgeable and savvy” practice.

**José Roberto de Castro Neves** ranks highly among peers thanks to his vast experience in complex arbitrations and handling related litigation.

**Daltro de Campos Borges Filho** receives plaudits for his stellar litigation practice, spanning a range of corporate disputes relating to restructuring and insolvency proceedings.

At E Munhoz Advogados, **Eduardo Secchi Munhoz** is highlighted by peers as “an outstanding professor and practitioner” and “the best lawyer of his generation” for commercial litigation in Brazil.

**Flávio Luiz Yarshell** with Yarshell e Camargo Advogados is celebrated for his profound expertise in multi-jurisdictional civil and corporate disputes.

**Sergio Bermudes** with Sergio Bermudes Advogados is held in high esteem for his civil litigation practice and is heralded as “a brilliant mind”.

**Marcelo Lamego Carpenter** impresses market sources who note “he is very hard-working” and adept at handling bankruptcy claims.

**Cândido Rangel Dinamarco** from Dinamarco Rossi Beraldo & Bedaque impresses peers who consider him “an outstanding professor and practitioner”.

**José Roberto dos Santos Bedaque** comes highly recommended by observers for his deep expertise in civil procedural law.

From Nunes Ferreira, Vianna Araújo, Cramer, Duarte Advogados, **Ivan Nunes Ferreira** ranks highly among peers thanks to his vast experience handling complex commercial litigation and arbitration proceedings.

**Arnoldo Wald** at Wald, Antunes, Vita, Longo e Blattner Advogados garners widespread plaudits for his extensive experience in complex commercial litigation and arbitral proceedings.

**Eduardo Damião Gonçalves** from Mattos Filho is celebrated by market sources for his “solid practice in commercial litigation”.

**Flávio Pereira Lima** is well regarded as a top name for cross-border disputes involving government entities.

**Carlos Alberto Carmon** at Marques Rosado Toledo Cesar & Carmona Advogados is held in high esteem for his expert handling of complex corporate and contractual disputes.

From Tepedino Migliore e Berezowski Advogados, **Ricardo Tepedino** is “a very experienced attorney” who is highly praised for his leading expertise in both litigation and arbitration proceedings.

**Celso Cintra Mori** at Pinheiro Neto Advogados garners widespread praise from market sources who note “he is one of the best”.

Gilberto Giusti comes highly recommended for his dispute resolution practice in the construction sector.

**André de Albuquerque Cavalcanti Abbud** with BMA - Barbosa Müssnich Aragão is “an excellent and dedicated lawyer” in complex Brazilian and cross-border civil litigation cases.

With TozziniFreire Advogados, **Fernando Eduardo Serec** is a highly respected litigator with a wealth of experience handling complex real estate-related litigation.

**Eduardo Arruda Alvim** from Arruda Alvim & Thereza Alvim Advocacia e Consultoria Jurídica is “a superb practitioner” specialising in civil procedural law.

**Luciano Godoy** at LUC Advogados Contencioso & Arbitragem ranks highly among peers for his vast experience in complex corporate litigation mandates.

**Pedro A Batista Martins** with Batista Martins Advogados comes highly recommended by respondents for his impressive litigation practice encompassing infrastructure-related matters.

## Biographies



### Daltro de Campos Borges Filho

*Ferro Castro Neves Daltro & Gomide Advogados*

Daltro Borges is a founding partner of Ferro, Castro Neves, Daltro & Gomide Advogados, a boutique law firm dedicated to litigation, specialised in corporate restructuring, judicial and extrajudicial recovery of companies as well as bankruptcy.

A leading individual in this area, Mr Borges participates in several study committees dedicated to this topic, such as the Institute of Lawyers of São Paulo (IASP) and the Brazilian Bar Association. Mr Borges is also a member of the board of Brazilian Institute of Reorganisation Studies (IBR) and the Turnaround Management Association (TMA-SP), and the non-profit organisation Banco da Providência.

Mr Borges has acted as counsel in major insolvency and restructuring proceedings in Brazil, including ones from Varig, Arapua, Mesbla, NET and Parmalat. He has experience in various situations of credit dysfunction, with notorious participation in representing the interests of creditors, insolvent companies and potential (strategic or financial) investors. He also acts regularly as counsel for private equity funds and distressed assets funds.

His most significant clients in this area are LDC commodities (Dreyfus Group); Banco Safra; BANCO ABC; MRS Logística, Eneva, Prumo Logística and PwC.

He is also the author of the articles (free translation from Portuguese) "Capital Markets and Distress" (2016, first edition); "The succession of debts related to the Anti-Corruption law in the judicial recovery" in *Revista do Advogado* (AASP, 2016); "The efficiency of Law no. 11.101 and the soft law rules no. 44, 45 and 46 from the First Commercial Law Journey"; "Ten years of Law n° 11.101/2005" (2015, first edition); and "The segregate estate in judicial restructuring procedures" (*Lumen Juris*, 2019).

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### José Roberto de Castro Neves

*Ferro Castro Neves Daltro & Gomide Advogados*

José Roberto de Castro Neves is a senior partner and founder of Ferro, Castro Neves, Daltro & Gomide Advogados, with offices in São Paulo, Rio de Janeiro and Brasília. José Roberto specialises in civil and commercial litigation, commercial, administrative and contract law. He has considerable experience in court proceedings and complex arbitrations.

He received his master's degree in law from Cambridge University and both his civil law doctorate (PhD) and his bachelor's degree in law from the State University of Rio de Janeiro.

He has published many books – among them *Direito dos Contratos* (On the Law of Contracts), *Direito das Obrigações* (On the Law of Obligations), *Introdução ao Direito Civil* (Introductory Lessons to Civil Law) and *Medida por Medida – O Direito em Shakespeare* (On the Relationship Between Shakespeare and the Law). He has also published numerous articles on civil law and arbitration.

He participated in the commission selected by the Brazilian Senate to review the Brazilian arbitration law. He is also a member of the constitutional law commission of the Brazilian Bar Association and a civil law permanent member of the Institute of Attorneys from Brazil.

José Roberto has been recognised by many specialist publications as a leading lawyer in Brazil. For more than two decades, he has been a professor of civil law at the Pontifical Catholic University of Rio de Janeiro. He also lectures at the Magistrate School of the State of Rio de Janeiro and Fundação Getúlio Vargas Foundation.

He is married and has three children.

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### Rodrigo Cogo

*Ferro Castro Neves Daltro & Gomide Advogados*

Rodrigo Cogo is a senior partner at Ferro, Castro Neves, Daltro & Gomide Advogados (FCDG), a boutique litigation firm with offices in São Paulo, Rio de Janeiro and Brasília, with correspondents in other Brazilian cities.

FCDG has been ranked as a leading litigation and arbitration firm for several years, and Cogo was instrumental in the firm's start in São Paulo.

With more than 20 years' experience as a lawyer, Cogo provides the expert and personal attention that his clients' high-profile cases demand. He has considerable experience in court litigation and complex arbitrations, both as a lawyer and as an arbitrator. He is also experienced in discovery proceedings in the United States (Section 1782), working jointly with US law firms to support his clients. As a litigator, he has handled some of the largest strategic cases in Brazil, both international and domestic. His legal practice encompasses all areas of commercial and civil litigation, including corporate, banking, insurance and reinsurance, and construction law, with wide experience in M&A disputes, infrastructure contracts, corporate reorganisation (restructuring and bankruptcy) and credit recovery. He also provides consultancy on enforcement of international court decisions and arbitration awards, and assists clients with the drafting and negotiation of arbitral clauses.

He received his master's degree in law from the University of São Paulo (2005), after graduating in law at Pontifical Catholic University of Rio Grande do Sul (1998), and in international business at Rio-Grandenses College (1998).

He has published articles in the field of private law and is the author of the book *Frustration of Contract – The Impact of Supervening Facts on the Contractual Scheme* (2012) and *Frustration of Contract* (2021). He speaks Portuguese, English and Italian.

He has also been ranked as one of the most admired professionals in dispute resolution.

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**WWL says:** *Daltro de Campos Borges Filho receives plaudits for his stellar litigation practice, spanning a range of corporate disputes relating to restructuring and insolvency proceedings.*

**WWL says:** *José Roberto de Castro Neves is identified as a leading litigator in the Brazilian market by peers and clients, thanks to his formidable track record with commercial and administrative disputes.*

**WWL says:** *Rodrigo Cogo is a standout figure in the litigation arena, singled out by peers for his excellence in corporate and bankruptcy-related cases.*



### André de Luiz Correia

*Correia Fleury Gama e Silva Advogados*

André de Luiz Correia has been practicing law for more than 25 years and is a founding partner of CFGS. He focuses on business arbitration and has represented some of Brazil's biggest construction companies and financial institutions, as well as some of the world's major private equity firms and sovereign funds. His current portfolio includes billion-real cases regarding construction contracts, infrastructure, energy and financial services industries, merger and acquisitions, among others. He is also recognized for his experience in the oil and gas industry.

LL.M with honors in Business Law from the Northwestern Pritzker School of Law (2014). Master's Degree in Civil Procedural Law from the Pontifical Catholic University of São Paulo – PUC/SP (1999). Bachelor's Degree in Law from the Pontifical Catholic University of São Paulo – PUC/SP (1995).

Listed in Chambers Global and Latin America as one of Brazil's leading Dispute Resolution – Arbitration and Litigation lawyers (2013 – 2022)

Named one of Brazil's best arbitration lawyers by *Análise Advocacia* 500. (2022).

Recommended by *Who's Who Legal* in the categories Arbitration and Litigation (2013-2022).

Recognized in *Leaders League Brazil* as a 'rising star individual' in business arbitration (2019)

Winner of the Client's Choice Award for Arbitration and ADR (2019).

Appointed by LACCA – Latin American Corporate Counsel Association as one of Brazil's Thought Leaders in Litigation (2018).

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Marcelo Roberto Ferro is one of the founding partners of Ferro, Castro Neves, Daltro & Gomide (FCDG), a law firm established in 2005 by a group of renowned and highly experienced professionals who shared the aspiration of offering their clients superior law services. FCDG endeavours to provide an exclusive service, particularly in civil, commercial and administrative law, as well as in commercial and business matters, in both court litigation and arbitration.

Marcelo distinguished himself in the field of domestic and international arbitration, acting as counsel and arbitrator in domestic and international arbitrations in Brazil, Europe and the United States of America, under the rules of ICC, UNCITRAL, ad hoc and Other institutions. He also provides consultancy on enforcement of international courts' decisions and arbitration awards, and assists clients with the elaboration and negotiation of arbitral clauses.

Marcelo was educated at the PUC-RJ, where he obtained his LLB; the University of Law, Economics and Social Sciences in Paris, where he obtained his degree in civil law (DSU), and University of São Paulo, where he obtained his master's degree (LLM).

Licensed member of the Brazilian Bar Association - Rio de Janeiro, São Paulo and Brasília chapters, and is fluent in Portuguese, French and English. Marcelo is also a former member of the London Court of International Arbitration (LCIA) and a former president of its Latam and Caribbean users' council. Marcelo is a former vice chair of the ICC Commission on Arbitration and ADR, and a former chair of ICC Brazil's arbitration and mediation committee. Marcelo teaches at the Pontifical Catholic University - Rio de Janeiro.

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**WWL says:** *Marcelo Roberto Ferro is a seasoned litigator who impresses market sources with his "very knowledgeable and savvy" practice.*



### Eduardo Secchi Munhoz

*E Munhoz Advogados*

Eduardo Munhoz, founding partner of E Munhoz Advogados, graduated in law from the University of São Paulo school of law, where he is a professor in the commercial law department with a post doctorate degree in corporate law.

His personal decision to leave a larger full service firm and to start his own was driven by his desire to dedicate himself to fewer cases, but more complex and strategic ones, and to be able to provide his clients the attention and care that their high profile cases demand.

Munhoz has more than 20 years of experience as a lawyer, handling some of the largest litigation and restructuring cases in court and out of court, both in Brazil and abroad.

In the dispute resolution field, Munhoz's practice is focused on highly complex cases relating to shareholding, corporate structures and contractual matters. He has also sat as co-arbitrator and chairman in several arbitration tribunals, and represented clients as counsel in a number of arbitration proceedings. He has also been engaged in disputes deriving from local and cross-border restructuring proceedings, due to his leading role in such field.

Munhoz has also published numerous books and articles in the fields of corporate law and bankruptcy. His contributions as lawyer and professor have impacted the Brazilian legal practice deeply, as Munhoz has actively and significantly worked to create groundbreaking solutions in critical matters both in law and case law.

As a result of his outstanding work, Munhoz has been ranked as a leading professional in insolvency matters and dispute resolution by several Brazilian and international publications.

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**WWL says:** *Eduardo Secchi Munhoz is highlighted by peers as "an outstanding professor and practitioner" and "the best lawyer of his generation" for commercial litigation in Brazil.*





### Ivan Nunes Ferreira

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Ivan Nunes Ferreira is the founder of Nunes Ferreira, Vianna Araújo, Cramer, Duarte Advogados ("NVCD"), a boutique law firm established in 1991. The firm, with offices in Rio de Janeiro and São Paulo, as well as desks in other Brazilian cities, strives to offer, through the work of highly competent and qualified professionals, expert legal services, particularly in civil, commercial, corporate and administrative law – in both court litigation and arbitration.

Having graduated from the Pontifical Catholic University of Rio de Janeiro, Ivan Nunes Ferreira returned to the university as a professor of civil procedure (1982-2006) and, more recently, as a professor of the graduate course on Commercial Arbitration and Alternative Dispute Resolution Methods (2017-2020).

Ivan has distinguished himself in the fields of corporate law, civil procedure, and domestic and international arbitration. He has vast experience acting as parties' counsel and arbitrator under the rules of various arbitration centres.

Professor Ivan is currently president of the permanent committee of civil procedure at the Brazilian Institute of Attorneys, a member of the Brazilian Arbitration Committee and a member of the arbitration committee of the Brazilian Bar Association.

In addition to his positions as adviser to the Brazilian Bar Association (1992-1996) and appointed judge of the state of Rio de Janeiro's Electoral Tribunal (1982 and 1993), Ivan is the founder and former professor of the Superior School of Attorneys.

Fluent in English and Portuguese, Ivan is a prominent lecturer at many institutions and has published several articles, most notably on the topics of arbitration, civil procedure and constitutional law.

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**WWL says:** *Ivan Nunes Ferreira ranks highly among peers thanks to his vast experience handling complex commercial litigation and arbitration proceedings.*



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Arnaldo Wald Filho is a senior partner at Wald, Antunes, Vita e Blattner Advogados. He chairs the Mediation and Arbitration Center of the Portuguese Chamber of Commerce in Brazil and figures as a member of the Brazilian Arbitration Committee of the International Chamber of Commerce ICC. He is also listed as an arbitrator by the Arbitration and Mediation Chamber of the Federation of Industries of the State of São Paulo (CMA Fiesp/Ciesp) and the Arbitration and Mediation Chamber of Fundação Getúlio Vargas (FGV).

In addition, he is a member of the São Paulo Lawyers Institute (IASP), the Brazilian Lawyers Institute (IAB) and the American Chamber of Commerce (AmCham).

Furthermore, he is the honorary consul of Monaco in Brazil, and, in addition to his legal and consular activities, he also contributes to the "Prince Albert II of Monaco Foundation", dedicated to protecting the environment and promoting sustainable forms of development on a global scale; and with the "Association Monaco Brazil Invest – AMBI", a private non-profit association for commercial, economic and financial cooperation between Monaco and Brazil.

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**WWL says:** *Arnaldo Wald Filho receives widespread endorsements for his highly active and prolific practice in domestic and international commercial litigation.*

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# COMMERCIAL MEDIATION

In this chapter, WWL proudly presents the top eight commercial mediation lawyers in Brazil. They are highly sought after by domestic and international clients across a variety of sectors for their unmatched experience in dispute resolution.

## Most Highly Regarded

**Diego Faleck**  
*Faleck & Associados*  
 São Paulo

Faleck & Associados's **Diego Faleck** is recognised as "an exceptional and incredibly effective mediator" by market sources who further praise him as "a leader in the field".

**Daniela Monteiro Gabbay** at Daniela Gabbay Resolução de Conflitos "is able to mediate a vast realm of disputes, from business to environmental multi-party disputes" and impresses sources with her "sound and analytical legal mind, allied with outstanding soft skills".

**Marcelo Perlman** of Perlman has "great expertise as a negotiator and mediator in commercial disputes". Peers describe him

as "a wise, perceptive, highly respectful, and interesting lawyer who is fully dedicated to mediation".

**Leandro Rigueira Rennó Lima** is an independent mediator specializing in commercial matters who has drawn wide praise from market observers for his exceptional work across Brazil.

**Andrea Maia** of FindResolution is "a well-known and valuable practitioner in her field" who is praised as "an experienced mediator with great experience in online dispute resolution".

**Dulce Maria Martins do Nascimento** is singled out as "an experienced independent mediator working across Portugal and Brazil". She gains strong support from peers for her multidisciplinary legal work.

**Ana Luiza Isoldi** at Defamília Consultoria is "a leader of the field in São Paulo" with "vast experience mediating family disputes".

**Júlio César Bueno** of Pinheiro Neto Advogados is "a corporate legal counsel who specialises in construction disputes" with domestic and international experience.

## Biography



### Diego Faleck

*Faleck & Associados*

Diego Faleck is a business mediator, settlement counsel and a dispute resolution processes designer, with a unique track record in highly complex cases. He is the founder of Faleck & Associados, a private firm focused on mediation and settlement strategies, leading a team of 170 full-time mediators.

His noted work includes designing and implementing compensation systems with the use of mediation and facilitation due to major aircraft accidents (TAM, 2007, Air France, 2009), large environmental tragedies (Mariana, 2015, Brumadinho, 2019) and a preventive evacuation and compensation system for thousands of families due to subsidence claims (Maceió, 2020). For the past 10 years, he has been working with several of the largest national and international companies doing business in Brazil and renowned law firms and leading the Brazilian business mediation market. He has been acting on some of the most complex and high-profile cases, including reinsurance, construction, energy, telecommunications, real estate, contracts, finance, judicial recovery and partnership disputes cases, national and international, and also those involving major public companies.

He received his LL.M. degree from Harvard Law School and his Phd degree from the University of São Paulo. Held significant government positions in antitrust and consumer protection matters. He is an Adjunct Professor at the Pepperdine Caruso Law School (Malibu – CA, USA). He is co-leading the International Chamber of Commerce Mediation Task Force in Brazil, a member of the Brazilian Advisory Board for the CPR International Institute and the CAM-CCBC Mediation Commission and a Distinguished Fellow at the International Academy of Mediators. He has several national and international publications on dispute resolution. He is IMI certified.

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**WWL says:** *Diego Faleck is recognised as "an exceptional and incredibly effective mediator" by market sources who further praise him as "a leader in the field"*

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Only specialists who have met independent international research criteria are listed.

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# COMPETITION

This chapter features the top 55 competition lawyers in Brazil who have distinguished themselves representing domestic and international clients in a variety of sectors in merger control, cartel investigation, abuse of dominance and leniency agreement matters.

## Most Highly Regarded

### Leonor Cordovil

*Grinberg e Cordovil Advogados*  
São Paulo

### Caio Mario da Silva Pereira Neto

*Pereira Neto | Macedo Advogados*  
São Paulo

### Ana Paula Martinez

*Levy & Salomão Advogados*  
Brasília

### Barbara Rosenberg

*BMA - Barbosa Müssnich Aragão*  
São Paulo

### Mariana Tavares de Araujo

*Levy & Salomão Advogados*  
Brasília

Mattos Filho Veiga Filho Marrey Jr e Quiroga Advogados leads the market with five listings.

**Eduardo Frade** is a leading name in Brazil's competition market, with market commentators confirming that he is "a great lawyer" in the space.

**Marcio Dias Soares** enjoys a stellar reputation for his competition practice spanning merger control, cartels and abuse of dominance investigations.

**Lauro Celidonio Gomes dos Reis Neto** receives impressive endorsements for his practice, with peers saying he has "great experience in the field".

**Amadeu Ribeiro** has built up a top-notch competition practice, with respondents lauding him as "a great antitrust lawyer".

**Renata Zuccolo** is an accomplished and respected name in Brazil when it comes to competition matters thanks to her strong track record on merger transactions and investigations.

Pinheiro Neto Advogados impresses with five listings this year.

**Cristianne Saccab Zarzur** is a distinguished name in the Brazilian competition market thanks to her expertise in vertical agreement and cartel issues.

**Renê Guilherme Medrado** maintains a formidable competition practice covering a range of competition and international trade law matters.

**Daniel Costa Rebello** is a favourite among market commentators for competition issues and is recognised as "a lawyer to watch in the space".

**José Alexandre Buaiz Neto** comes highly recommended by peers and clients for his competition expertise and is known as "an

investigations and compliance specialist".

**Leonardo Peres da Rocha e Silva** is a well-regarded competition lawyer among peers who possesses skill and experience in digital antitrust and cartel issues.

Machado Meyer Sendacz e Opice Advogados wins four listings in our research.

**Maria Eugênia Novis** is identified as a top competition specialist in Brazil by peers and is "doing a very good job" for clients.

**Tito Amaral de Andrade** receives emphatic endorsements for his work in the competition market, including advising on mergers and antitrust investigations as well as litigation proceedings.

**Ana Bática Glenk** receives comprehensive endorsements for her competition practice, with sources confirming that she is "a very smart lawyer".

**Marcos Paulo Verissimo** is praised as "a great competition lawyer" in the domestic market, with immense experience as a former commissioner of the Brazilian Antitrust Authority.

Demarest Advogados sees three of its members secure a listing.

**Paola Pugliese** is a top tier competition lawyer who provides clients with "great insights" and is "very smart and super competent" when it comes to complex competition matters.

**Bruno de Luca Drago** has established an eminent competition practice in Brazil, where he is highly sought after for his skill handling cartel, abuse of dominance and merger review issues.

**Daniel Oliveira Andreoli** is appreciated by commentators as "a very experienced

competition lawyer". He is well versed in advising on leniency agreements, merger control and antitrust compliance issues.

Grinberg e Cordovil Advogados sees three of its lawyers listed this year.

**Leonor Cordovil** is a respected authority on competition law with peerless experience advising pharmaceutical, technology, automotive and chemical companies on cartel and merger control issues.

**Ricardo Motta** wins impressive recommendations for his work on a range of competition issues, including merger control, competition compliance and international trade issues across a diverse range of sectors.

**Mauro Grinberg** is a keystone of Brazil's competition market whose impeccable practice covers the full range of contentious and non-contentious competition and antitrust issues.

**Barbara Rosenberg** at BMA Advogados sits among Brazil's foremost competition lawyers, with peers confirming that she is "a really great lawyer" and is "extremely successful in the field".

**José Inacio Ferraz de Almeida Prado Filho** receives comprehensive recommendations for his competition practice, with one source noting "He has the ability to handle the more complex antitrust matters with excellence and efficiency."

**Caio Mario da Silva Pereira Neto** at Pereira Neto Macedo Advogados is highlighted by market commentators as "a big name in the competition market" and "a brilliant lawyer".

At Levy & Salomão Advogados, **Mariana Tavares de Araujo** ranks highly among peers thanks to her notable governmental experience and knowledge of antitrust and consumer protection policy.

**Ana Paula Martinez** is highly sought after by local and international clients for her expertise in antitrust and complex M&A.

**Priscila Brolio Gonçalves** of Brolio Gonçalves Advogados is among the best competition lawyers Brazil has to offer, with sources saying he is “an outstanding lawyer”.

**Guilherme Ribas** with TozziniFreire Advogados is widely appreciated and

recommended by peers for his competition practice which focuses on advising clients in the pharmaceutical, telecommunications and technology sectors.

Lefosse Advogados’ **José Carlos da Matta Berardo** is singled out by commentators as “a great competition lawyer who is very technical and does a fantastic job”.

**Marcio de Carvalho Silveira Bueno** at Caminati Bueno Advogados receives high praise from peers for his competition expertise, with respondents confirming that he is “a very good lawyer”.

**Eduardo Caminati Anders** distinguishes himself in the domestic competition market where he comes recommended by sources as “an extremely good lawyer” in the competition space.

**Paulo Casagrande** with Trench Rossi Watanabe has carved out a prominent place in Brazil’s competition market over 20 years of outstanding practice.

Cescon Barrieu Flesch & Barreto Advogados’ **Joyce Honda** is a go-to competition lawyer in Brazil who regularly represents individuals and companies in cartel and abuse of dominance investigations.

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# COMPETITION | *Economists*

In this chapter, WWL proudly presents the leading 14 competition economists in Brazil. They have proven their experience and skill in representing domestic and international clients in a range of merger control, cartel investigation, abuse of dominance and antitrust matters.

## Most Highly Regarded

**Paulo Furquim de Azevedo**  
*Inspere Institute and Global Economics Group*  
São Paulo

LCA Consultores leads the market with three listings.

**Sílvia Fagá de Almeida** is a highly accomplished competition economist, with market commentators confirming that she is “a go-to” in Brazil.

**Bernardo Gouthier Macedo** is identified by sources as a standout competition specialist in Brazil, who is “an exceptional negotiator and very skilled economist”.

**Gustavo Madi Rezende** distinguishes himself in the Brazilian competition market, with market commentators confirming that he is “an impressive competition and trade economist”.

**Paulo Furquim de Azevedo** at Inspere Institute and Global Economics Group sits among the best competition economists in Brazil, where he regularly contributes to the development of competition policy and regulation.

**Fabiana Tito** of Tendências Consultoria Integrada is a highly respected and accomplished economist in the space, with impressive expertise and experience in a wide range of competition issues.

**Gesner Oliveira** with GO Associados is identified by sources as a go-to in Brazil when clients need an economist for complex merger and cartel matters.

M&A Consultoria Econômica’s **Marcos Lima** is highlighted as a standout competition specialist with considerable experience and skill in a variety of competition analyses.

**João Pondé** at the Federal University of Rio de Janeiro is appreciated as an economist who “develops robust and relevant opinions, especially regarding innovative markets”.

## Biographies



**Sílvia Fagá de Almeida**

*LCA Consultores*

Sílvia holds a PhD degree in economics from São Paulo School of Economics – Fundação Getúlio Vargas (FGV). Her thesis concerned competition policy, analysing empirically the concept of countervailing power and the Brazilian healthcare sector. The research was granted first prize in the award sponsored by the secretariat for economic monitoring of the Ministry of Finance. In the academic year 2011–2012, Sílvia was a visiting scholar at the Institute of Latin American Studies, Columbia University (NY), where she researched antitrust and regulatory matters of the healthcare sector and served as a visiting professor for the graduate course on the history of the Brazilian economy.

Sílvia is currently LCA's director in competition economics, with expertise in sectoral economics, and extensive experience in public policy, regulation, commercial defence and the requirements of antitrust authorities. Sílvia and LCA team advised Google in the most recent high profile Brazilian conduct cases: the search engine probe – which, after seven years of intense investigation, has eventually been closed.

Regarding recent merger cases, it is worth mentioning Vale-Ferrous, Itau Unibanco-Ticket, and important multijurisdictional deals such as Disney's acquisition of Fox, and the acquisition of Fibria by Suzano. Sílvia was also involved in the economic team that advised the parts towards the settlement reached in the ArcelorMittal/Votorantim (steel), Bayer/Monsanto (chemical and seeds), JV SBT/Record/RedeTV (TV broadcast), CSN/Usiminas (steel), DASA/MD1 (healthcare), Camargo Corrêa/Cimpor (cement) and Oxiteno/American Chemical. The last two cases have been nominated at the third and fourth GCR annual awards, for the Merger Control Matter of the Year (Americas).

In 2015, at the fifth awards ceremony, LCA's team won an award for the *Anhanguera/Kroton* merger (education). In 2020, two cases – *Disney/Fox* and *Edenred/Itaú Unibanco* – are shortlisted at "Merger Matter Americas", and the Google Shopping probe is short-listed at Behavioural Matter-Americas. More recently, Sílvia is engaged in different digital market cases, such as *OLX/Zap* acquisition and food exclusionary practice investigation. She has also been assisting different merger cases in the healthcare sector, such as Hapvida/Intermédica and DASA's acquisitions.

She is an MBA professor at FGV and was a professor of microeconomics and industrial organisation at São Paulo School of Economics – Fundação Getúlio Vargas (FGV) and she was a professor at Fundação Instituto de Pesquisas Econômicas (FIPE). Sílvia is the officer at the Brazilian Institute of Competition, Consumer and International Trade Studies (IBRAC), in charge of Digital Markets. From 2016-19 she was in charge of Economic Issues at the same Institute.

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**Bernardo Gouthier Macedo**

*LCA Consultores*

Bernardo Gouthier Macedo (PhD in economics, University of Campinas) is a founding partner of LCA, the largest Brazilian full service economic consultancy, that encompasses a team of a hundred dedicated economists.

Mr Macedo heads LCA's economics and law practice, a national leader covering antitrust, regulation, trade defence, private litigation, arbitration, tax, financial economics, leading a team of more than 30 highly qualified economists.

Mr Macedo has extensive experience in the institutional environment of regulatory authorities, besides lasting board-level relationships with key companies. He has provided expert opinion and consulting services to many investigations concerning anticompetitive practices, and took part in the most complex Brazilian merger cases to date.

Mr Macedo has been very active in multijurisdictional deals and global probes. LCA advised Google in the search engine probe – that, after seven years, was closed in a thrilling split decision. At the merger front, several cases in which LCA has provided economic support have been shortlisted to GCR Awards. Most notably, Mr Macedo's team advised Disney in its acquisition of Fox, which won the Merger of the Year, Americas Award in 2020.

Mr. Macedo led the economic support that helped clearing without any remedies Natura's acquisition of Avon – which turned Brazilian Natura the world's fourth largest pure-play beauty company. At the healthcare industry, LCA supported big players Hapvida and Athena in their acquisitions of, respectively, Plamed and São Francisco – both cleared with structural remedies.

Mr Macedo is active at IBRAC, Brazil's main professional body for competition practitioners, and non-governmental adviser to the International Competition Network. He was also an adviser to the finance minister in 2003.

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**WWL says:** *Sílvia Almeida is a favourite among peers and clients, who say she is "one of the best economists nowadays when the issue is antitrust".*

**WWL says:** *WWL says: Bernardo Gouthier Macedo is identified by sources as a standout competition specialist in Brazil, who is "an exceptional negotiator and very skilled economist".*



## Gustavo Madi Rezende

*LCA Consultores*

Gustavo Madi is LCA's director in competition economics, international trade, tax and transfer pricing. He has master degree in economic theory from Unicamp (2004), and more than 20 years of experience in competition studies. He was lecturer in the continuing education programme at GVLaw (FGV), and coordinator of the microeconomics applied to antitrust law programme at the Institute for Competition, Consumer and International Trade Studies (IBRAC) and Mackenzie Presbyterian University.

At LCA, Gustavo Madi has provided technical opinions for antitrust investigations of M&A deals and business strategies in several sectors (carbonated drinks, orange juice, iron ore, industrial gas, food, steel, pulp and paper, bank, auto-parts, etc). Among high-profile Brazilian merger cases, Gustavo Madi was on the team advising parties towards a settlement in Nestlé/Garoto (food industry); Camargo Corrêa/Cimpor (cement); BrasilFoods BRF (processed foods); DASA/MD1 (labs); lochpe/Maxxion (autoparts sector); Kroton/Anhanguera (education sector) (named Merger Control Matter of the Year: Americas at GCR's 5th Annual Awards in 2015); Bradesco/HSBC and Itau/Citibank (bank sector). Gustavo Madi has also provided technical opinions for international trade matters, antidumping & public interest investigations, tax & transfer pricing matters, private litigation and arbitration.

Gustavo's publications include: "Methods of measuring the compensation of private actions in cases of cartel" in Revista do IBRAC (vol 20, ano 18, 2011); "Can unlawful tax practices affect competition?" in Ribas, G. (org) *Conducts Enforcement in Brazil: Frequently Asked Question* (IBRAC, 2018); "Os modelos de equilíbrio geral computável (EGC) na simulação de impacto de políticas comerciais" in Nasser, R. (org) *Revista de Direito do Comércio Internacional* (n. 3, 2020).

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Only specialists who have met independent international research criteria are listed.

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**WWL says:** *Gustavo Madi Rezende distinguishes himself in the Brazilian competition market, with market commentators confirming that he is "an impressive competition and trade economist".*



# CONSTRUCTION

In this chapter, WWL selects the top 11 construction lawyers in Brazil, who have demonstrated the strength and depth of their expertise in advising domestic and international clients on complex financing, contract negotiation, disputes and regulatory issues relating to construction and infrastructure projects.

## Most Highly Regarded

**Júlio César Bueno**  
*Pinheiro Neto Advogados*  
 São Paulo

Pinheiro Neto Advogados' **Júlio César Bueno** is a legend of the Brazilian construction market who "has a wide and deep knowledge of construction contracts and disputes".

Market sources commend **Fernando Marcondes** at MAMG Advogados as "a well-reputed construction lawyer and one of the most senior practitioners in Brazil".

**Victor Madeira Filho** of Madeira, Valentim & Gallardo enjoys a stellar reputation in Brazil's construction market, with sources confirming he is "an excellent professional, both experienced and ethical".

**Leonardo Toledo da Silva** with Toledo Marchetti Advogados comes highly recommended by respondents as "a great construction lawyer" who excels in dispute resolution.

**Ricardo Medina Salla** is greatly appreciated by peers as a lawyer who provides "clear risk assessment and quick guidance on matters".

**Thiago Fernandes Moreira** at Mattos Filho is identified as a top construction specialist who is well versed in advising contractors and builders on the full range of construction project issues.

**Caio Farah Rodriguez** of Barros Pimentel Alcântara Gil Fernandes Rodriguez e Vargas Advogados enjoys a formidable reputation among peers as a construction specialist who is recognised as "a really great lawyer".

Independent consultant **Jonathan Barrett** receives comprehensive endorsements from peers for his practice focusing on the negotiation of infrastructure and energy project contracts.

**Ana Carolina Barretto** at Veirano Advogados is a favourite among peers and clients thanks to her sterling work on the financing and development of construction and infrastructure projects.

**Caio Campello** of Manassero Campello is an accomplished construction practitioner, lauded by market commentators as "a great arbitrator in construction disputes".

**Mauro Bardawil Penteado** with Machado Meyer Sendacz e Opice Advogados co-heads the infrastructure and energy group at the firm and is a go-to name for project development and transactional issues.

## Biographies



**Victor Madeira Filho**  
Madeira, Valentim & Gallardo

Victor Madeira Filho is a founding partner and head of the construction and engineering practice at Brazilian law firm Madeira, Valentim & Gallardo Advogados. He is recognised as one of the best construction lawyers in Brazil.

His practice areas within construction, engineering and infrastructure include: civil construction projects; steel production projects; mining projects; logistics projects; energy projects; sanitation; contract negotiation; public bids; claims mitigation and dispute avoidance techniques; dispute boards and mediation; and litigation and arbitration.

Victor Madeira Filho's accumulated practical experience includes: complex negotiation; strategic pre-litigation; ADRs; arbitration and strategic litigation; and financing agreements.

Victor Madeira Filho is also an experienced arbitrator and has been consistently appointed to be part of arbitration panels in complex construction disputes in both domestic and international arbitrations.

He is the president of the Brazilian Institute of Construction Law; a member of the Dispute Resolution Board Foundation; division eight of the construction forum of the American Bar Association; the Construction Law Society; and Construlegal.

He received his Bachelor of Laws degree (JD equivalent) from the Pontifical Catholic University of São Paulo (PUC-SP) and was a foreign associate at Peckar & Abramson PC, USA.

He speaks Portuguese, English and Spanish.

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**Fernando Marcondes**  
MAMG Advogados

Fernando Marcondes practises in the areas of construction, infrastructure, real estate and arbitration.

He represents national and international clients in major operations involving infrastructure; industries and real estate buildings; legal management of construction contracts; negotiation; and dispute resolution. He sits as arbitrator and dispute board member in construction-related matters. He has acted as an arbitrator in a number of procedures on infrastructure projects (hydropower, thermoelectric, wind power, highways) and mining.

Fernando is the author of *Arbitragem Comercial*, *Guia Prático para o Cidadão*; and the co-author of *Construção Civil e Direito*, *Arbitragem e Perícia*; *Arbitragem – Temas Contemporâneos*; *Operações Imobiliárias – Estruturação e Tributação*; and *Métodos Judiciais de Resolução de Conflitos Empresariais*. He is also the coordinator and co-author of *Direito da Construção*, *Temas de Direito da Construção* and *Direito da Construção no Ambiente Internacional*. He is also the author of several papers on arbitration and construction law in magazines and newspapers.

Fernando is a former college civil law and construction law professor.

Fernando is considered one of the leading lawyers for arbitration in Brazil by *Latin Lawyer 250*; *LACCA Approved*; and *Expert Guides*, which also names him in its list of the "Best of the Best" in Latin America. He is also "highly recommended" for his infrastructure practice by *Latin Lawyer 250*. In addition, he is recognised as a leading construction lawyer by *The Legal 500*, and as a thought leader in construction by *Who's Who Legal*; and listed by *Anuário Análise Advocacia 500* among the most admired lawyers in Brazil. Recommended by *Chambers Global* and *Chambers Latin America* for his skilled construction-related arbitration practice. He was also the only Brazilian construction lawyer appointed to *Lexology: Clients' Choice* in 2020.

Fernando's professional highlights include assisting on hiring and expansion work at a Central American airport; advising on a client's internal cultural adaptation and negotiation of an alliance agreement for running public transport works; advising on arbitration relating to the work of a large hydroelectric plant; advising a highway concessionaire in various contracts on federal highways; project structuring for the construction of private port for disposal of grain harvest; construction contract for airport expansion and retrofit; assisting a construction company in arbitration proceeding related to oil refinery; assisting companies involved in infrastructure projects concessions related to the 2016 Olympic Games; assisting concessionary companies in arbitration proceeding related to highway concession contracts and construction-related matters.

Fernando speaks Portuguese, English and Spanish.

Fernando is the founder, ex-president and permanent council member of the Brazilian Institute of Construction Law; an appointed country representative in Brazil for the Dispute Resolution Board Foundation; former vice president of the infrastructure law commission of the Brazilian Bar Association (Rio de Janeiro section); and president of the Spanish Arbitration Club's Brazilian chapter. He is also a member of the SindusCon/SP legal committee; the Society of Construction Law (London); the Chartered Institute of Arbitrators (CI Arb) and the Brazilian Arbitration Committee (CBAr).

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**WWL says:** WWL says: Victor Madeira Filho enjoys a stellar reputation in Brazil's construction market, with sources confirming he is "an excellent professional, both experienced and ethical".

**WWL says:** Market sources commend Fernando Marcondes as "a well-reputed construction lawyer and one of the most senior practitioners in Brazil".

## DIRECTORY

An asterisk denotes practitioners who have profiles in the preceding pages.

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Only specialists who have met independent international research criteria are listed.

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# CONSTRUCTION | *Expert Witnesses*

In this chapter, WWL presents four of the leading construction expert witnesses in the Brazilian market. They have distinguished themselves advising clients on a range of construction projects and litigation proceedings across an impressive variety of sectors.

**Judith Martins-Costa** at Judith Martins-Costa Advogados is recognised by commentators as “an impressive specialist in the construction space” thanks to her strong track record handling construction disputes.

**Filipe Greco** of Grebler Advogados is singled out by respondents as “a talent and a future leader” in the construction market.

**Luiz Fernando Alongi** with Aequitas with Mediação e Consultoria possesses “deep technical and contractual knowledge of projects that involve heavy construction works, with an impressive ability to understand complex technical topics”.

Armored Consulting’s **Henrique Frohnknecht** is a respected construction expert in Brazil, with a wealth of experience assisting with projects in the energy, oil and gas and infrastructure sectors.

## DIRECTORY

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# CORPORATE GOVERNANCE

In this chapter, WWL proudly presents to top 36 corporate governance lawyers in Brazil. They have proven the strength and depth of their experience advising public and private clients on issues ranging from corporate reorganisations to regulatory compliance and shareholder activism.

## Most Highly Regarded

**João Ricardo de Azevedo Ribeiro**  
*Mattos Filho Veiga Filho Marrey Jr e Quiroga Advogados*  
 São Paulo

**Nelson Eizirik**  
*Eizirik Advogados*  
 Rio de Janeiro

**Modesto Carvalhosa**  
*Modesto Carvalhosa Advogados*  
 São Paulo

**Ricardo C Veirano**  
*Veirano Advogados*  
 São Paulo

Pinheiro Neto Advogados leads the market with five listings.

**Alexandre Bertoldi** is a favourite among peers and clients in the corporate governance market who say he is “a standout lawyer” in the space.

**Fernando Zorzo** enjoys considerable acclaim from market commentators for his practice spanning corporate governance, capital markets and acquisition issues.

**Fernando Alves Meira** is an established name in the Brazilian market with over 30 years of experience with corporate governance, M&A and structured finance matters.

**Henrique Lang** comes “highly recommended” by respondents thanks to his stellar track record on complex governance issues.

**Carlos Alberto Moreira Lima Jr** is a well-respected corporate governance practitioner in the Brazilian market with over 20 years of experience in the space.

BMA impresses with three listing this year.

**Paulo Cezar Aragão** is a distinguished business crime practitioner and is lauded by market commentators as “a master lawyer”.

**Francisco Antunes Maciel Müssnich** is described by sources as “a distinguished lawyer” in the corporate governance market and has been instrumental in developing Brazil’s corporate law.

**Luiz Antonio de Sampaio Campos** is highlighted by respondents as a top-tier name when it comes to advising listed companies on corporate reorganisations, acquisitions and public tenders.

Veirano Advogados wins three listings in our research.

**Ricardo Veirano** is described by sources as “an outstanding and noteworthy lawyer” in Brazil, especially when it comes to advising large corporations on sale and acquisition matters.

**Alberto de Orleans e Bragança** is singled out by sources as “a preeminent lawyer” in the corporate law space and is highly sought after by clients in the banking, finance, pharmaceutical and telecoms sectors.

Founder of the firm **Ronaldo Veirano** is a legend of the Brazilian legal market, with commentators confirming that he is “an excellent lawyer” for corporate governance issues.

Demarest Advogados distinguishes itself with three listings.

**Paulo Frank Coelho da Rocha** receives worldwide endorsements for his corporate governance practice from peers and brings over 20 years of experience to his clients’ matters.

**Altamiro Boscoli** is a highly respected name among peers in Brazil’s corporate governance market and receives comprehensive recommendations for his practice.

**José Setti Diaz** has established himself as a leading corporate governance and M&A specialist who is deeply experienced in complex corporate reorganisations.

**Nelson Eizirik** of Eizirik Advogados is identified as a pillar of the Brazilian market by commentators, whose practice has

wide-ranging coverage in corporate law, administrative litigation and arbitration issues.

**Modesto Carvalhosa** at Modesto Carvalhosa Advogados sits among the finest corporate governance practitioners Brazil has to offer and is described by sources as “an excellent and reputable lawyer”.

**Maria Cristina Cescon** with Cescon Barrieu Flesch & Barreto Advogados is a standout name in Brazil for corporate law issues and is known as “an unstoppable lawyer who never gives up”.

Mattos Filho’s **Moacir Zilbovicius** is a prominent specialist when it comes to advising public companies on corporate issues and is described as “a very good lawyer” by peers.

**João Ricardo de Azevedo Ribeiro** has built up a sterling corporate law practice and is sought after for his expertise in M&A, corporate reorganisations and foreign investment matters.

**Antonio Corrêa Meyer** of Machado Meyer Sendacz e Opice Advogados is revered as a keystone of the Brazilian legal market thanks to his immense experience and expertise in corporate law and taxation issues.

**Beto Vasconcelos** with XVV Advogados is a prominent name among peers in the corporate governance space, who possesses “sharp legal skills, which he couples with a strong ability to build consensus and drive decision-making”.

## Biography



### Beto Vasconcelos

*XVV Advogados*

Beto Vasconcelos is partner and founder of XVV Advogados. The firm is specialised in constitutional law, administrative and regulatory law, policy and legislative matters, compliance and integrity. Mr. Vasconcelos has occupied various high-rank positions at the Brazilian federal government. He served as Vice Minister and General Counsel of the Executive Office of the President, coordinating the drafting of the legislative agenda of the federal government and the approval of various regulations in areas such as infrastructure, logistics, technology, telecommunications, internet, healthy, education, anti-corruption and access to information. As National Secretary of Justice of the Ministry of Justice, he was responsible for the anti-corruption national strategy and supervised the international cooperation activities on behalf of the Brazilian state. Mr. Vasconcelos integrated the Chamber of Foreign Trade (CAMEX) and the Interministerial Intellectual Property Group (GIPI). His previous experience also include being a member of traditional full-service Brazilian law firms. He holds a masters, a post-graduate and a bachelors degree from the University of São Paulo (USP), and a post-graduate degree from the Federal University of Santa Catarina (UFSC). He was also was a visiting researcher at the Columbia University School of International and Public Affairs (NYC) and is a lecture at Insper. He is a Board Member of Human Rights Watch and the International Transparency in Brazil and a Counsel to the Albright Stonebridge Group in Brazil.

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Only specialists who have met independent international research criteria are listed.

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**WWL says:** *Beto Vasconcelos is a prominent name among peers in the corporate governance space, who possesses "sharp legal skills, which he couples with a strong ability to build consensus and drive decision-making".*

# CORPORATE IMMIGRATION

In this chapter, we single out five leading corporate immigration lawyers in Brazil who have a wealth of experience advising Brazilian and international clients on the full spectrum of immigration matters.

## Most Highly Regarded

**Gabriela Lessa**  
*Veirano Advogados*  
Rio de Janeiro

**Daniela Lima**  
*Newland Chase*  
São Paulo

**Maria Luisa “Isa” Soter da Silveira**  
*Veirano Advogados*  
Rio de Janeiro

**Maria Luisa “Isa” Soter da Silveira** at Veirano Advogados is a “very experienced and knowledgeable” practitioner, singled out for her experience handling immigration matters relating to labour and employment law.

**Gabriela Lessa** comes highly recommended for her skilful representation of multinational corporations from a wide range of industries in compliance matters.

With over two decades of experience, **Daniela Lima** from Newland Chase garners praise for her top-tier immigration practice acting on behalf of corporates and individuals.

**Neil Montgomery** with Montgomery & Associados is a prominent lawyer with a stellar reputation across the gamut of corporate immigration law.

**Renê Ramos** at Emdoc Serviços Especializados Ltda is highly recommended for his adept handling of a diverse range of immigration claims in Brazil.

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Nominees have been selected based on comprehensive, independent survey work with both general counsel and private practitioners worldwide.

Only specialists who have met independent international research criteria are listed.

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# CORPORATE TAX

In this chapter, 111 leading lawyers are highlighted for their outstanding expertise in complex corporate tax matters, including tax planning, indirect taxation and foreign tax.

## Most Highly Regarded

### Humberto Ávila

*Humberto Ávila Advocacia*  
São Paulo

### Elidie Palma Bifano

*Mariz de Oliveira e Siqueira Campos*  
Advogados  
São Paulo

### Gustavo Brigagão

*Brigagão, Duque Estrada – Advogados*  
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### Ricardo Mariz de Oliveira

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*Dias de Souza Advogados Associados*  
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### Luciana Rosanova Galhardo

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### Ricardo Krakowiak

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### Raquel Novais

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### Luís Eduardo Schoueri

*Lacaz Martins, Pereira Neto, Gurevich & Schoueri Advogados*  
São Paulo

### Heleno Taveira Torres

*Heleno Torres Advogados*  
São Paulo

### Ana Cláudia Akie Utumi

*Utumi Advogados*  
São Paulo

Mattos Filho performs well with 14 lawyers recognised here.

Heralded as “one of the greatest references of tax law in the country”, **Roberto Quiroga Mosquera** is a greatly appreciated practitioner who excels in the tax sphere.

**Luiz Felipe Centeno Ferraz** is held in high esteem by market observers who compliment his expertise in transfer pricing matters.

**Glaucia Maria Lauletta Frascino** is a seasoned tax lawyer who possesses considerable experience representing organisations in controversial tax disputes.

**Andrea Bazzo Lauletta** has a strong reputation for her excellence in strategic and general tax advice on transactional matters such as debt transactions and international investments.

Pinheiro Neto Advogados impresses with seven listings.

**Luciana Rosanova Galhardo** earns commendations for her incisive handling of tax legislation and foreign investments.

**Luiz Roberto Peroba Barbosa** receives widespread endorsements for his activity on tax cases relating to imports.

**Tércio Chiavassa** is regarded by peers as an “experienced and dedicated” lawyer with “expertise in serving large corporations” on a range of tax concerns.

Mariz de Oliveira e Siqueira Campos Advogados excels with five listings.

**Ricardo Mariz de Oliveira** is revered and highly respected within Brazil for his outstanding expertise in tax law which he has developed in a career spanning 50 years.

**Bruno Fajersztajn** garners praise as “an excellent professional” who has “great respect for client, peers and the academic environment”.

**Elidie Palma Bifano** is lauded for the breadth of her experience in advising financial institutions on their tax matters, including tax planning.

**João Francisco Bianco** receives effusive praise from commentators who highlight his impressive track-record assisting domestic and international clients in complex tax matters.

**Roberto de Siqueira Campos** wins praise for his vast knowledge of tax legislation and foreign trade.

Trench Rossi Watanabe enjoys three listings.

**Simone Dias Musa** achieves recognition for her outstanding work on taxation of restructurings and acquisitions.

**Marcos Vinicius Neder de Lima** is highly regarded with an impressive track-record representing a number of corporate clients in the construction, mining and telecommunications industries.

**Clarissa Machado** is a go-to for clients thanks to her vast expertise in a range of acquisition transactions.

**Ricardo Krakowiak** with Advocacia Krakowiak is an outstanding tax strategist who ranks prominently for his stellar expertise with peers regarding him as “one of the best tax lawyers in Brazil today”.

**Leo Krakowiak** is widely applauded by commentators who highlight that he is “one of the biggest references in national tax law”.

**Luís Eduardo Schoueri** of Lacaz Martins, Pereira Neto, Gurevich & Schoueri Advogados garners accolades for his respected legal opinions on complex tax matters.

**Hamilton Dias de Souza** from Dias de Souza Advogados Associados is considered “a very important lawyer” within the Brazilian space thanks to his strong practice in tax litigation.

**Humberto Ávila** of Humberto Ávila Advocacia impresses peers who label him a “star in the corporate tax practice”.

At Heleno Torres Advogados, **Heleno Taveira Torres** receives recommendations from market commentators as “a great tax analyst” whose work has “contributed to the development of the tax law in Brazil”.

**Ana Cláudia Akie Utumi** of Utumi Advogados is commended as a leader in the Brazilian tax market for her expertise in direct and indirect taxes as well as international taxation.



**Gustavo Brigagão** from Brigagão, Duque Estrada – Advogados is revered for his in-depth knowledge of indirect taxation and experience in tax litigation.

**Roberto Duque Estrada** earns plaudits for his vast experience in income tax and international taxation.

**Raquel Novais** at Machado Meyer Sendacz e Opice Advogados is a go-to name in the market who excels in tax remodelling and corporate restructurings.

**Daniella Zagari** establishes herself as a first-rate lawyer whose expertise spans the full gamut of tax procedural law.

**Paulo Ayres Barreto** at Advocacia Aires Barreto maintains a strong reputation in the market as a “renowned and respected legal doctrinaire” who has a “great knowledge of tax law”.

**Ives Gandra da Silva Martins** at Advocacia Gandra Martins comes highly recommended as “one of the most respected tax advisors in Brazil”.

**Paulo de Barros Carvalho** with Barros Carvalho Advogados Associados stands out in the market as “one of the greatest jurists in Brazilian tax law”.

**Misabel Abreu Machado Derzi** at Sacha Calmon Misabel Derzi Consultores e Advogados is regarded as an authority on tax law thanks to her first-class advisory work on issues such as tax planning.

**Sacha Calmon Navarro Coêlho** is a well-known practitioner who is highlighted for his encyclopaedic knowledge of tax law which he applies to a range of contentious and non-contentious matters.

At Lefosse Advogados, **Gustavo Lian Haddad** earns commendations for his experience as counsel to multinational clients on their taxation concerns.

**Sergio André Rocha** with Sergio André Rocha Advocacia & Consultoria Tributária is a leader in the Brazilian market when it comes to advising corporations on their tax affairs.

The “excellent” **Pedro Lunardelli** of Advocacia Lunardelli is a specialist in assisting corporate clients with their indirect tax matters.

**Igor Mauler Santiago** of Mauler Advogados enjoys a stellar reputation in the market with peers praising his “excellent technical preparation” in complex cases.

At Buttini Moraes, **João André Buttini de Moraes** is a first-class practitioner who stands out for his “extensive knowledge of state and federal legislation” and his “strategic vision to achieve the claimed objective”.

**Igor Nascimento de Souza** of Madrona Advogados is a distinguished tax specialist who utilises a “a deep knowledge and business understanding” of tax when assisting on the creation of tax planning structures.

## Biographies



**João André Buttini de Moraes**  
*Buttini Moraes Advogados*

João André Buttini de Moraes is founding partner of ButtiniMoraes. He has conducted several cases for national and international companies involving highly complex issues, mainly related to ICMS and projects involving the integration between law, accounting and IT.

His expertise involves different sectors of the economy, carrying a significant knowledge and experience in the fields of agribusiness, food industry, capital goods and retail.

André is a lecturer at many events on tax issues.

His education includes a Bachelor of Laws Degree (LL.B.) from Faculdade de Direito da Universidade de São Paulo (USP) and Post-graduate in Tax Law from Faculdade de Direito da Universidade de São Paulo (USP).

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**WWL says:** *João André Buttini de Moraes is a first-class practitioner who stands out for his "extensive knowledge of state and federal legislation" and his "strategic vision to achieve the claimed objective".*



**Igor Nascimento de Souza**  
*Madrona Advogados*

Relentless in the search for the solution, Igor Nascimento de Souza is a professional who combines technical ability and passion for law. He keeps a close relationship with the academic world and encourages daily study and the search for knowledge.

He holds an LLB from the Pontifical Catholic University of São Paulo, and a specialisation degree in tax law from the (University of São Paulo Brazilian Tax Law Institute).

Mr Souza has extensive experience in administrative tax litigation, with outstanding performance before the Ministry of Finance's administrative council of tax appeals in protecting taxpayer's interests in tax assessments by the Internal Revenue Service of Brazil.

He focuses intensively on tax advisory practices, with the implementation of structures for optimisation of the taxpayer's tax burden, as well as on guidance on the implementation of tax legislation. He worked in one of the most renowned law firms in Canada, in the international taxation area, where he had the opportunity to learn the dynamics of common law. He has also recently engaged on several international structures analysis such as an IPO in Chile.

Mr Souza is a lecturer in several courses and seminars related to taxation and director of Federação das Indústrias do Estado de São Paulo (FIESP). He is also the author of several articles and publications in that area. He is fluent in English. Relentless in the search for the solution, Igor Nascimento de Souza is a professional who combines technical ability and passion for law. He keeps a close relationship with the academic world and encourages daily study and the search for knowledge.

He holds an LLB from the Pontifical Catholic University of São Paulo, and a specialisation degree in tax law from the (University of São Paulo Brazilian Tax Law Institute).

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**WWL says:** *Igor Nascimento de Souza is a distinguished tax specialist who utilises "a deep knowledge and business understanding" of tax law when representing domestic and multi-national corporations.*

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# CORPORATE TAX | *Expert Witnesses*

In this chapter, we feature 14 corporate tax experts from the Brazilian market who are regarded as key figures thanks to their expert testimony and tax analysis.

## Most Highly Regarded

### Humberto Ávila

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### Eliseu Martins

*Universidade de São Paulo*  
São Paulo

### Marco Aurélio Greco

*Pontifícia Universidade Católica de São Paulo*  
São Paulo

### Heleno Taveira Torres

*Heleno Torres Advogados*  
São Paulo

**Eliseu Martins** with Universidade de São Paulo is commended by market observers for his encyclopaedic knowledge of Brazilian and international tax laws.

**Heleno Taveira Torres** at Heleno Torres Advogados earns plaudits from peers as “a great tax analyst” whose “books and opinions have contributed to the development of tax law” in Brazil.

**Humberto Ávila** of Humberto Ávila Advocacia is “one of the most respected” names in the tax arena, distinguished by market sources as “the best professor and lawyer of our generation”.

At Pontifícia Universidade Católica de São Paulo, **Marco Aurélio Greco** is an eminent figure in the Brazilian tax market who wins praise for his tax planning expertise.

**Eurico Marcos Diniz de Santi** of FGV - Fundação Getulio Vargas is one of the foremost names in the market thanks to his experience offering expert opinions in complex tax disputes.

**Breno Ferreira Martins Vasconcelos** at Mannrich e Vasconcelos Advogados is greatly appreciated thanks to his technical understanding of tax law and experience advising on a range of complex disputes.

**João Francisco Bianco** of Mariz de Oliveira e Siqueira Campos Advogados is a well-known expert who is recommended for his extensive experience in direct taxation issues.

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# DATA

In this chapter, WWL identifies 35 leading data lawyers in the Brazilian market who have been selected for their exceptional track-record advising domestic and international clients on transactional, regulatory, data privacy and cybersecurity matters.

## Most Highly Regarded

**Ana Paula Bialer**  
*Bialer Falsetti Associados*  
São Paulo

**Paulo Marcos Rodrigues Brancher**  
*Mattos Filho Veiga Filho Marrey Jr e Quiroga Advogados*  
São Paulo

**Floriano de Azevedo Marques Neto**  
*Manesco, Ramires, Perez, Azevedo Marques Sociedade de Advogados*  
São Paulo

**Renato Opice Blum**  
*Opice Blum, Bruno, Abrusio e Vainzof Advogados Associados*  
São Paulo

**Fábio Luiz Barboza Pereira**  
*Veirano Advogados*  
São Paulo

Mattos Filho sees four individuals highlighted for their exceptional work.

**Paulo Marcos Rodrigues Brancher** is well regarded for his proficiency in privacy and data protection. Market commentators recommend him for his professionalism and knowledge of data-related subjects.

**Fabio Kujawski** has over 20 years of experience in technology and data protection law. He is best known for his skills dealing with transactional, contractual and regulatory issues related to data.

Market sources laud **Thiago Luís Sombra** as a data specialist and “an excellent professional who is highly qualified and very well known”.

**Luiz Felipe Di Sessa** possesses “extensive experience advising clients on complex technology agreements, as well as on transaction and counselling IP-related matters in M&A or partnership agreements”.

**Ana Paula Bialer** at Bialer Falsetti Associados is “a well-known practitioner” who is “incredibly knowledgeable and experienced in data matters”.

**Ana Claudia Beppu Dos Santos Oliveira** of Mundie e Advogados is “a highly articulate

and detail-oriented lawyer”, known for her knowledge of regulatory issues in data, telecoms and media.

**Elinor Cristóforo Cotait** is endorsed by market commentators as “a very active, and business-oriented, lawyer with solid knowledge of the market” who specialises in data and telecommunications.

**Fábio Luiz Barboza Pereira** at Veirano Advogados specialises in IT, personal data protection and digital law. His peers praise him as “a consistent and business-oriented lawyer” who “works with a practical understanding of clients’ needs”.

**Renato Opice Blum** of Opice Blum, Bruno, Abrusio e Vainzof Advogados Associados has a far-reaching reputation in Brazil for his proficiency in technology matters, with a particular focus on data protection cases.

Lauded for his “deep knowledge of topics, agility in answering questions, availability for follow-ups, and confident communication”, **Rony Vainzof** is a highly sought-after data protection lawyer in Brazil.

**Floriano de Azevedo Marques Neto** from Manesco, Ramires, Perez, Azevedo Marques

Sociedade de Advogados ranks highly among peers thanks to his expertise in the intersection of public and data law.

**Marcel Leonardi** of Leonardi Advogados is lauded as “an excellent professional who is well known for his academic work” and is considered “one of the best lawyers in privacy and data protection, and an inspiration for other practitioners”.

Market commentators praise **Ronaldo Lemos** of Rennó, Penteado, Sampaio as “a trailblazer of data law” who regularly advises high-profile clients on IP and technology matters.

**Gustavo Artese** at Artese e Advogados is a business-savvy practitioner who is highlighted as “a great lawyer with deep knowledge of privacy and data protection matters”.

**Dirceu Pereira De Santa Rosa** of Fontes & Tarso Ribeiro Advogados is singled out as “a very well-known and experienced practitioner in the market” who operates with “a high level of specialisation” in privacy and data collection cases in Brazil.

## Biography



### Ronaldo Lemos

*Rennó, Penteado, Sampaio Advogados*

Ronaldo Lemos is an internationally respected Brazilian lawyer, specialised in technology, data protection, intellectual property, media and public policy. He is a partner at Rennó Penteado Sampaio Advogados, where he is responsible for technology, intellectual property and data protection areas.

Ronaldo's academic qualifications include a JD and a Doctor of Laws degree from the University of São Paulo Law School (USP); and a Master of Laws degree from Harvard Law School. He was a visiting professor at Columbia University, and was appointed a visiting scholar at Princeton University's Center for Information Technology Policy (2011), Oxford University (2005) and the MIT Media Lab (2013).

Ronaldo was one of the creators of Brazil's Internet Law, enacted in 2014. He also co-authored Brazil's National Internet of Things (IoT) Plan, in partnership with McKinsey & Co.

He served for two terms and was elected vice-president of the Council for Social Communication of the Brazilian National Congress. He also served as a member of the Council to Fight Piracy, headquartered at the Ministry of Justice, as well as a board member of various organizations, including the Mozilla Foundation, and is one of the founders of the Institute for Technology & Society of Rio (ITS Rio).

In 2015, he was appointed as a Young Global Leader by the World Economic Forum, and is currently member of Facebook's independent Oversight Board.

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**WWL says:** *Ronaldo Lemos is praised as "a trailblazer of data law" who regularly advises high-profile clients on IP and technology matters.*



# ENERGY

This chapter identifies 42 top-tier energy practitioners in the Brazilian market who are highlighted for their expertise spanning oil and gas projects and natural resource acquisition.

## Most Highly Regarded

### Giovani Loss

*Mattos Filho*  
Rio de Janeiro

### Rogério Sobral de Miranda

*Schmidt Valois Miranda Ferreira & Agel*  
Rio de Janeiro

### Paulo Valois Pires

*Schmidt Valois Miranda Ferreira & Agel*  
Rio de Janeiro

Schmidt Valois Miranda Ferreira & Agel performs well with five listings.

**Paulo Valois Pires** is held in high esteem by peers and clients alike thanks to his specialist knowledge of oil and gas matters.

**Rogério Sobral de Miranda** is a long-standing fixture in the market with a wealth of experience advising clients on high-profile natural resources and infrastructure projects.

**Guilherme Guerra D'Arriaga Schmidt** is highlighted for his considerable experience acting as counsel in power-related disputes.

**Giovani Loss** with Mattos Filho has amassed extensive experience advising energy clients on M&A transactions, with peers highlighting how "he understands the business and provides thorough advice".

**Felipe Rodrigues Caldas Feres** garners praise for his top-tier energy practice which sees him regularly advise clients in the oil and gas sector.

**João Luis Ribeiro de Almeida** at Demarest Advogados is considered "a strong player in the market" whose knowledge of the natural gas market in Brazil renders him a key name for clients.

**Marcelo Viveiros de Moura** from Pinheiro Neto Advogados is heralded as "a great professional" who regularly advises on high-value gas and oil projects.

At Campos Mello Advogados, **Alexandre Bittencourt Calmon** earns acclaim for his significant experience advising multinational organisations on all matters related to oil and gas.

**Felipe Tavares Boechem** with Lefosse Advogados enjoys a sterling reputation for his expert guidance on gas projects.

**Rafael Baptista Baleroni** of Cescon, Barrieu, Flesch & Barreto Advogados is singled out for his ability to efficiently navigate large energy transactions.

**Marilda Rosado de Sá Ribeiro** at Barbosa, Raimundo, Gontijo e Câmara Advogados earns plaudits from peers who highlight her as "a senior and prestigious statesperson" when it comes to oil and gas matters.

From Ulhôa Canto Rezende e Guerra Advogados, **Isabel Lustosa** is revered for her broad expertise in power and electrical energy concerns.

**Daniela Ribeiro Davila** at Vieira Rezende Advogados is well versed in the full spectrum of oil and gas issues as well as various offshore matters.

Mayer Brown's **Bruno Triani Belchior** is a well-established practitioner who stands out for his advisory work with national and international oil and gas companies.

**Claudio Lampert** at Faveret Lampert Advogados is a pre-eminent energy lawyer who benefits from a fantastic level of expertise in electricity-related matters.

**Daniel Szyfman** with Machado Meyer Sendacz e Opice Advogados is greatly appreciated by peers and clients alike for his invaluable assistance on gas and wind projects.

**Julia Batistella Machado** at Tauil & Chequer Advogados is endorsed by market observers for her technical knowledge of Brazilian energy regulation.

**José Roberto Faveret Cavalcanti** of Faveret Lampert Advogados is a respected figure in Brazil thanks to his work on oil and gas disputes and regularly represents major gas distributors.

**Maria João Rolim** at Rolim, Viotti, Goulart, Cardoso Advogados is commended for her significant knowledge of the regulatory environment in the energy arena.

At Jones Day, **Marcello Hallake** is highly sought after by a range of organisations for his expertise in transactional matters in the energy sector.



## DIRECTORY

Nominees have been selected based on comprehensive, independent survey work with both general counsel and private practitioners worldwide.

Only specialists who have met independent international research criteria are listed.

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# ENVIRONMENT

This chapter identifies 34 leading environmental lawyers in the Brazilian market. Their expertise spans transactional and regulatory matters, as well as strategic planning, dispute resolution and administrative procedures.

## Most Highly Regarded

**Oscar Graça Couto**  
*Graça Couto Advogados*  
Rio de Janeiro

**Luiz Fernando Henry Sant'Anna**  
*Demarest Advogados*  
São Paulo

**Lina Pimentel Garcia**  
*Mattos Filho*  
São Paulo

Milaré Advogados excels with three listings.

**Édis Milaré** of Milaré Advogados ranks prominently in our lists and is heralded by peers as one of “the greatest practitioners in environmental law”.

**Roberta Jardim de Morais** receives a plethora of recommendations from peers who praise her “strong performance in the environmental area”.

**Rita Maria Borges Franco** is highlighted for her considerable expertise in procedural law as well as her experience working on issues arising from contaminated sites.

**Oscar Graça Couto** of Graça Couto Advogados receives widespread endorsements from sources impressed with his decades of experience providing preventative counselling to clients.

With Demarest Advogados, **Luiz Fernando Henry Sant'Anna** garners plaudits for his in-depth knowledge of environmental law which he adeptly applies to administrative and extrajudicial matters.

**Lina Pimentel Garcia** at Mattos Filho impresses sources with her first-rate environmental practice which encompasses ecosystem services and ESG matters.

**Roberta Danelon Leonhardt** with Machado Meyer Sendacz e Opice Advogados receives plaudits thanks to her “great knowledge” of environmental law and her “strong performance in the area”.

**Vladimir Passos de Freitas** at Passos De Freitas e Oliveira Franco Advocacia is a standout practitioner who is praised for his litigation experience in contentious environmental issues.

**Paulo de Bessa Antunes** of Mayer Brown comes highly recommended for his representation of a range of high-profile clients in complex environmental cases.

At Sion Advogados, **Alexandre Sion** receives high praise for his outstanding skills in “negotiation and finding solutions for the case”.

**Walter José Senise** at Senise & Paiva – Advogados is highlighted by sources as “one of the most experienced environmental lawyers in the country”.

At Julia Rabinovici Consultoria Ambiental, **Julia Behera Rabinovici Santos** is a greatly appreciated practitioner who possesses a “high level of knowledge on legal environmental matters” and excels in issues relating to agribusiness.

**Fabricio Dorado Soler** at Felsberg Advogados earns acclaim from market commentators for his expertise in waste regulation.

**Renata Oliveira Pires Castanho** of Lobo de Rizzo Advogados is an eminent practitioner who is esteemed for her “deep knowledge of environmental responsibility”.

**Marcelo Buzaglo Dantas** of Buzaglo Dantas Advogados enjoys a stellar reputation in the market for his experience litigating civil environmental disputes.

**Simone Paschoal Nogueira** with Siqueira Castro Advogados is a long-standing fixture in the market and enjoys over 20 years of experience dealing with the full gamut of environmental legislation.

**Luciana Gil Ferreira** at Bichara Advogados comes highly recommended for her deep understanding of environmental laws and regulations and experience in high-profile cases.

**Adriana Mathias Baptista** with TozziniFreire Advogados is held in high esteem by peers and clients alike thanks to her “great knowledge and experience” as well as her expertise in negotiation processes.

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Only specialists who have met independent international research criteria are listed.

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# FORESTRY INVESTMENT

In this chapter, we identify 12 leading lawyers in forestry investment and related transactions and legislation.

## Most Highly Regarded

**José Setti Diaz**

*Demarest Advogados*

São Paulo

**José Setti Diaz** at Demarest Advogados enjoys a stellar reputation in the market for his top-tier practice advising clients on M&A in the forestry industry.

**Lucas Tavares** earns plaudits for his first-class domestic and international corporate M&A and contract negotiation practice.

From TozziniFreire Advogados, **Vladimir Miranda Abreu** is “a professional with substantial experience in the forestry investment field” thanks to his profound expertise in real estate transactions.

**Rossana Fernandes Duarte** at Mattos Filho comes highly recommended for her vast experience handling high-value transactions in the agribusiness and forestry industries.

**Janaína de Cássia Gomes Vargas** receives widespread praise for her expert handling of rural real estate transactions, particularly those with an ESG component.

**Gilberto Deon Corrêa Jr** with Souto Correa Advogados is “well known for his work in transactional matters in the field of forestry investments” and is noted as “savvy about the legislation and a flexible negotiator”.

Peers and clients commend **Rafaela Chemale Kern** who has “extensive experience representing foreign and national clients in real estate and environment matters in the forestry investment field”.

**Flavia Bailoni Marcilio Barbosa** from De Luca Derenusson Schuttoff Advogados is celebrated for her real estate and environmental

law practice in the forestry industry and is “a professional who is well known for her work in the field”.

**Aldo De Cresci** with Tess e De Cresci Advogados is praised by peers and clients alike for his “notable track record in the field of forestry investments”.

**Erick Corvo** at Venturi, Grassiotto e Quintanilha Advocacia Empresarial holds a wealth of experience handling domestic and international forestry-related transactions.

**Marcus Phelipe Barbosa De Souza** from Gasparini, Nogueira de Lima e Barbosa Advogados receives widespread endorsements for his top-tier advice on contractual and investment matters.

## DIRECTORY

Nominees have been selected based on comprehensive, independent survey work with both general counsel and private practitioners worldwide.

Only specialists who have met independent international research criteria are listed.

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# FRANCHISE

This chapter features 12 standout lawyers celebrated for their deep expertise in franchising, distribution matters, licensing agreements and related disputes.

## Most Highly Regarded

### Luiz Henrique O do Amaral

*Dannemann Siemsen*

Rio de Janeiro

Dannemann Siemsen sees three listings in this chapter.

**Luiz Henrique O do Amaral** comes highly recommended for his first-class counsel on franchising, licensing negotiations and related litigation.

**Cândida Ribeiro Caffé** garners praise for her extensive experience handling franchise transactions and licensing agreements relating to IP matters.

**Mariana Reis Abenza** enjoys a stellar reputation in the market for her top-tier practice advising clients on franchising and distribution issues.

At Andrea Oricchio Sociedade de Advogados, **Andrea Oricchio Kirsh** receives widespread plaudits for her top-notch practice spanning a range of matters, including franchising and related legislation.

**Valdir de Oliveira Rocha Filho** from Veirano Advogados is celebrated by peers and clients alike for his expert handling of trademark licensing and litigation.

**Antonella Carminatti** with BMA - Barbosa Müssnich Aragão garners praise for her market-leading practice negotiating national and cross-border license and franchise agreements, particularly in the IP space.

From Trench Rossi Watanabe, **Flávia Amaral** is singled out for her first-rate franchise practice covering a range of sectors, including retail and technology.

**Flávia Rebello Pereira** draws praise for her profound expertise in franchising, distribution and licensing agreements.

**Natan Baril** with Baril Advogados Associados is "a dedicated practitioner with in-depth

knowledge" who is considered "a great resource in negotiations and commercial legal strategies".

**Gabriel Di Blasi** at Di Blasi Parente & Advogados Associados is a seasoned practitioner who enjoys an impressive reputation in the market for his established licensing and franchise practice.

**José Carlos Vaz e Dias** from Vaz e Dias Advogados & Associados comes highly recommended for his vast experience handling distribution, franchising and licensing agreements.

**Tatiana Campello** with Demarest Advogados is celebrated for her deep expertise in licensing agreements in the IP arena.

## DIRECTORY

Nominees have been selected based on comprehensive, independent survey work with both general counsel and private practitioners worldwide.

Only specialists who have met independent international research criteria are listed.

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# GOVERNMENT CONTRACTS

In this chapter we recognise 13 of Brazil's leading government contracts lawyers. These practitioners have distinguished themselves as key figures in the market who advise public and private sector clients on a range of matters, including infrastructure and administrative law.

## Most Highly Regarded

### Carlos Ari Sundfeld

*Sundfeld Advogados*  
São Paulo

### Marçal Justen Filho

*Justen Pereira Oliveira e Talamini*  
Brasília

**Marçal Justen Filho** of Justen Pereira Oliveira e Talamini is a distinguished name in the Brazilian market, with peers commending him as "the number one" and "a reference for everyone in the field".

**Carlos Ari Sundfeld** with Sundfeld Advogados receives extensive praise from market commentators who regard him to be "one of the most prominent names in the field of public law".

**Vera Monteiro** is heralded as "a leading example for women in the field of government contracts" thanks to her expertise in public infrastructure projects.

**Floriano de Azevedo Marques Neto** at Manesco, Ramires, Perez, Azevedo Marques Sociedade de Advogados excels at advising public sector clients on a range of administrative and public law matters.

At Grinberg e Cordovil Advogados, **Mauro Grinberg** is a long-standing fixture in the market, respected for his vast expertise in antitrust and judicial actions.

**Mário Márcio Saadi Lima** of Cescon, Barrieu, Flesch & Barreto Advogados receives recommendations from peers and clients alike who commend his understanding of public law and regulatory matters.

**Bruno Dario Werneck** with Mayer Brown enjoys a fantastic reputation in the market thanks to his track record on government contracts issues and his successful representation of clients in complex infrastructure cases.

## DIRECTORY

Nominees have been selected based on comprehensive, independent survey work with both general counsel and private practitioners worldwide.

Only specialists who have met independent international research criteria are listed.

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# INSURANCE & REINSURANCE

Here, we identify the leading 29 insurance and reinsurance lawyers active in the Brazilian market who demonstrate expertise in advising clients on a range of contentious and non-contentious matters.

## Most Highly Regarded

**Camila Leal Calais**

*Mattos Filho*  
São Paulo

**Marcelo Mansur Haddad**

*Mattos Filho*  
São Paulo

**Ilan Goldberg**

*Chalfin, Goldberg & Vainboim Advogados*  
Rio de Janeiro

**Ernesto Tzirulnik**

*Ernesto Tzirulnik Advocacia*  
São Paulo

Mattos Filho leads the market with four listings.

**Marcelo Mansur Haddad** earns plaudits for his advisory work on a number of high-profile transactions for insurance and reinsurance companies.

**Camila Leal Calais** is a first-rate practitioner with an impressive track-record advising clients on a range of insurance and reinsurance issues, from insurtech to reorganisations.

**Cassio Gama Amaral** receives widespread commendations for his outstanding practice representing clients in reinsurance transactions and regulatory matters.

**Thomaz del Castillo Barroso Kastrup** garners praise from peers who comment that he is "an amazing lawyer" who has "great relationships with clients".

Ernesto Tzirulnik Advocacia impresses with three listings.

**Ernesto Tzirulnik** of is a first-class practitioner who is heralded by peers as "the best lawyer to assist plaintiffs against assurance companies in Brazil".

**Paulo Luiz de Toledo Piza** is an elite practitioner who is lauded as "a star in litigation" who stands out for his assistance of plaintiffs against insurance companies.

**Tiago Moraes Gonçalves** enjoys a strong position in the Brazilian market, particularly winning praise for his activity in insurance disputes.

**Ilan Goldberg** with Chalfin, Goldberg & Vainboim Advogados receives praise from commentators who highlight his significant contribution to the "development of technical legal discussion in the insurance field".

**Thiago Junqueira** is a first-class practitioner who is commended by peers and clients alike as "a very good lawyer and academic" when it comes to insurance law.

At Demarest Advogados, **Marcia Cicarelli Barbosa de Oliveira** is applauded by peers as one of the leading insurance litigators within the Brazilian market.

**Sergio Ruy Barroso de Mello** of Pellon & Associados Law Office is looked upon with enormous favour as a practitioner who is "highly qualified and very experienced" in a range of insurance matters.

**Julio Costa** at Costa, Albino & Lasalvia is a go-to lawyer for contentious insurance matters and is highlighted for his advisory work on aviation accidents.

At Pinheiro Neto Advogados, **Diógenes Gonçalves Neto** receives widespread commendations for his representation of domestic and international clients in the full spectrum of insurance matters.

**Dinir Salvador Rios da Rocha** of DR&A Advogados gains recognition as "a strong

litigator" who excels in all matters relating to D&O insurance cases and financial claims.

Pellon & Associados Law Office's **Luís Felipe Pellon** is a deeply experienced practitioner who is reputed for his stellar representation of insurers.

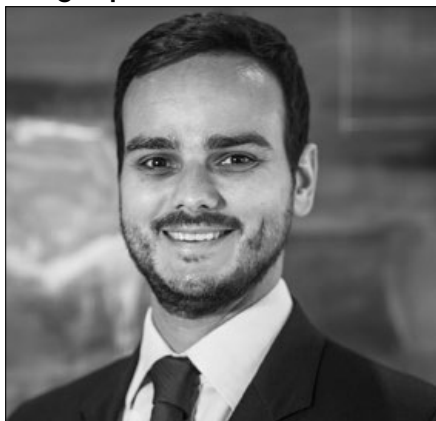
**Raphael Miranda** of Raphael Miranda Advogados is widely regarded as a leader in the Brazilian market thanks to his over 25 years of experience in insurance and reinsurance and strong track-record representing clients from a broad range of sectors.

**Pedro Ivo Mello** is looked upon with enormous favour by peers and sources who praise his "excellent communication" and "commitment to understanding the critical and technical aspects of the case".

**Andre Tavares** at Tavares Advogados receives a plethora of recommendations thanks to his outstanding track-record advising high-profile clients on complex loss adjustment claims.

At RPZ Advogados, **Dennys Zimmermann** receives universal endorsements for his first-rate practice which sees him regularly assisting international insurers and reinsurers on cyber and M&A matters.

## Biographies



**Pedro Ivo Mello**

*Raphael Miranda Advogados*

Co-founding partner of Raphael Miranda Advogados, with large experience in civil and commercial litigation, arbitration and mediation in a broad range of areas, including insurance and reinsurance, mining, oil & gas and energy.

Appointed by Who's Who Legal: Insurance & Reinsurance (2021/2022); and by The Legal 500 (2018/2022) as recommended lawyer for insurance and reinsurance matters; by Leaders League (2017/2022) as a prominent lawyer in civil and commercial litigation and in insurance and reinsurance.

LL.B, Pontifícia Universidade Católica do Rio de Janeiro – PUC-Rio (2007). Specialisation in Civil Law, PUC-Rio (2010). Extension Postgraduate Course in Insurance and Reinsurance, Fundação Getúlio Vargas - FGV Rio (2014). Short courses Certificates in Negotiation and International Commercial Law, King's College London (2014). MBA degree in Insurance and Reinsurance, Escola Nacional de Seguros – FUNENSEG (2019).

Professor of the Insurance Law Program at ESA – Escola Superior de Advocacia (Higher School of Law of the Brazilian Bar Association).

Co-coordinator of the Insurance Law Program at ICDS America Latina. Panelist on the XI and XII Brazilian Congress of Insurance and Previdenciary Law, organized by AIDA BRASIL, on panels related to the Brazilian Insurance Law Bill. Member of the Consumers Relations' group of studies at AIDA BRASIL - Association Internationale de Droit des Assurances. Author of several articles regarding insurance law.

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**WWL says:** *Pedro Ivo Mello is looked upon with enormous favour by peers and clients who praise his "excellent communication" and "commitment to understanding the critical and technical aspects of the case".*



**Thiago Junqueira**

*Chalfin, Goldberg & Vainboim Advogados*

Thiago Junqueira became a partner at CGV Advogados in March 2020. Since then, his work has been focused on advising companies on complex issues relating to (re)insurance and data protection law, as well as litigation involving such matters. Over the years he has worked with the main players in the market and is recognised as one of the most talented Brazilian civil lawyers of his generation.

Besides having been a guest researcher at the Max Planck Institute for Comparative and International Private Law (Germany) and given lectures at prestigious European universities, such as Salamanca (Spain), Pontificia Comillas (Spain) and Coimbra (Portugal), Thiago is also a professor at Fundação Getúlio Vargas and the School of Business and Insurance. He has published numerous articles in the leading journals and was also the author of the book Tratamento de dados pessoais e discriminação algorítmica nos seguros, and the co-organizer of the two-volume book Temas Atuais de Direito dos Seguros.

Thiago is a frequent speaker at conferences in Brazil and has been a regular contributor to the Brazilian Chapter of the Thomson Reuters Insurance and Reinsurance Global Guide.

He holds a Doctorate Degree in Civil Law from the Rio de Janeiro State University, and a Master's degree in Civil Law from the University of Coimbra (Portugal).

He is currently the director of international relations of the Brazilian Academy of Civil Law and co-coordinator of the Seguros Contemporâneos column on the website Conjur.

Thiago has been recognised by key independent research publications (WWL, Chambers and Partners and The Legal 500) as a leading lawyer in the (re)insurance field.

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**WWL says:** *Thiago Junqueira is a first-class practitioner who is commended by peers and clients alike as "a very good lawyer and academic" when it comes to insurance law.*



**Raphael Miranda**

*Raphael Miranda Advogados*

Raphael Miranda is the founding partner of Raphael Miranda Advogados. He is a litigation specialist with extensive experience in judicial litigation, arbitration, mediation and highly complex negotiations in Brazil and abroad. Having over 25 years' practical experience, he has been recognised for his civil, commercial and administrative law services in insurance and reinsurance, infrastructure, energy, mining, and oil and gas.

Raphael holds a degree in law from the Federal University of Rio de Janeiro (UFRJ). He is currently a board member for retail, communications and third-sector companies. He has also published several insurance articles and participated as a panellist at congresses in Brazil and abroad.

In his career, Raphael has acted as member of insurance committees at the Rio de Janeiro Bar Association, and the National Federation of Private Insurance, and Capitalisation and Complementary Welfare Companies. He has lectured at the the National Insurance School.

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**WWL says:** *Raphael Miranda is widely regarded as a leader in the Brazilian market thanks to his over 25 years of experience in insurance and reinsurance and strong track-record representing clients from a broad range of sectors.*





**André Tavares**

*Tavares & Chacur de Miranda Advogados*

André has extraordinary experience in a wide range of insurance and reinsurance matters, and highly complex litigation cases. He has developed several of the most important and innovative theses on the Brazilian insurance market, in both litigation and loss-adjustment procedures.

Having earned ample recognition in the market, André has been named a "most admired lawyer", for six consecutive years (2014–2019), in the insurance, contractual financial operations and healthcare categories of *Análise Advocacia* 500. He has been listed in band three of Chambers and Partners since 2015, and recommended by The Legal 500 since 2013.

André's main clients are: Axa XL Catlin; BTG Pactual; Caixa Seguradora; Chubb do Brasil Companhia de Seguros; Confederação Nacional das Empresas de Seguro Gerais; Previdência Privada e Vida; Saúde Suplementar e Capitalização; Grupo Segurador Banco do Brasil e Mapfre; IRB Brasil Re; Sompó Seguros; Swiss Re; and Zurich Seguros.

André is a member of the advisory board of the International Association of Insurance Law (AIDA); president of the AIDA national working group on credit and guarantee insurance; secretary general of the Rio de Janeiro Bar Association commission for insurance and reinsurance law; vice president of insurance at the Brazilian Centre of Mediation and Arbitration; and editorial board member of the insurance journal *Revista de Seguros*. He has authored several articles published in specialised law reviews.

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**WWL says:** *André Tavares receives a plethora of recommendations thanks to his outstanding track-record advising high-profile clients on complex loss adjustment claims.*



**Dennys Zimmermann**

*RPZ Advogados*

Dennys Zimmermann has more than 20 years of experience in the insurance and reinsurance field, focusing on large losses (property, casualty, energy, BI and financial lines) with practical knowledge of cyber and M&A insurance.

He is a partner at RPZ Advogados and is well known by clients as a very diligent and technical professional, with the capacity to find solutions for complex claims.

RPZ is also part of Insulaw International, the most comprehensive network of specialized insurance law firms at a global level.

In addition to acting in the adjustment of large losses and related litigation/arbitration, he acts as a consultant on national and international matters, helping companies draft information and develop new products and services. He assists in the introduction of products to the Brazilian market, working on matters relating to cyber, crime, K&R, D&O, R&W and offshore, among others, as well as working on regulatory matters, loss adjustments and litigation claims.

Dennys holds an LLB and a Master's degree in civil law, having produced a thesis on surety bonds, and was also a professor of civil law at the most prestigious universities in Brazil, such as PUC-Rio, FGV and UFRJ. He writes regularly for many publications specialized in (re)insurance, and is a regular speaker at insurance congresses regarding cyber, D&O, surety, energy, civil liability and crime.

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**WWL says:** *Dennys Zimmermann receives universal endorsements for his first-rate practice which sees him regularly assisting international insurers and reinsurers on cyber and M&A matters.*

## DIRECTORY

An asterisk denotes practitioners who have profiles in the preceding pages.

Nominees have been selected based on comprehensive, independent survey work with both general counsel and private practitioners worldwide.

Only specialists who have met independent international research criteria are listed.

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# LABOUR AND EMPLOYMENT

This year's research highlights 46 leading labour and employment lawyers in Brazil who have distinguished themselves across a range of contentious and non-contentious matters, from labour relations to employment contracts.

## Most Highly Regarded

### Vilma Toshie Kutomi

*Mattos Filho Veiga Filho Marrey Jr e Quiroga Advogados*  
São Paulo

### Nelson Mannrich

*Mannrich e Vasconcelos Advogados*  
São Paulo

### Estêvão Mallet

*Mallet Advogados Associados*  
São Paulo

### Luís Antônio Ferraz Mendes

*Pinheiro Neto Advogados*  
São Paulo

Machado Meyer Sendacz e Opice Advogados sees four practitioners highlighted for their excellence in the field.

**Andréa Giamondo Massei Rossi** is lauded as "a trustworthy and excellent professional with great labour law know-how".

Market commentators recommend **Rodrigo Seizo Takano** as a very experienced practitioner known for his straightforward approach. He has "deep legal knowledge and strong and unique experience".

**Caroline Marchi**'s peers describe her as "an excellent future generation lawyer". She is highly respected for her technical and legal knowledge of labour and employment law.

**Daniel Dias** is a very renowned lawyer, described by market commentators as "an icon in labour law" and "a market-leading employment lawyer".

Veirano Advogados performs very well with four individuals highlighted for their labour and employment work.

**José Carlos Wahle** has been singled out for having "broad expertise and a professional and ethical work style". He deals with both domestic and international cases at an extremely high level.

Experts commend **Luiz Guilherme Migliora** for his work on various high-profile cases and his deep knowledge of consumer product litigation.

**Luiz Antonio dos Santos Junior** is a very well-regarded lawyer with over 20 years of experience working in the field of labour law.

**Maria Luisa Soter da Silveira** is revered for her straightforward approach, with peers singling her out as "a top player" for her work in the fields of corporate immigration and labour and employment law.

Mattos Filho Veiga Filho Marrey Jr e Quiroga Advogados performs well with three individuals featured.

The "creative and exceptional" **Vilma Toshie Kutomi** is recognized as a lawyer who "understands the needs of the businesses she represents and creates smart solutions for the challenges they face".

**Cleber Venditti da Silva** is described by peers as "an excellent professional with great labour law know-how". His expertise is in labour and employment litigation, particularly class actions.

**Sólon de Almeida Cunha** is highly esteemed as "an ethical and trustworthy professional" who is "highly respected by peers due to his solid track record in the field".

**Luís Antônio Ferraz Mendes** of Pinheiro Neto Advogados enjoys a fantastic reputation in the market and is known for being "a professional lawyer with solid knowledge of labour and employment law".

**Thais Galo** is widely recognised as a leading labour and employment expert with "excellent knowledge of the law". Her work focuses on expatriation policies and procedures.

**Estêvão Mallet** of Mallet Advogados Associados draws praise from his peers who describe him as "one of the greatest practitioners in our country".

Respondents regard **Nelson Mannrich** of Mannrich e Vasconcelos Advogados as "a legend of labour law" with "great experience" in the market.

According to his peers, **Gustavo Granadeiro Guimarães** of Granadeiro Guimarães Advogados is "highly specialised, always available and a pro-active team member" who is widely known for his exceptional track record.

**Maurício Granadeiro Guimarães** is a top name, recommended as "an experienced and traditional labour lawyer" with a broad practice.

**Alexandre de Almeida Cardoso** of Tozzini Freire Advogados is a distinguished practitioner with a wealth of experience in the defence of employers in wrongful termination conflicts, public civil actions and employment contract disputes.

## Biographies



**Fabiana Fittipaldi**  
PMMF Advogados

Fabiana joined PMMF Advogados as a founding partner in June 2015, having worked for 15 years as head of the labor and employment teams at two of the other largest law firms in Brazil. Fabiana provides labor advice and counsel to Brazilian and foreign companies, involving corporate labor routines, as collective bargaining agreements, compensations plans, profit sharing plans, stock options and other forms of remuneration, staff reductions, home office working, employee transfers, working hours, health and safety related matters and harassment issues etc.

She has been assisting her clients doing business in Brazil, developing employment corporate policies and strategies, modernizing labor relations and providing efficiency on organizational management.

Fabiana has extensive experience in individual and collective labor litigation on judicial and administrative spheres, inspections by labor authorities, as well as preparatory procedures and civil investigations implemented by the Labor District Attorney, and its prevention.

She is also a specialist in labor due diligences, in which she operates together with the other areas of the PMMF, in the context of mergers and acquisitions transactions, as well as in the internal review of labor routines.

Fabiana is Specialist in Business Labor Law by Fundação Getúlio Vargas – FGV and Master Degree in Comparative Labor Law by London College, University College Kensington, UCK.

Fabiana was recommended as a “Leading lawyer in Labour & Employment”, by the publications Chambers Brazil (formerly Chambers Latin America) – Labour & Employment (2010 – 2012) and Análise Advocacia 500 (2015-2022).

Fabiana is fluent in Portuguese, English and Spanish.

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**WWL says:** *Fabiana Fittipaldi Morade is a go-to name when it comes to transaction-related employment matters and is lauded as “an excellent professional with great labour law know-how”.*



**Cristóvão Macedo Soares**  
Bosisio Advogados

Cristóvão Macedo Soares has 30 years of experience handling individual and collective labour claims and in the preparation of legal opinions. He is a leader at Bosisio Advogados, one of the most traditional and respected Brazilian law firms specialised in labour law.

Member of the Brazilian Lawyers Institute (IAB) and guest professor at Fundação Getúlio Vargas FGV/RJ, he has also been member of the Mercosur Administrative and Labour Tribunal (TAL) in Montevideo, Uruguay, from 2006 to 2012.

He provides counselling to employers, from large to small companies, in a broad array of industries and business platforms on all aspects of labour law. He acts with the same excellence when advocating on behalf of all his clients, before regional and superior courts as well before labour and employment administrative agencies.

He also has extensive and successful experience in collective labour law, assisting his clients in several collective bargaining agreement negotiations, mediations and arbitrations, M&A operations on labour matters, before the public employment authorities and in labour courts.

Cristóvão is also based in the city of São Paulo at the João Lourenço Street, number 766, 8th floor, Vila Nova Conceição, zip code 04.508-031.

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**WWL says:** *Cristóvão Macedo Soares Guimarães enjoys a fantastic reputation in the market for his adept handling of a range of labour and employment disputes.*

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# LIFE SCIENCES

Here, we recommend 25 individuals who stand out in the Brazilian market for their top-tier representation of clients from a range of industries, including pharmaceuticals, cosmetics and health products.

## Most Highly Regarded

**Gustavo de Freitas Morais**  
*Dannemann Siemsen*  
 São Paulo

**Elysangela de Oliveira Rabelo Maurer**  
*Rabelo Maurer Advocacy*  
 São Paulo

**Angela Fan Chi Kung**  
*Pinheiro Neto Advogados*  
 São Paulo

**Camila Martino Parise**  
*Pinheiro Neto Advogados*  
 São Paulo

Pinheiro Neto Advogados impresses with four listings

**Angela Fan Chi Kung** is a prominent lawyer with vast experience navigating clients through pharmaceutical regulations.

**Camila Martino Parise** is held in high esteem by peers as a specialist in regulatory matters for clients in healthcare, food and beverage sectors.

**Sérgio Pinheiro Marçal** receives widespread endorsements for his life sciences practice which sees him regularly advise high-profile clients.

**Nicole Aun** wins praise for her excellent work as counsel to multinational pharmaceutical and health product companies.

**Beatriz Kestener** at Kestener & Vieira Advogados is a leading light in the life sciences space where she has over 20 years of extensive experience advising on complex healthcare matters.

**Marco Aurélio Torronteguy** of TozziniFreire Advogados is celebrated for her top-tier work

advising clients on administrative proceedings and regulatory matters.

At Souto Correa Advogados, **Anderson Ribeiro** is considered an authority on life sciences issues, particularly when it comes to intellectual property.

**Marcos Lobo de Freitas Levy** with A Lopes Muniz Advogados Associados is endorsed as one of the key names in the Brazilian market thanks to his impressive practice spanning 30 years.

**Otto Licks** of Licks Attorneys is recognised for his skilful handling of IP matters related to the life sciences sector.

**Eduardo Telles Pires Hallak** is widely praised by peers and clients alike for his broad understanding of healthcare regulations and experience in dispute resolution.

**Elysangela de Oliveira Rabelo Maurer** at Rabelo Maurer Advocacia is highlighted by

respondents for her vast experience assisting clients in the pharmaceutical and cosmetics industries with regulatory matters.

Dannemann Siemsen's **Gustavo de Freitas Morais** wins plaudits for his considerable expertise in IP matters and technology transfer issues within the life sciences space.

**Rubens Granja** with Lefosse Advogados stands out for his in-depth knowledge of domestic life sciences regulation and his ability to grasp complex legal concepts.

**Rodrigo Alberto Correia da Silva** at Correia da Silva Advogados is lauded by market commentators who highlight his strong track record in the life sciences arena.

At Goulart Pentead Advogados, **Luciana Pentead** enjoys a strong reputation in the market for her renowned practice "specialising in consumer protection issues".

## Biography



### Luciana Goulart Penteado

*Goulart Penteado Advogados*

Founding partner of Goulart Penteado, she joined Demarest Advogados as a partner for almost 10 years.

With over 20 years of experience dedicated to Commercial Litigation, she focuses her practice in Consumer Law, advising and representing national and foreign companies from the most diverse industry sectors, such as aviation, automotive, pharmaceutical, consumer goods, technology, retail, health, among others, in legal and/or administrative disputes and other market strategies.

She leads a team of approximately 50 highly qualified professionals dedicated to the practice of Commercial Litigation, with deep knowledge in their areas and segments of activity.

Author of several specialized publications related to the most diverse topics of Law. She is an active member of the Brazilian Institute of Competition, Consumption and International Trade Studies (IBRAC), helping to organize seminars and frequently participating in major Consumer Law events.

She is widely recognized by its peers and clients and is constantly indicated by the main national and international Legal Rankings, as a reference in the area of Consumer Law, among them Chambers and Partners, Latin Lawyer 250, Leaders League, Legal 500 and Who's Who Legal.

Recognized annually, since 2012, as a reference in the area of consumer rights in Latin America, with its availability and know-how constantly highlighted by the market and clients: "She combines a deep knowledge of the clients' businesses with a strategic and preventive approach".

Listed among the only 5 professionals recommended in Brazil in the consumer category (Product Liability) in the Life Sciences area by Who's Who Legal.

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**WWL says:** *Luciana Goulart Penteado enjoys a strong reputation in the market for her renowned practice "specialising in consumer protection issues".*



# LOBBYING & GOVERNMENT RELATIONS

In this chapter, we recognise eight leading practitioners who stand out for their expertise in the full gamut of lobbying and government relations matters.

**Luís Adams** from Tauil & Chequer Advogados enjoys a stellar reputation in the market for his top-tier practice advising clients on tax matters and related litigation.

**Claudio Timm** with TozziniFreire Advogados is celebrated for his market-leading practice advising national and international clients on public policies and regulatory matters.

**Bruno Perman** with Perman Advogados Associados comes highly recommended for his adept handling of government relations thanks to his over 18 years of experience in the field.

**Fernanda Burle** from MJ Alves e Burle Advogados e Consultores receives widespread plaudits for her top-notch practice spanning domestic and international government relations.

**Marcos Joaquim Gonçalves Alves** is a top-notch government relations specialist, distinguished among peers for handling tax and regulatory matters.

**Luciano Inácio de Souza** at Cescon, Barrieu, Flesch & Barreto Advogados gains recognition from market sources for his significant expertise in compliance programs and investigations.

**Juliana Celuppi** with Celuppi Advogados draws accolades from peers for her first-class compliance and government relations practice.

**Carlos Vilhena** at Pinheiro Neto Advogados enjoys a stellar reputation in the market for his experience advising clients in the mining sector on government relations.

## DIRECTORY

Nominees have been selected based on comprehensive, independent survey work with both general counsel and private practitioners worldwide.

Only specialists who have met independent international research criteria are listed.

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# M&A

This chapter presents the top 74 M&A lawyers in the Brazilian market. They have distinguished themselves advising domestic and international clients across a range of sectors on complex, high-value transactional matters.

## Most Highly Regarded

**Paulo Cezar Aragão**

*BMA - Barbosa Müssnich Aragão*  
Rio de Janeiro

**Alexandre Bertoldi**

*Pinheiro Neto Advogados*  
São Paulo

**Maria Cristina Cescon**

*Cescon Barrieu Flesch & Barreto*  
Advogados  
São Paulo

**Pedro Whitaker de Souza Dias**

*Mattos Filho*  
São Paulo

**Mauro Cesar Leschziner**

*Machado Meyer Sendacz e Opice*  
Advogados  
São Paulo

**Francisco Antunes Maciel Müssnich**

*BMA - Barbosa Müssnich Aragão*  
Rio de Janeiro

**Sergio Bronstein**

*Bronstein, Zilberberg, Chueiri & Potenza*  
Advogados  
São Paulo

Pinheiro Neto Advogados leads the market with 10 listings.

**Alexandre Bertoldi** is an established and respected name in the Brazilian market thanks to his 30-plus years of experience in M&A transactions.

**Fernando Alves Meira** comes highly recommended by market commentators who say he is “a top-notch lawyer” in the M&A space.

**Carlos Alberto Moreira Lima Jr** is an eminent name in the Brazilian legal market and is described as “one of the best M&A lawyers in Brazil representing controlling shareholders”.

**Álvaro Martins dos Santos** is singled out by peers as a top name in Brazil for M&A matters. He brings over 25 years of experience advising domestic and international clients on M&A, joint ventures and shareholder issues.

Demarest Advogados impresses with seven listings in our research.

**José Setti Diaz** is “a very senior and experienced lawyer” who is singled out by sources as “a fair negotiator and a hands-on partner”.

**Thiago Sandim** is a highly accomplished and sought-after M&A specialist in Brazil, with extensive experience advising financial institutions, international pension funds and sovereign funds on transactions.

**Luciana Cossermelli Tornovsky** wins impressive recommendations for his practice, and sources confirm that she is “an excellent and notable lawyer” in Brazil’s M&A market.

**Joyl Gondim de Alencar Filho** enjoys a formidable reputation among peers who highly recommend his expertise and experience in M&A in the life sciences, technology and insurance sectors.

Machado Meyer Sendacz e Opice Advogados stands out with six listings.

**Mauro Cesar Leschziner** is relied upon by clients for his considerable experience and expertise in advising private equity firms on transactional issues.

**Arthur Bardawil Penteado** is singled out by market commentators as a key name in Brazil’s M&A space. He advises international and domestic clients on acquisitions, divestments and other complex transactions.

**Mauro Bardawil Penteado** is recognised by peers as a force to be reckoned with when it comes to M&A matters. His expertise lies in advising clients in the infrastructure and energy sectors.

BMA - Barbosa Müssnich Aragão wins five listings this year.

**Paulo Cezar Aragão** is a favourite among peers and clients who describe him as “a very experienced and knowledgeable market leader” in the M&A space.

**Francisco Antunes Maciel Müssnich** receives impressive endorsements for his practice and is lauded as “one of the best M&A lawyers in Brazil” by peers.

**Luiz Antonio de Sampaio Campos** maintains a stellar M&A practice, with commentators praising his “extensive knowledge on capital market issues”.

**Plinio Simões Barbosa** is recognised by sources as “a professional with solid experience in M&A and is well respected by his peers and clients”.

**Monique Mavignier** enjoys a fantastic reputation among peers when it comes to corporate transactions, divestitures and private equity investment matters.

Mattos Filho Veiga Filho Marrey Jr e Quiroga Advogados sees five of its lawyers achieve a listing.

**Pedro Whitaker de Souza Dias** enjoys extensive acclaim from peers and clients who report that he is “excellent” on M&A issues.

**Moacir Zilbovicius** is lauded as “an excellent and reputable lawyer” by sources thanks to his impeccable work advising domestic and international companies on transactional matters.

**João Ricardo de Azevedo Ribeiro** is “an outstanding lawyer” for M&A matters say commentators. He is well versed in M&A, joint ventures and foreign investment matters.

**Marcelo Ricupero** is described by sources as “a very intelligent lawyer who thinks deeply about issues and always helps to build towards a solution”.

**Giovani Loss** is highlighted by sources as a go-to for M&A matters. His practice is geared towards transactional, financing and regulatory matters in the energy and oil and gas sectors.

Veirano Advogados sees four of its members secure a listing.

**Lior Pinsky** possesses a stellar track record in the M&A market and is appreciated as “a very knowledgeable and tough negotiator” to have representing you.

**Ricardo Veirano** is identified by sources as a standout name in the M&A field and is described as “an excellent and reputable lawyer”.

**Alberto de Orleans e Bragança** is an established and accomplished corporate law and M&A specialist. He is well versed in advising clients in the banking, finance, pharmaceutical and energy sectors.

**Marcos Medeiros Coelho da Rocha** is a respected name in Brazil when it comes to M&A matters. His practice focuses on

advising clients in the banking, payments and fintech sectors.

**Maria Cristina Cescon** at Cescon Barriou Flesch & Barreto Advogados sits among the finest M&A lawyers the Brazilian market has to offer, and is described as “a very competent, hard-working and creative lawyer”.

**Ricardo Madrona** of Madrona Advogados is a legend of the Brazilian M&A and corporate law space, with sourcing reporting that “clients love working with him”.

**Sergio Bronstein** with Bronstein, Zilberberg, Chueiri & Potenza Advogados earns extensive endorsements for his work in the M&A market and is praised as “a highly talented

and proactive lawyer with a very pro-deal approach”.

Eizirik Advogados’ **Nelson Eizirik** has distinguished himself over 40 years of practice in corporate law, as well as contractual and financial market issues.

**Donald Baker** at White & Case has established himself as a leading M&A specialist in Brazil with comprehensive experience in cross-border transactions.

**Carlos Barbosa Mello** of Lefosse Advogados is singled out by market commentators as one of the best M&A lawyers in the Brazilian market, with special expertise in transactions with a capital markets dimension.

## Biography



### Luciana Felisbino

*Madrona Advogados*

Experienced lawyer with more than 20 years of practice in M&A, Private Equity, Corporate and Corporate Governance. She has been advising Brazilian or foreign clients acting in many different sectors. Having a great number of transactions closed under her care.

Prior joining Madrona Advogados, Luciana was a partner to renewed law firms in Brazil heading the M&A practice and, prior to that, General Counsel of AIG Capital Partners responsible for LATAM for almost 10 years and until 2011 also serving as secretary, observer and board member of private equity invested companies within this period.

Luciana is member of Women Corporate Directors (WCD) and associated to IBGC (Brazilian Institute of Corporate Governance).

Luciana received her law degree (LL.B) from FMU and LL.M in Corporate Law from INSPER, which includes an international extension in Financing International Transactions at University of California (UCDavis). Luciana also has Master Business Administration in Advanced Boardroom Program for Women from Saint Paul and in Innovation and Disruptive Strategy from Harvard Business School.

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**WWL says:** *Luciana Felisbino enjoys extensive recommendations for her M&A practice from peers, and brings over 20 years of experience to clients' matters.*

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# MINING

In this edition, we recognise 15 of the leading mining practitioners in the Brazilian market, identified for their expertise in a range of mining matters, including financing, regulation and transactions.

## Most Highly Regarded

**Pedro A Garcia**  
*Veirano Advogados*  
Rio de Janeiro

**Carlos Vilhena**  
*Pinheiro Neto Advogados*  
Brasília

At Veirano Advogados, **Pedro Garcia** earns acclaim from market commentators who highlight his “great expertise” and activity in the mining sphere.

**Carlos Americo Ferraz e Castro** is a leading name in the Brazilian mining market with observers highlighting him as “a very senior and very active” practitioner.

The “excellent” **Carlos Vilhena** of Pinheiro Neto Advogados stands out for his top-tier

mining practice that establishes him as “a name that should definitely be on the list”.

**Virgilio Borba at Borba**, Simões Barbosa, Bessone, Cristofaro - BSBC Advogados is a renowned mining lawyer, with peers commending his “excellent grasp of local mining issues”.

**Marcelo Mendo Gomes de Souza** of Cescon Barriue Flesch & Barreto Advogados is a seasoned practitioner who receives acclaim for his long-standing experience in the mining field.

**Maurício Pellegrino de Souza** is an outstanding mining practitioner who is well versed in representing multinational corporations in mergers and acquisitions.

**Tiago de Mattos Silva** of William Freire Advogados Associados enjoys a sterling reputation for his expert handling of mining transactions and disputes.

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# PATENTS

In this chapter, WWL highlights Brazil's 26 leading patent lawyers who have distinguished themselves advising domestic and international clients on contentious and non-contentious patent issues in a range of sectors.

## Most Highly Regarded

**Otto B Licks**

*Licks Attorneys*  
Rio De Janeiro

Dannemann Siemsen performs well with three practitioners highlighted here.

**Gustavo de Freitas Moraes** has built up an impressive track record in IP cases earning him a reputation as "a very talented lawyer".

**Joaquim Eugenio Goulart** is a distinguished practitioner with more than 25 years of experience advising clients on patent issues.

**Mauricio Teixeira Desiderio** is a top name, recommended by his peers as "a very responsive and helpful lawyer".

Kasznar Leonardos Intellectual Property sees three individuals listed.

**João Luis D'Orey Facco Vianna** draws praise from market sources who consider him a leading figure in patent law. Market commentators describe him as "a smart and proactive lawyer with international experience".

**Gustavo José Ferreira Barbosa** consistently impresses clients with his extensive technical knowledge of electronics, computer

science and technology and focuses his first-rate practice on patent law.

**Gabriel Francisco Leonardos** ranks among the elite of practitioners in our research due to his industry leadership in Brazilian trademark, patent and design law.

**Otto Licks** at Licks Attorneys enjoys a fantastic reputation in the market and "is one of the leaders in patent law".

**Jacques Labrunie** of Gusmão & Labrunie is a clear leader in the field who enjoys a great reputation among peers as a specialist in contentious matters.

Market sources single out **José Roberto d'Affonseca Gusmão** for his experience and "remarkable knowledge of the law" when it comes to arbitration proceedings.

**Ricardo Dutra Nunes** of Daniel Law is a well-known lawyer with a wealth of experience in the domestic market who "provides consistently top-quality assistance".

**Rana Gosain** is an esteemed patent practitioner "with experience in the prosecution and enforcement side" of intellectual property cases.

**Marcela Trigo de Souza** at Trench Rossi Watanabe performs well in our rankings thanks to her 14 years of experience working on high-profile cases and expertise in complex litigation.

**Luiz Leonardos** of Luiz Leonardos & Advogados is a top name in patent law who has been influential in shaping Brazil's modern intellectual property landscape. He is renowned for his work on high-profile matters.

**Ricardo Boclin** at ClarkeModet draws praise from peers as a specialist patent lawyer with extensive experience working on prosecution and enforcement matters.

## Biographies



**Pedro Marcos Nunes Barbosa**  
*Denis Borges Barbosa Advogados*

Pedro Marcos Nunes Barbosa is the main partner of DBBA Law Firm. Besides his attorney's activities, Dr Barbosa is a PhD professor of IP, civil and commercial law at the Pontifical Catholic University of Rio de Janeiro (PUC-Rio), an arbitrator, author of four important law books and of more than 50 papers on civil, ip and commercial law. Notwithstanding his PhD in commercial law and his Post-PhD in Civil Law (University of São Paulo - USP), his master's in civil law (State University of Rio de Janeiro - UERJ), and his LLM on IP law (PUC-Rio), Brazilian Courts such as the State Court of São Paulo, State Court of Paraná, State Court of Rio Grande do Sul, the 2nd Federal Circuit and the Superior Court of Justice have quoted Dr Barbosa's books and papers as dictum to case law. With experiences lecturing at the WTO and WIPO (Geneva), Indecopi (Peru) and at the American University (Washington DC), Dr Barbosa is the leader of the firm's litigation, consultancy and prosecution practices concerning trademarks, patents, patent variety protection, unfair competition and other IPR's.

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**WWL says:** *Pedro Marcos Nunes Barbosa is highly sought after for his litigation and consultancy practice encompassing a range of patent-related matters, including unfair competition and rights protection.*



**Leonor Magalhães Galvão**  
*magellan IP*

Leonor Magalhães Galvão is one of the founding partners of magellan IP and head of the firm's patent practice. She has 20 years of experience in the field of intellectual property and prior to founding magellan IP was a partner at renowned Brazilian IP firms.

Dr Galvão represents important national and international clients that range from academic institutions to multinational corporations. Her practice includes the drafting and prosecution of patents before the Brazilian Patent and Trademark Office, patentability analysis, oppositions, appeal proceedings, technology transfers, freedom-to-operate opinions, and general consultancy services in intellectual property. She specializes in chemistry, biotechnology, molecular biology, immunology, medical devices, and diagnostics, as well as pharmaceutical products. Dr Galvão is also actively involved in biodiversity and access to genetic patrimony matters.

Dr Galvão frequently presents to worldwide audiences on a variety of topics relating to Brazilian patent practice. She has gained respect as a member of the Brazilian Association of Industrial Property Agents and as chair and co-chair the Biotechnology Committee of the Brazilian Intellectual Property Association. In more recent years she has been an active AIPPI member with the IP and Green Technology and Pharma and Biotechnology committees.

Galvão has a BSc in biochemistry (first class honors) from Imperial College London and a PhD in biochemistry from the University of Sao Paulo. In 2015, she founded magellan IP in Rio de Janeiro and the firm now has a 25-plus strong team. She helped to launch the firm's liaison office in Lisbon in 2019 for Brazil and Portuguese-speaking Africa (Angola, Mozambique, Cape Verde, Guiné-Bissau and São Tomé).

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**WWL says:** *With 20 years of experience in the IP arena, Leonor Magalhães Galvão is "a star with vast technical experience" who is "one of the best" patent lawyers in Brazil.*



**Raul Murad Ribeiro de Castro**  
*Denis Borges Barbosa Advogados*

Raul Murad is a partner of DBBA Law Firm. Mr. Murad is a professor of IP, civil and antitrust law at the Pontifical Catholic University of Rio de Janeiro (PUC-Rio). Mr. Murad has received his PhD and master's, both, in Civil Law from the State University of Rio de Janeiro - UERJ (in which he was a substitute professor for a couple years) and he is a 2016 WIPO-WTO Colloquium for Teachers of Intellectual Property Alumni. It is noted that, during his PhD, Mr. Murad has researched the intricate relation between IP infringement, especially patents, and its damages, which resulted in a thesis about the legal procedure of demonstration and quantification of the said damages in Brazil. Mr. Murad attorney's activities are related not only to patent litigation in both Federal and State Courts, but also client counselling about licensing, risk assessment, regulatory aspects, and other related fields as Data Protection.

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**WWL says:** *Raul de Castro is a well-established practitioner whose patents practice receives widespread endorsements from market commentators.*

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# PRIVATE CLIENT

This year, WWL presents 19 leading private client lawyers who are recognised for their notable experience assisting in a range of matters, including tax planning, succession matters and restructuring of tax structures.

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**Marcelo Trussardi Paolini**  
*L O Baptista Advogados*  
São Paulo

**Ana Cláudia Akie Utumi**  
*Utumi Advogados*  
São Paulo

**Ana Cláudia Akie Utumi** of Utumi Advogados is a standout name in the market, with peers noting that “clients admire her specialist tax practice”.

**Marcelo Trussardi Paolini** at LO Baptista Advogados is a highly respected name in Brazil, with market commentators highlighting how he is “entrusted by clients”.

**Luiz Kignel** with Pompeu Longo Kignel & Cipullo garners plaudits from observers who appreciate his skilful approach to advising clients on family and succession matters.

At Nogueira Pires Advogados, **Andrea Nogueira Neves** earns a plethora of recommendations for her impressive private client practice and for “creating a successful law firm from scratch”.

**Humberto de Haro Sanches** of Humberto Sanches + Associados is a sophisticated lawyer in the private client arena, offering clients comprehensive expertise and an “objective and collaborative approach”.

**Andrea Caliento** at Lefosse Advogados enjoys a stellar reputation in the market thanks to her top-notch family law practice.

Mattos Filho’s **Nicole Najjar Prado de Oliveira** is a first-rate lawyer who is recognised as “one of the most prominent legal authorities in succession proceedings”, with clients applauding her “profound understanding of Brazilian and international tax laws”.

**Alessandro Amadeu Da Fonseca** is an esteemed private client practitioner who possesses extensive experience advising individuals on tax restructuring.

With Pompeu Longo Kignel & Cipullo, **José Henrique Longo** is widely known for his expertise in the market as well as his “technical and practical” approach to clients’ cases.

**Lavinia Junqueira** at Junqueira le Advogados is highlighted for her established private client practice, with market commentators highlighting her “creativity and intellect”.

**Renato Giovanini Filho** of Abe Giovanini Advogados is singled out as an “absolutely fantastic” practitioner who is well versed in the private client field when it comes to managing corporations.

## DIRECTORY

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# PRIVATE FUNDS

Here, we recognise 17 practitioners who excel in advising clients on investment fund matters, ranging from private equity to joint ventures and asset sales.

## Most Highly Regarded

### Marina Procknor

*Mattos Filho*  
São Paulo

Mattos Filho's **Marina Procknor** ranks prominently as a highly esteemed practitioner who enjoys an impressive track-record representing high-profile financial institutions in investment funds matters.

**Ana Carolina Lima Nomura** comes highly recommended for her vast experience acting on numerous multi-jurisdictional transactions involving the structuring and negotiation of funds.

**Fábio Augusto Tizziani Cepeda** of Cepeda Advogados is highlighted for the breadth of his experience advising on offshore investment funds and M&A transactions.

**Ronald Herscovici** at Cescon Barriue Flesch & Barreto Advogados is a distinguished lawyer who wins praise for his representation of banks and investors in transactions, such as asset sales and joint ventures.

**Rubens de Camargo Vidigal Neto** with Vidigal Neto Advogados is revered for his extensive experience establishing and structuring transactions for financial institutions.

**Caio Ferreira Silva** of Pinheiro Neto Advogados garners plaudits for his ability to "communicate complex legal issues in a simple manner" and his "holistic view of businesses".

**Guilherme Bueno Malouf** at Machado Meyer Sendacz e Opice Advogados is celebrated for his considerable experience assisting in the establishment of structured investment funds.

At FreitasLeite, **Raul de Paula Leite Filho** stands out as a leading name in the market among international and domestic financial institutions.

**Andre Mileski** of Lefosse Advogados is a well-established practitioner who receives praise for his vast experience dealing with asset management and venture capital matters.

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# PRODUCT LIABILITY DEFENCE

In this chapter, WWL presents the top 12 product liability defence lawyers in Brazil who have distinguished themselves with their skill representing domestic and international clients in a range of sectors in their product liability matters.

## Most Highly Regarded

### Sérgio Pinheiro Marçal

*Pinheiro Neto Advogados*  
São Paulo

Pinheiro Neto Advogados excels with three listings.

**Sérgio Pinheiro Marçal** is an established and highly accomplished consumer law specialist with over 30 years of experience in product liability and life sciences issues.

**Maximilian Fierro Paschoal** is a respected name in the market who has built up a sterling practice and is well versed in product liability litigation.

**Rafael Figueirôa Goldstein** enjoys impressive acclaim from peers who say he is "on track to being a market leader" in Brazil for product liability matters.

**Patrícia Helena Marta** with TozziniFreire Advogados is a leading name in Brazil's product liability market and is recommended as "an extremely knowledgeable lawyer".

**Domingos Fernando Refinetti** at Wongtschowski & Zanotta Advogados is "a very experienced attorney" who is well versed in the full gamut of consumer law.

**Paulo Rogério de Araújo Brandão Couto** at Brandão Couto Wigderowitz & Pessoa Advogados receives impressive recommendations for his product liability expertise and is described as "a highly experienced lawyer".

Veirano Advogados' **Luiz Guilherme Migliora** comes highly recommended by commentators as "a top lawyer in the field who is very experienced".

**Rosângela Delgado** is a favourite among peers and clients who say she is "an amazing practitioner to work with".

**Fernando Dantas Neustein** with Mattos Filho is lauded by market commentators as "an incredibly smart and composed lawyer" in the space.

**Jorge Cesa** of Souto Correa Advogados sits among the finest product liability defence specialists in Brazil whose expertise is regularly sought after by high-profile clients.

**Ubiratan Mattos** of Mattos Engelberg Advogados comes highly recommended by sources for his practice spanning 30 years which sees him represent clients in complex product liability and competition cases.

Muriel Advogados' **Marcelo Muriel** is a keystone of Brazil's disputes market with a top-notch practice focusing on product liability issues in the construction, energy and finance sectors.

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# PROJECT FINANCE

Here, we identify 26 project finance lawyers who excel in a wide range of financing matters, from infrastructure and energy projects to restructuring proceedings.

## Most Highly Regarded

**John W Anderson Jr**

*White & Case  
São Paulo*

**Stephen Hood**

*Stephen Hood & Partners  
São Paulo*

**Jose Ribeiro do Prado Jr**

*Machado Meyer Sendacz e Opice  
Advogados  
São Paulo*

Machado Meyer Sendacz e Opice Advogados sees four listings.

**Jose Ribeiro do Prado Jr** is a standout practitioner who impresses market sources with his expert handling of project financing and M&A in the Brazilian market.

Peers and clients say **Adriano Schnur Gabriel Ferreira** is "one of the best lawyers" with "deep knowledge of the project finance area".

**José Virgílio Lopes Enei** enjoys a stellar reputation in the market and "knows his way around a financing".

**Mauro Bardawil Penteado** is a distinguished figure in the market who is highlighted by peers for his "knowledge of general commercial law and financing".

Market sources laud **Stephen Hood** at Stephen Hood & Partners as "the best international project finance lawyer active in Brazil" thanks to his profound expertise in the field.

**John Anderson Jr** with White & Case holds a wealth of experience handling domestic

and international transactions relating to projects, restructurings and capital markets.

**Pablo Sorj** from Mattos Filho Veiga Filho Marrey Jr e Quiroga Advogados is singled out by market observers for his "extensive knowledge of project finance".

**Marina Anselmo Schneider** draws praise for her expert handling of project financings in the infrastructure sector.

With Milbank, **Tobias Stirnberg** is "an excellent lawyer in general financing and capital markets", regularly advising large corporations and domestic banks.

**Guilherme de Figueiredo Forbes** from Stocche Forbes Advogados is highly regarded by peers for his financing practice which sees him advise domestic and international clients in the banking and infrastructure sectors.

At Lefosse Advogados, **Miriam Signor** stands out in the Brazilian market as a first-rate practitioner thanks to her vast experience working on complex financial disputes.

**Eduardo Lima** with Tauil & Chequer Advogados associated with Mayer Brown excels in a wide range of financing issues relating to infrastructure and energy projects.

**Mauricio Teixeira dos Santos** from Cescon Barrieu Flesch & Barreto Advogados is lauded for his strategic advice on complex financing transactions and is regularly instructed by corporates, banks and project sponsors.

**Ronald Herscovici** earns extensive acclaim from peers and clients for his profound project finance expertise and stellar work representing banks and financial institutions.

**James Vickers** with Davis Polk & Wardwell excels in a wide range of financing issues relating to energy and infrastructure projects.

**Luis Antonio Semeghini de Souza** at Souza, Mello e Torres Advogados draws praise from market experts for his work on project finance matters involving infrastructure transactions.

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# REAL ESTATE

In this edition, we recognise 37 practitioners distinguish themselves as leaders in the Brazilian real estate market, carefully selected for their vast expertise on numerous real estate matters including acquisitions, financing structures and construction projects.

## Most Highly Regarded

### Olivar Lorena Vitale Junior

*VBD Advogados*  
São Paulo

Pinheiro Neto Advogados impresses with four listings.

**Fábio Rocha Pinto e Silva** wins praise for his deep expertise in a range of real estate matters, including acquisitions and financing structures.

**Luciano Garcia Rossi** impresses market commentators with his experience handling leases and acquisitions of real estate.

**Martina Zajakoff** is a renowned lawyer who effortlessly “balances technical knowledge with a business orientated approach”.

**Marianna Vieira Barbosa Morselli** impresses clients with her “dedication and ability to seek solutions” to complex issues.

**Olivar Lorena Vitale Junior** of VBD Advogados is a go-to lawyer in the market, with peers regarding him as “an excellent technical lawyer” and “a good guy to deal with”.

**Marcelo Terra** with Duarte Garcia, Serra Netto e Terra - Sociedade de Advogados is a prominent name in the market whose “charismatic and excellent technical support” impresses market commentators.

### Marcelo Terra - Duarte Garcia

*Serra Netto e Terra - Sociedade de Advogados*  
São Paulo

**Rodrigo Cury Bicalho** at Bicalho e Mollica Advogados stands out in the market for his first-rate work on the purchase and sale of real estate.

**José Paulo Marzagão** of Tauil & Chequer Advogados associated with Mayer Brown sits among Brazil’s finest real estate lawyers thanks to his experience in development matters.

At Machado Meyer Sendacz e Opice Advogados, **Maria Flavia Candido Seabra** is well versed in advising clients on property acquisition and investments.

**Alexandre Laizo Clápis** with Stocche Forbes Advogados is well regarded by peers and clients thanks to his vast knowledge of real estate registry law.

**Pedro Cortez** of KLA - Koury Lopes Advogados is applauded by sources who commend his “deep knowledge and super experience” in the field.

**Rafael Jordão Bussière** at Campos Mello Advogados has built up an enviable real

estate practice with a focus on development and construction projects.

**Cristiana Moreira** with BMA - Barbosa Müssnich Aragão is a greatly appreciated practitioner, praised for her composure when dealing with complex real estate disputes.

Huck Otranto Camargo Advogados’ **Thomaz Henrique Monteiro Whately** draws high praise from peers for his impressive work on non-contentious contractual matters.

**Theo Keiserman de Abreu** at EICHENBERG, LOBATO E ABREU ADVOGADOS is looked upon with enormous favour by market observers who commend him as “a well-known and respected practitioner”.

At Madrona Advogados, **Eduardo Tristao** draws widespread plaudits for his adept handling of the full spectrum of real estate matters.

**Flavio Senra** with Desio Senra Advogados is heralded as “a widely known and well-respected practitioner” who is recommended for his “depth of knowledge, accountability and availability”.

## Biographies



**Fabio Perrone Campos Mello**  
*Campos Mello Advogados*

Fabio P. Campos Mello is the managing partner of Campos Mello Advogados in cooperation with DLA Piper, with 20 years' experience assisting clients with real estate and mergers and acquisitions.

As managing partner of CMA for over 10 years, Fabio was responsible for transforming CMA – until 2005, a firm focused in Real Estate – into a full-service firm, located in the most relevant financial centers in Brazil and other countries around the world. He also led the firm in the implementation of innovative digital governance and management standards.

Currently, he serves in several boards and is also the Chairman of OAB/RJ Law Firm Management Committee.

Fabio is graduated in law by Pontificia Universidade Catolica – RJ, has a LL.M. in Corporate Law (New York University School of Law), and OPM at Harvard Business School.

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**WWL says:** *Fabio Perrone Campos Mello earns plaudits as a "well-known practitioner" for large-scale corporate, M&A and real estate transactions.*



**Flávio Senra**  
*Desio Senra Advogados*

Flávio Senra has more than 15 years of experience in real estate. He has worked on many real estate transactions, assisting clients in structuring and negotiating real estate deals in the Brazilian market, and representing them in related litigation.

Flávio has a Bachelor of Laws degree from the Pontifical Catholic University of São Paulo (2003) and a Master of Laws degree from Northwestern University School of Law in Chicago, focusing on real estate and business law (2010). He also holds a specialist certificate in real estate law from Universidade Secovi-SP (2005).

He was an international associate at Duane Morris LLP in New York (2012), working in the firm's Latin America practice.

He is a member of the Brazilian Bar Association, and the legal board of the Civil Construction Industry Union of the State of São Paulo.

Flávio has been recognised as a highly skilled professional in his area of expertise by several specialist publications, such as *Who's Who Legal* and *The Legal 500*. Flávio is ranked as one of the most admired real estate lawyers in Brazil and worldwide.

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**WWL says:** *Flavio Senra is heralded as "a widely known and well-respected practitioner" who is recommended for his "depth of knowledge, accountability and availability".*

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# RESTRUCTURING & INSOLVENCY

This year we single out 21 leading practitioners who come highly recommended for their deep expertise handling complex restructuring and insolvency matters.

## Most Highly Regarded

### Ivo Waisberg

*Thomaz Bastos Waisberg Kurzweil Advogados*  
São Paulo

Thomaz Bastos Waisberg Kurzweil Advogados impresses with three listings.

**Ivo Waisberg** is a skilled practitioner who excels in advising investors and sellers in debt restructuring and insolvency proceedings.

**Joel Luís Thomaz Bastos** wins plaudits for his extensive experience advising clients on debt restructuring matters and related litigation.

**Bruno Kurzweil** is top-tier lawyer with impressive experience handling complex corporate restructurings and bankruptcy claims.

From E Munhoz Advogados, **Eduardo Secchi Munhoz** is highlighted as "an outstanding restructuring attorney" with experience handling high-value restructuring cases, transactions and corporate disputes.

**Beatriz Mazzi** with Padis Mattar Advogados is widely considered to be "one of the best

lawyers of her generation" and is noted for her "great business judgment and legal knowledge".

**Paulo Padis** maintains a sterling reputation thanks to his vast experience in complex debt restructuring and capital markets.

**Ricardo Tepedino** from Tepedino Migliore e Berezowski Advogados garners widespread praise for his first-rate restructuring and insolvency practice which sees him regularly handle litigation and arbitration mandates.

**Luiz Fernando Valente de Paiva** at Pinheiro Neto Advogados is celebrated for his top-tier work advising creditors on complex restructuring proceedings.

**Giuliano Colombo** is a distinguished practitioner with a wealth of experience resolving domestic and international insolvency matters.

### Eduardo Secchi Munhoz

*E Munhoz Advogados*  
São Paulo

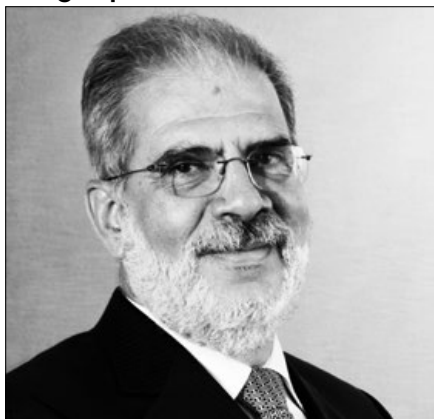
**Domingos Fernando Refinetti** from Wongtschowski & Zanotta Advogados is highlighted by peers and clients alike for his profound expertise handling bankruptcy issues and related litigation.

**Marcelo Lamego Carpenter** with Sergio Bermudes Advogados is singled out for his restructuring and bankruptcy practice advising clients from a range of sectors, including telecoms and entertainment.

At Ferro Castro Neves Daltro & Gomide Advogados, **Daltro de Campos Borges Filho** earns plaudits for his deep understanding of corporate restructuring, particularly when it comes to bankruptcy proceedings.

The "brilliant" **Thomas Benes Felsberg** from Felsberg Advogados is a highly accomplished practitioner with encyclopaedic knowledge of insolvency law and debt restructuring.

## Biographies



### Daltro de Campos Borges Filho

*Ferro Castro Neves Daltro & Gomide Advogados*

Daltro Borges is a founding partner of Ferro, Castro Neves, Daltro & Gomide Advogados, a boutique law firm dedicated to litigation, specialised in corporate restructuring, judicial and extrajudicial recovery of companies as well as bankruptcy.

A leading individual in this area, Mr Borges participates in several study committees dedicated to this topic, such as the Institute of Lawyers of São Paulo (IASP) and the Brazilian Bar Association. Mr Borges is also a member of the board of Brazilian Institute of Reorganisation Studies (IBR) and the Turnaround Management Association (TMA-SP), and the non-profit organisation Banco da Providência.

Mr Borges has acted as counsel in major insolvency and restructuring proceedings in Brazil, including ones from Varig, Arapuã, Mesbla, NET and Parmalat. He has experience in various situations of credit dysfunction, with notorious participation in representing the interests of creditors, insolvent companies and potential (strategic or financial) investors. He also acts regularly as counsel for private equity funds and distressed assets funds.

His most significant clients in this area are LDC commodities (Dreyfus Group); Banco Safra; BANCO ABC; MRS Logística, Eneva, Prumo Logística and PwC.

He is also the author of the articles (free translation from Portuguese) "Capital Markets and Distress" (2016, first edition); "The succession of debts related to the Anti-Corruption law in the judicial recovery" in *Revista do Advogado* (AASP, 2016); "The efficiency of Law no. 11.101 and the soft law rules no. 44, 45 and 46 from the First Commercial Law Journey"; "Ten years of Law n° 11.101/2005" (2015, first edition); and "The segregate estate in judicial restructuring procedures" (*Lumen Juris*, 2019).

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### Eduardo Secchi Munhoz

*E Munhoz Advogados*

Eduardo Munhoz, founding partner of E Munhoz Advogados, graduated in law from the University of São Paulo, where he is a professor in the commercial law department with a post doctorate degree in corporate law.

He has more than 20 years of experience as a lawyer, handling some of the largest restructuring cases (in court and out-of-court), both in Brazil and cross-border proceedings, including the negotiation and drafting of restructuring plans, the negotiation of debt financing and underlying collaterals, the structuring and implementation of corporate transactions and the representation of clients in court.

Munhoz also advises clients in complex corporate transactions and disputes derived from shareholding corporate structures, M&As and other complex agreements, having represented clients as counsel in a number of arbitration and judicial proceedings. He has also sat as co-arbitrator, chairman and expert in several arbitration tribunals.

He has also published numerous books and articles in the fields of corporate law and bankruptcy. His contributions as lawyer and professor have impacted the Brazilian legal practice deeply, as Munhoz has actively and significantly worked to create groundbreaking solutions in critical matters both in law and case law.

As a result of his outstanding work, Munhoz has been ranked as a leading professional in insolvency matters and dispute resolution by several Brazilian and international publications.

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**WWL says:** *Daltro de Campos Borges Filho earns plaudits for his deep understanding of corporate restructuring, particularly when it comes to bankruptcy proceedings.*

**WWL says:** *Eduardo Secchi Munhoz is highlighted as "an outstanding restructuring attorney" with experience handling high-value restructuring cases, transactions and corporate disputes.*

## DIRECTORY

An asterisk denotes practitioners who have profiles in the preceding pages.

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# SPORTS & ENTERTAINMENT

In this chapter, WWL presents the top 14 sports and entertainment lawyers the Brazilian market has to offer. They have demonstrated the strength and depth of their experience and expertise representing individuals, clubs, federations and companies in a range of transactional, contractual and regulatory disputes.

## Most Highly Regarded

### Daniel Cravo Souza

*Cravo Pastl and Balbuena Advogados  
Associados  
Porto Alegre*

### Stefano Malvestio

*Bichara e Motta Advogados  
Rio de Janeiro*

### Marcos Motta

*Bichara e Motta Advogados  
Rio de Janeiro*

Bichara e Motta Advogados leads the market with four listings.

**Marcos Motta** enjoys a stellar reputation in Brazil's market, with sources confirming that he is "an amazing sports lawyer".

**Stefano Malvestio** is appreciated as a lawyer who provides "very lucid and competent analyses of all legal issues" and for "always providing swift and comprehensive answers".

**Victor Eleuterio** is lauded by sources as "a knowledgeable and experienced lawyer with the ability to resolve matters and find solutions".

**Bichara Abidao Neto** is a highly accomplished and respected sports lawyer, experienced in transfer regulation issues,

arbitration of sports disputes before CAS and contractual matters.

**Daniel Cravo Souza** with Cravo Pastl and Balbuena Advogados Associados is recognised as a top-tier sports lawyer and is described as "a very active and dedicated advocate".

**Simone Lahorgue Nunes** at Levy & Salomão Advogados sits among Brazil's best sports and entertainment lawyers, whom sources describe as "a strong global lawyer and arbitrator".

**Breno Costa Ramos Tannuri** of Tannuri Ribeiro Advogados comes highly recommend

by commentators as "a very trustworthy and experienced lawyer, especially in transfer-related issues".

DPJ Law's **Roberto Jucá** maintains a sterling practice and is recommended by sources as "one of the top names for entertainment matters".

**Luiz Fernando Pimenta Ribeiro** at Mattos de Paiva Nogueira & Ribeiro Advogados is a key name in Brazil for sports issues and he has "significant experience in sports arbitration and football transfers".

## DIRECTORY

Nominees have been selected based on comprehensive, independent survey work with both general counsel and private practitioners worldwide.

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# TRADE & CUSTOMS

In this edition, we recognise 26 market-leading practitioners who excel in trade and customs matters, from anti-dumping and import tariffs to trade remedies and WTO concerns.

## Most Highly Regarded

**Ana Caetano**  
Veirano Advogados  
São Paulo

**Claudia Marques**  
MPA Trade Law  
São Paulo

**Rodrigo Luis Pupo**  
MPA Trade Law  
São Paulo

**Ana Caetano** of Veirano Advogados is widely renowned across Brazil for her “high level of knowledge and experience in international trade matters”.

MPA Trade Law’s **Claudia Marques** is at the forefront of the trade and customs arena, with peers commending her for her “well-known practice in customs law and foreign trade”.

**Rodrigo Luis Pupo** enjoys a stellar reputation in the market with clients commending his expertise in trade remedies and Brazilian trade laws.

**Victor Bovarotti Lopes** with Demarest Advogados is praised by sources for his top-tier work at the WTO where he has represented clients on matters involving tax and trade agreements.

**Fernando Benjamin Bueno** handles a wide range of international customs matters and is highlighted for his work on “commercial defence and anti-dumping”.

**Vera Kanas** at TozziniFreire Advogados is heralded as a “very professional” practitioner who is “committed to producing the best outcome” for her clients.

At Pinheiro Neto Advogados, **Renê Guilherme Medrado** maintains a highly impressive track-record advising clients on anti-dumping issues and import tariffs.

**Leonor Cordovil** at Grinberg e Cordovil Advogados is dubbed “the queen of the trade scene Brazil” by market commentators thanks to her first-class practice in customs and trade issues.

**José Setti Diaz** of Demarest Advogados garners plaudits for his impressive work on commercial defence and antidumping matters.

**Francisco Niclós Negrão** with Magalhães e Dias – Advocacia is a distinguished practitioner who is recommended for his

experience representing clients on anti-dumping and trade restrictions cases.

**Carol Monteiro de Carvalho** of Mundie e Advogados is singled out for her top-tier practice in international trade and customs which sees her represent multinational corporations in complex disputes.

**Andrea Weiss Balassiano** wins praise for her extensive experience dealing with international trade matters such as trade remedy proceedings.

With over 25 years of experience in the field, **Rabih Nasser** at Nasser Advogados is a long-standing fixture in the Brazilian market who excels in customs law.

**Lucas Spadano** at Fialho Salles Advogados earns a plethora of recommendations for his notable practice in international trade and his in-depth understanding of WTO rules.

## DIRECTORY

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# TRADEMARKS

In this chapter, we highlight 55 Brazilian lawyers who stand out for their exceptional work on trademark matters ranging from prosecution and licensing to disputes.

## Most Highly Regarded

**Antonella Carminatti**

*BMA Barbosa Müssnich Aragão*  
Rio de Janeiro

**Gabriel Francisco Leonardos**

*Kasznar Leonardos Advogados*  
Rio de Janeiro

**Elisabeth Kasznar Fekete**

*Kasznar Leonardos Advogados*  
São Paulo

**Claudia Christina Schulz**

*BMA Barbosa Müssnich Aragão*  
Rio de Janeiro

Dannemann Siemsen performs exceptionally well with eight individuals listed.

Market respondents hold **Filipe Fonteles Cabral** in high regard for his intellectual property knowledge that is backed up by 25 years of experience.

Respondents consider **Luiz Henrique do Amaral** an exceptional intellectual property lawyer with extensive knowledge of complex trademark cases.

**Peter Dirk Siemsen** is an intellectual property law heavyweight with a career spanning over 60 years. He is one of the best-known IP lawyers in Brazil, praised for his foundational work in Brazilian IP legislation.

Clients are consistently impressed by **Alvaro Loureiro Oliveira**, who ranks highly for his broad practice in intellectual property law.

**Peter Eduardo Siemsen** is a well-known practitioner with over 20 years' experience in litigation related to intellectual property and trademark cases.

**Rafaela Borges Walter Carneiro** earns worldwide endorsement as a proficient intellectual property lawyer with experience in various trademark cases.

**Gustavo de Freitas Moraes** is a clear leader in the field who has demonstrated high technical skill in a variety of intellectual property cases.

Market commentators highlight **Attilio Gorini** as a leader in the Brazilian IP arena who has worked at the top level for over 30 years.

Gusmão & Labrunie ranks strongly with five individuals noted for their excellence in our research.

**José Roberto d'Afonseca Gusmão** is undisputedly a market-leading intellectual

property lawyer who excels across the full gamut of trademark matters.

**Jacques Labrunie** maintains a strong position in the market thanks to his impressive track record on contentious trademark matters.

As described by his peers, **João Vieira da Cunha** is "well versed in prosecution and litigation" and a clear leader in the domestic intellectual property field.

**Laetitia Maria Alice Pablo d'Hanens** is "an outstanding trademark practitioner with over 20 years of experience" handling domestic and cross-border matters.

**Thiago Souza** is well regarded for his collaborative approach and prominent practice in intellectual property law.

Montaury Pimenta, Machado & Vieira de Mello sees five individuals recognised here.

**Luiz Edgard Montaury Pimenta** stands out in the international marketplace for his 30 years of experience in intellectual property law.

**Joana de Mattos Siqueira** is a top name in trademark prosecution and portfolio management, with experience supporting a diverse range of clients.

**Clarissa Castro Jaegger** garners plaudits as "an outstanding trademark attorney who is reliable and fast with trademark prosecution and litigation".

Luiz Leonardos & Advogados sees three individuals highlighted for their impressive performance this year.

**Ricardo Pinho** is an accomplished intellectual property lawyer whom market commentators describe as "very fair and transparent".

**Luiz Leonardos** is a seasoned trademark specialist who has helped shape Brazil's modern intellectual property legal landscape.

**Gustavo Starling Leonardo** has built up an impressive practice in the intellectual property sphere, with peers enthusing that: "He has a very high quality of work and his response time is brilliant."

**Gabriel Francisco Leonardos** of Kasznar Leonardos Intellectual Property is a key name in Brazilian trademark, patent and design law who is widely endorsed by market commentators.

**Elisabeth Kasznar Fekete** is a distinguished practitioner with a wealth of experience covering litigation and counselling in the areas of trademarks and intellectual property law.

**Antonella Carminatti** of BMA - Barbosa Müssnich Aragão is one of the best-known litigators in intellectual property who is highly sought after by domestic and international clients.

**Claudia Christina Schulz** is an intellectual property law specialist with a strong understanding of the Brazilian market and a highly strategic approach to clients' cases.

**Rodrigo de Ouro Preto Santos** of Ouro Preto Advogados is "one of the best lawyers in the intellectual property field, but specifically in the trademark area where he provides consistent assistance to all his clients".

**Marcelo de Oliveira Müller** is a well-established specialist who is praised by peers for his "magnificent experience in trademark prosecution".

## Biographies



**Pedro Marcos Nunes Barbosa**  
*Denis Borges Barbosa Advogados*

Pedro Marcos Nunes Barbosa is the main partner of DBBA Law Firm. Besides his attorney's activities, Dr Barbosa is a PhD professor of IP, civil and commercial law at the Pontifical Catholic University of Rio de Janeiro (PUC-Rio), an arbitrator, author of four important law books and of more than 50 papers on civil, ip and commercial law. Notwithstanding his PhD in commercial law and his Post-PhD in Civil Law (University of São Paulo - USP), his master's in civil law (State University of Rio de Janeiro - UERJ), and his LLM on IP law (PUC-Rio), Brazilian Courts such as the State Court of São Paulo, State Court of Paraná, State Court of Rio Grande do Sul, the 2nd Federal Circuit and the Superior Court of Justice have quoted Dr Barbosa's books and papers as dictum to case law. With experiences lecturing at the WTO and WIPO (Geneva), Indecopi (Peru) and at the American University (Washington DC), Dr Barbosa is the leader of the firm's litigation, consultancy and prosecution practices concerning trademarks, patents, patent variety protection, unfair competition and other IPR's.

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**WWL says:** *Pedro Marcos Nunes is recognised by peers as a "helpful and extremely intelligent" practitioner with "vast experience in the technical side" of Brazilian trademark law.*



**Pedro Bhering**  
*Bhering Advogados*

Pedro Bhering has over 40 years' solid experience dealing with multinational corporations from the US, Europe, Asia and Latin America in all issues regarding intellectual property. In this regard, he is familiar with American and European legislation. He is the founding partner of Bhering Advogados and specialises in trademarks, licensing and technology transfer, copyright and neighbouring rights, enforcement against unfair competition and counterfeiting and civil litigation. Mr Bhering is also responsible for the strategic management of the firm, as well as for the construction, consolidation, maintenance and expansion of an international network of associated law firms that maintain long-lasting professional relationships with Bhering Advogados.

Mr. Bhering is the author of several articles on intellectual property in specialist national and foreign journals and reviews, including several legal books published by Aspatore; chapters of Managing Intellectual Property, World Trademark Review, World Intellectual Property Review, Getting the Deal Through; and articles in the Valor Econômico and Jornal do Commercio newspapers.

Mr. Bhering is recommended as a leading lawyer by a number of reputable national and international publications such as Who's Who Legal, Legal 500, Chambers and Partners, Managing Intellectual Property (IP Stars), WTR 1000, IAM Patent 1000 and World Intellectual Property Review (WIPIR Leaders).

Mr. Bhering is a member of the Brazilian Bar Association (Rio de Janeiro, São Paulo and Curitiba chapters); the Brazilian Association of Intellectual Property; the Inter-American Association of Intellectual Property; the International Trademark Association; the International Association for the Protection of Intellectual Property; and the Licensing Executives Society.

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**WWL says:** *Pedro Bhering is highly recommended by market commentators for his "prompt and practical advice". One source adds he is "very strong at solving complex enforcement issues".*



**Philippe Bhering**  
*Bhering Advogados*

Philippe Bhering is the managing partner of the São Paulo office and the partner responsible for the firm's German Desk. His educational background includes an LL.M. and a Dr. Jur. at the Ludwig Maximilian University, in Munich, Germany. He has worked as a guest researcher and as a research assistant at the Max Planck Institute for Innovation and Competition in Munich.

He is a member of the Brazilian Intellectual Property Association – ABPI (where he is a member of the board of directors), the Brazilian Bar Association – OAB, the International Trademark Association – INTA (where he is a member of the Anti-Counterfeiting Committee), the Association of European Trade Mark Owners – MARQUES (where he is a member of the Anti-Counterfeiting and Parallel Trade Team), the International Association for the Protection of Intellectual Property – AIPPI, the German Association for the Protection of Intellectual Property – GRUR and the European Communities Trade Mark Association – ECTA.

Dr. Bhering is recommended as a leading lawyer by a number of reputable national and international publications. His areas of practice are trademarks, copyright, software, patents, information technology, unfair competition, anti-piracy measures, IP transactions, and IP litigation, in both civil and criminal spheres.

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**WWL says:** *Philippe Bhering possesses a "high degree of experience in patent and trademark matters" and is praised by sources for his "responsiveness, accuracy and professionalism".*





**Eduardo Otero**  
ABO IP

Unlike most specialized Intellectual Property lawyers in Brazil, Eduardo began his professional career in multinational companies, world leaders in their respective market segments. In 2006, he transitioned his career to work in law firms in the area, having been a member of two of the largest IP law firms of the country. Currently, with 20 years of experience, Eduardo is one of the founding partners of ABO IP (founded in April 2017), and recognized as one of the best lawyers in the field in the country.

Eduardo has acquired experience in the most diverse topics of IP (in particular, trademarks and domain names), in the advisory/administrative, contractual, pre-litigation and judicial spheres. Throughout his career, he has managed large portfolios in the most different types of industries (such as technology, entertainment, retail, pharma/healthcare and cosmetics, to name a few), as well as assisting startups, medium and small companies, from simple to the most complex cases. Praised by clients for the agility, depth, care and excellence of his services, which has been affording his presence (and his law firm) in national and international rankings, such as Who's Who Legal (2021-2022), World Trademark Review 1000 (2021-2022) and Análise Advocacia (2018-2019).

Post-graduated from the Pontifical Catholic University (PUC-RJ) in Intellectual Property and graduated in Law from the State University of Rio de Janeiro (UERJ), Eduardo is a member of the OAB-RJ and INTA (appointed as a member of the Unreal Committee since 2020), in addition to being a neutral for trademark matters in Brazil. With his office, he is part of the ABPI and IPO – Intellectual Property Owners Association.

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**WWL says:** *Eduardo Otero is singled out by peers as "a great administrator" and "a brilliant and experienced trademark attorney", known for his "pragmatic and clear" approach.*

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# TRANSPORT| Aviation

This year's research into the Brazilian aviation market highlights 18 leading practitioners in dispute resolution, asset financing and regulatory issues.

## Most Highly Regarded

**Kenneth Basch**

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**Ricardo Bernardi**

*Bernardi & Schnapp Advogados*  
São Paulo

**Maria Regina Mangabeira  
Albernaz Lynch**

*Motta Fernandes Rocha Advogados*  
São Paulo

**Maria Regina Mangabeira Albernaz Lynch** at Motta Fernandes Advogados is a top-name in the market thanks to her work on structured financial transactions in the aviation industry.

**Ricardo Bernardi** of Bernardi & Schnapp Advogados is well recognised for his impressive experience across a range of regulatory and finance matters.

**Kenneth Basch** with Basch & Rameh possesses a wealth of experience in aviation law with considerable expertise in financing transactions.

**Nicole Cunha** secures endorsements for her superb practice of aviation which both contentious and non-contentious matters.

**Fabio Falkenburger** of Machado Meyer Sendacz e Opice Advogados is internationally recognised by respondents as "a great lawyer" who is one of the leading names in the field when it comes purchase and sale operations.

At Costa, Albino & Lasalvia, **Julio Costa** wins accolades for his superb track-record as litigator on complex aviation accident disputes.

**Fernando Albino** is highlighted as "an excellent lawyer in aviation" who excels in aviation liability claims spanning multiple jurisdictions.

Mattos Filho's **Adriana Simões** draws praise from sources who compliment her "ability to deal with fast-paced and challenging deadlines" when working on complex aviation issues.

**Guilherme Lopes do Amaral** at ASBZ Advogados is revered for his long-standing practice within the aviation industry which sees him regularly advise high-profile clients.

## DIRECTORY

Nominees have been selected based on comprehensive, independent survey work with both general counsel and private practitioners worldwide.

Only specialists who have met independent international research criteria are listed.

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# TRANSPORT | *Shipping*

In this chapter, we recognise 22 leading shipping lawyers who are revered as leaders in the Brazilian market, acting on a range of transactional, regulatory and contentious matters.

## Most Highly Regarded

**Luís Felipe Galante**

*Escritório Jurídico Carbone*  
Rio de Janeiro

**Godofredo Mendes Vianna**

*Kincaid - Mendes Vianna Advogados*  
São Paulo

**Camila Mendes Vianna Cardoso**

*Kincaid Mendes Vianna Advogados*  
Rio de Janeiro

Kincaid Mendes Vianna Advogados excels with five listings here.

**Godofredo Mendes Vianna** enjoys a strong reputation as a long-standing fixture in the Brazilian market thanks to his experience acting as litigator in ship financing disputes and personal injury claims.

**Camila Mendes Vianna Cardoso** wins accolades for her the breadth of her experience as a practitioner as well as her knowledgeable approach to maritime disputes.

**Lucas Leite Marques** is lauded for his top-tier work acting on a spectrum of maritime disputes, including cargo claims and other wet and dry shipping matters.

**Iwam Jaeger** is a leading light in the Brazilian market, praised as a “respectable and knowledgeable” practitioner who is well versed in offshore affairs.

**Juliana Pizzolato Furtado Senna** an accomplished shipping lawyer who is well regarded among peers as “a good partner for non-litigation mandates”.

Pedro Calmon Filho & Associados impresses with three listings.

Regarded as “a master” in the field, **Pedro Calmon Filho** impresses peers who single out his expertise in the shipping industry.

**Pedro Calmon Neto** comes highly recommended by market observers for his deep advisory expertise in shipping mandates.

**Henrique Oswaldo Motta** earns plaudits from peers for his considerable experience assisting multinational corporations in their shipping law matters.

At Escritório Jurídico Carbone, **Luís Felipe Galante** is commended by peers as “a big name” in the field who is renowned for his experience advising companies on their shipping matters.

**Artur Carbone** is a prominent practitioner who applies his decades of experience to transactional matters and cargo claims.

**Olympio De Carvalho e Silva** at Castro Barros Advogados impresses market commentators with his extensive experience working on a range of contentious and non-contentious maritime issues.

**Larry John Rabb Carvalho** of Promare Rabb Carvalho Advogados is regarded as “a well-known practitioner” in Brazil whose “deep market knowledge and legal insight” assists him in complex shipping disputes.

**Fabiana Simões Martins** at Siano & Martins Advogados Associados is an esteemed practitioner who maintains an established practice handling shipping disputes, including cargo claims and accidents.

## DIRECTORY

Nominees have been selected based on comprehensive, independent survey work with both general counsel and private practitioners worldwide.

Only specialists who have met independent international research criteria are listed.

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